

WELCOME

#LaithwaitesLive

Laithwaite's

WINE

LIVE

LONDON 2018

TASTE • SHOP • DISCOVER

2ND & 3RD NOVEMBER 2018

Laithwaite's

WINE

LIVE



Welcome to Laithwaite's Wine LIVE. This year's could well be the best yet.

Where else do you get the chance to learn, explore, taste and shop?

Where else do you get the chance to put a 'face to the wine' - to actually meet the talented folk behind all your favourites?

With over 100 wines in almost as many styles, there's something for everyone and with the chance to try before you buy it's the perfect opportunity to discover your new favourites.

Keep track of your shopping list (p.4) because we've got a new, not-to-be-missed offer for you; pick your own 'Top 12' in any combination, place your order today and we'll add in three FREE bottles to fill your case. PLUS, the more bottles you buy the greater discount you'll receive!

The Tasting Theatre is back. Among the highlights is a new and exciting cheese and wine pairing event with a special Festive twist. Entry is included in the price of your Live ticket – but you'll need to book early.

Also, The Ministry of Taste invites you to push your sensory boundaries and explore how different music affects your enjoyment and perception of a wine's flavour (cue UB40 ...).

Did you know we also *make* our own wine? Visit the stands and meet the teams from our own ground-breaking French and Aussie wineries, Le Chai au Quai and RedHeads, and discover their latest creations.

We also showcase craft beer and spirits plus olives, cheeses and chocolates. And, for my fellow carnivores, gourmet butcher Donald Russell makes a welcome return.

If you want to take a break from the hustle and bustle, chill out upstairs with The Oyster Meister and a glass of fine fizz. It's a new addition – let us know what you think.

Take a minute to discover our fantastic Christmas gifts and get your shopping 'wrapped up' in one go. Vote for your wine of the show too – the floor plan pinpoints the voting pods. Your opinion matters ... and you may even win a prize.

Thanks for coming. We hope you have a great time.



CONTENTS

- 6 TASTING EXPERIENCES
- 9 TOM'S 'HOW TO TASTE'
- 10 ENGLAND
- 11 FRANCE
- 14 SPAIN
- 16 ITALY
- 18 PORTUGAL
- 19 GERMANY & AUSTRIA
- 20 MOLDOVA
- 21 ARGENTINA
- 22 CHILE
- 23 PREMIUM AMERICAS
- 24 SOUTH AFRICA
- 25 NEW ZEALAND
- 26 AUSTRALIA
- 28 FORTIFIED
- 29 SPIRITS
- 30 BEER
- 32 FOODIES
- 39 ORDER FORM

SCHEDULE OF EVENTS

EVENING 5.30pm - 8.30pm

- 5.30pm Show opens
- 5.45pm Tasting Theatre opens
- 5.50pm Welcome to Laithwaite's LIVE London with Tom Laithwaite
- 8.15pm Wine of the Show & Competition winners announced
- 8.30pm Show closes

LUNCHTIME 12.00pm - 3pm

- 12.00pm Show opens
- 12.15pm Tasting Theatre opens
- 12.20pm Welcome to Laithwaite's LIVE London with Tom Laithwaite
- 2.45pm Wine of the Show & Competition winners announced
- 3pm Show closes

MUST-SEE HIGHLIGHTS

WSET WINE CONSULTANCY



Discover if you are a tolerant taster, a balanced taster or a hyper taster with a visit to the Wine & Spirit Education Trust.

MUSIC & WINE



A match made in heaven? Discover how music affects our perception of wine. Raise the bar at your next dinner party!

MEET THE WINEMAKERS

Meet the winemakers face-to-face. Discover first hand why your favourite wines taste so good!

OYSTER & BUBBLES BAR

NEW!
Visit us upstairs

Escape the hullabaloo for a quiet moment upstairs. Visit the Oyster Meister for a plate of oysters and a glass of fine fizz.

CHRISTMAS GIFTS

ORDER TODAY!

Call in at the Gifts stand (see floor plan on back cover) to see our range of Christmas present ideas. Today's a great opportunity to tick a few names off your list.

FOODIES

Visit this tempting little enclave to discover Scotland's finest home delivery butcher plus olives, cheeses and chocolates of the highest calibre.

CRAFT BEERS & SPIRITS

Become a member - sign up today

Immerse yourself in artisan beers and favourite spirits-of-the-moment. Discover our Gin Club too.

LE CHAI AU QUAI



We have yet to perfect the teleporter so take a virtual reality (VR) tour instead of our splendid 19th century wine cellar near Saint-Emilion. The wines are out of this world.

DOMAINES LAITHWAITES



Become a member - sign up today

The journey that started over 30 years ago, when Tony Laithwaite bought a vineyard near Saint-Emilion. Today Domaines Laithwaites encompasses three renowned estates that champion the wines of Bordeaux.

REDHEADS WINE



Become a member - sign up today

Acclaimed internationally, our RedHeads studio winery turns out some of the most attention-grabbing wines in Australia. Meet the crew and have a taste.

TASTING THEATRE

"Wine is theatre" according to Tony Laithwaite and in the intimate space of our Tasting Theatre you'll soon see why. After a 15-minute session, you'll feel entertained, uplifted and enlightened.

COMPLETE YOUR WINE SHOPPING LIST

Fill your Case Today*

Why not fill a case with all your favourites from the Show?
Make up your own mixed dozen and we will
throw in an extra 3 bottles FREE!

10% OFF ALL WINES*

(Excluding Champagne, English
Sparkling Wine, Beers and Spirits)



FREE 3 BOTTLES**



Choose an additional
three** great reds or
whites for your case
(worth at least £29.97)



The more YOU
BUY today the
better the DEAL

DON'T FORGET TO USE YOUR TICKET VOUCHER



BUY

12 BOTTLES
Minimum spend required

=



FREE THREE EXTRA BOTTLES TODAY ONLY!*
(worth at least £29.97)

+

10% DISCOUNT*

+



FREE delivery (usually £7.99).

BUY

24 BOTTLES
Minimum spend required

=



FREE THREE EXTRA BOTTLES TODAY ONLY!*
(worth at least £29.97)

+

FURTHER 15% DISCOUNT*

+



FREE delivery (usually £7.99).

BUY

36 BOTTLES
Minimum spend required

=



FREE THREE EXTRA BOTTLES TODAY ONLY!*
(worth at least £29.97)

+

FURTHER 20% DISCOUNT*

+



FREE delivery (usually £7.99).

* Excluding champagne, English Sparkling Wine, Beers and Spirits. Any wines with greater savings indicated in red throughout the programme.
**Maximum 3 FREE bottles per household

.....Laithwaites'.....
PREMIERE

PREMIERE MEMBERS

You will receive all the above plus **your free premiere member bottles** which will be dispatched automatically with your order.

*For full terms & conditions please see the inside back cover of your programme.

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200

TASTING THEATRE EXPERIENCES

Join us in the Tasting Theatre where we'll be hosting a selection of entertaining masterclasses with the help of a few expert friends.

Each session is fast and fun - lasting just 15 action-packed minutes.

Seating is limited and will be offered on a first-come, first-served basis. If you'd like to attend, reserve your ticket on arrival at the wine info hub or pre-book via our website laithwaites.co.uk/livelondon.

CHEESE AND SPARKLING WINE

TASTE

Lunchtime	12.15 - 12.30pm
Evening	5.45 - 6.00pm

Cheese and Wine

Join us and our regional cheese suppliers Paxton & Whitfield for a fascinating, festive cheese and wine masterclass featuring the Thames Valley Trilogy (see p10). Discover amazing pairings you will definitely want to serve at home this Christmas.

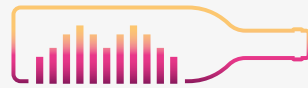
GERMANY'S LITTLE-KNOWN WINE TREASURES

DISCOVER

Lunchtime	12.45 - 1.00pm
Evening	6.15 - 6.30pm

Germany's little-known wine treasures

Think you know German wine? Well think again! Prepare to be delighted by thrilling whites - both sweet and dry - and a red to give Burgundy a run for its money. Discover flavour and elegance you simply won't find in any other wine country.



NEW FOR 2018

MINISTRY OF TASTE MUSIC SESSIONS

Our intrepid gastronomers, Justin and Grant - the Ministers of Taste - have found a new frontier to boldly go (to).

We have been inspired by our recent explorations into the way sounds can influence our perception of taste. So after extensive research (yes, lying around, drinking wine and listening to music), we are delighted to invite you to join us for a Wine and Music tasting that we hope will amaze you and delight you in equal measure.

Using state of the art individual headphones, you will listen to three very different music tracks while you taste each wine in turn. Will the music change the flavour, or alter how much you enjoy the wine? And if so, how on earth can this actually work?

Lunchtime	Evening
1.15 - 1.35pm	6.45 - 7.05pm
1.50 - 2.10pm	7.20 - 7.40pm
2.25 - 2.45pm	7.55 - 8.15pm

EXCLUSIVE EVENT-ONLY OFFER

THE SUNDAY TIMES
WINE Club

HURRY
LIMITED
TICKETS
AVAILABLE

VINTAGE FESTIVAL

LONDON 2019

SAVE
£8
PER TICKET!

CELEBRATE OUR 40TH YEAR

Book your tickets to next year's Vintage Festival at Old Billingsgate on Friday 10th and Saturday 11th May 2019.

Save £8 per ticket! Just add them to your order today.
Hurry – discounts will end at 2pm Friday 16th November 2018.

For further details visit:

VINTAGEWINEFESTIVAL.CO.UK



ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200



WSET
WINE & SPIRIT
EDUCATION TRUST

Wine Consultancy

Visit the Wine & Spirit Education Trust's (WSET) Wine Consultancy at Laithwaite's Live for a taste-led voyage of self-discovery. WSET's friendly consultants will take you through some easy taste tests to find out if you are a 'tolerant taster' (nothing makes you wince), a 'balanced taster' (you've a well-balanced palate) or a 'hyper taster' (the sensitive type). Based on the findings, Laithwaite's Tour Guides will show you how to find more of 'your kind of wine'.

Whatever your result, WSET can help improve your wine tasting skills and knowledge with courses suitable for all, from beginners to advanced.

Here are some simple tips for training your taste buds and sense of smell.



Try different wines side by side, paying attention to the levels of sweetness and acidity; to the flavour characteristics, and to how long the flavours linger after you swallow.



Experiment with food & wine pairings. Try the same wine on its own, followed by three different foods - something acidic, salty, and finally sweet. See how your impression of the same wine changes completely from one food to another.



Avoid chewing gum, brushing your teeth or eating very sweet or spicy food before wine tasting - these things will reduce your ability to taste objectively.



**Vote for your wine of
the show to win a bottle
of Laithwaite Champagne
normally £29.99**

One lucky person will WIN a bottle of
Laithwaite Champagne at each event session

Just vote for your wine of the show and fill in your
details at the voting barrels marked on the floor plan!

VOTING

TOM'S 'HOW TO TASTE'

Here at Laithwaite's Live you can sample more from the world of wines, beers and spirits in one day than you might otherwise do in a whole year!

No wonder we love hosting it just as much as you guys love attending.










To help you stay the course and cross the finish line in style we have provided spittoons for you; don't be afraid to use them.

(That would be my Top Tip!).



FOOD MATCHING

This year we're encouraging you to think about food pairings while you taste. To prompt discussion, I've included a symbol next to each wine indicating my favourite food match. See if you agree. There are no right or wrong answers ... and if a wine has 'Christmas' next to it, it simply means it's extra special, festive and versatile. Strong contenders for your Top 12 case!

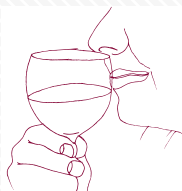
-  ASIAN & SPICY
-  CHRISTMAS (DINNER)
-  BEEF/STEAK
-  DESSERTS
-  POULTRY
-  SHELLFISH & FISH
-  CHEESE
-  LAMB & GAME
-  APERITIF



STEP 1. Eye it up

Tilt your glass over a white background. The wine should look bright and tempting. For reds, a purple edge suggests youth; a garnet

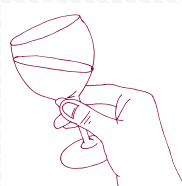
rim, age. Crisp young whites are usually pale. Older, richer, oaked and 'sweeties' are deeper. Avoid anything murky!



STEP 2. Sniff the wine - twice

Sniff before you swirl the glass. First impressions count - it should smell clean and attractive. Swirl and sniff again.

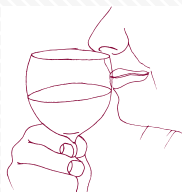
You'll notice even more. What do the aromas remind you of? Fruits? Flowers? Spices? Be confident. If you smell it - you're right!



STEP 3. Swill & swallow (or spit)

Take a mouthful and rinse it around. Breathe in a little air too if you can without choking (it's a knack). Dry or sweet,

firm or smooth, fruity or savoury, crisp or creamy? Is everything nicely balanced? Now spit (in the spittoons!). If the flavour lingers (in a good way) - it's a good wine!



STEP 4. Note your findings

If you have a retentive mind, great. Otherwise, write down what you liked about it. Think about when and where

you might enjoy this. Christmas for example. What might it go well with? You may even want to rate each wine on a scale of 1-10 and compare scores just for fun.

ENGLAND

“Just as France’s Champagne growers are worried about global warming, England’s vineyards are scaling new heights. Enjoy fine sparkling wines from award-winning estates including Barbara Laithwaite’s Wyfold Vineyard and our blue-blooded exclusive Windsor Great Park 2015.”

Karl McCulloch, English Wine Buyer

1 THE THAMES VALLEY TRILOGY

English sparkling wine quality is rising and Laithwaite’s leads the way in the Thames Valley.

PRE-SELL OFFER - ENGLISH SPARKLING 3 BOTTLE LIMITED EDITION CASE - FESTIVAL EXCLUSIVE

Reserve this unique trio of English sparkling wines in time for Christmas. Presented in a limited edition gift box.

1st instalment £30 Code: J00092
2nd instalment £50
 Delivered mid December

Both instalments must be paid using the same debit or credit card.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Rating
1	Harrow & Hope Brut Reserve NV, English Quality Sparkling Wine - 12%	Sparkling White		2941816	£26.50	/10
<i>Sparkling wine courses through the veins of the Laithwaite clan. This is Henry’s complex, elegant NV Reserve.</i>						
2	Wyfold Vineyard 50th Anniversary Brut 2014, English Quality Sparkling Wine - 12%	Sparkling White		3604714	£33.00	/10
<i>The cream of English fizz, commemorating the Laithwaite’s glittering half century in wine.</i>						
3	Windsor Great Park Vineyard 2015, English Quality Sparkling Wine - 12%	Sparkling White		2359415	£36.99	/10
<i>Our exclusive English fizz from Windsor Great Park where Henry II first planted vines in the 1100s.</i>						

AWARD
WINNER

FRANCE

“France is the cradle of wine civilisation. Put that bold assertion to the test by exploring luxury selections from Champagne, Bordeaux, Beaujolais, Alsace and elsewhere. One thing’s for sure: the quality and variety are breathtaking.”

Nick Taylor, Wine Buying Director









Le Chai au Quai, situated on the banks of the Dordogne

2

CHAMPAGNE

From great value Delmotte to iconic Dom Pérignon, you have plenty of reasons to linger here a while...

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
4	Delmotte NV, Champagne – 12%	Sparkling White		3635518	£35.99 £17.99	SAVE 50% £17.99	/10
<i>Richly flavoured, Gold medal-winning Champagne of consistently high quality.</i>							
5	Moët & Chandon Brut Impérial NV, Champagne – 12%	Sparkling White		05001NV	£34.99	£34.99	/10
<i>Synonymous with fine Champagne, thanks to Moët’s history, quality and world renown.</i>							
6	Veuve Clicquot Yellow Label Brut NV, Champagne – 12%	Sparkling White		0931618	£34.99	£34.99	/10
<i>This rich, complex bubbly with the iconic label is our bestselling big name Champagne.</i>							
7	Veuve Cliquot Brut Rosé NV, Champagne – 12.5%	Sparkling Rosé		2534017	£43.99	£43.99	/10
<i>Madame Clicquot’s ground-breaking rosé Champagne is 200 years old this year. Full and fruity.</i>							
8	Ruinart Blanc de Blancs NV, Champagne – 12.5%	Sparkling White		24712NV	£60.00	£60.00	/10
<i>Established in 1729, Ruinart is the region’s elder statesman. This is made from finest Chardonnay.</i>							
9	Dom Pérignon 2009, Champagne – 12.5%	Sparkling White		0931109	£120.00	£120.00	/10
<i>Moët’s most luxurious cuvée, made only in outstanding years, offers an incomparable sense of celebration.</i>							

AWARD
WINNER

3

LE CHAI AU QUAI

Our Bordeaux riverfront cellar is a 'finishing school' for wines with exceptional potential.



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
10	Laithwaites Sauvignon Blanc 2016 , Bordeaux AOC - 12%	White		0307616	£11.49	SAVE £1.50	£9.99	/10	AWARD WINNER
<i>Golds galore for this legendary Sauvignon now celebrating its 22nd vintage. The benchmark for Bordeaux.</i>									
11	Le Masque Chenin Blanc 2017 , Vin de France - 13.5%	White		2153717	£11.99	SAVE £1.20	£10.79	/10	AWARD WINNER
<i>Great southern French Chenin of riveting honeyed lemon and wet stone freshness.</i>									
12	Élan-Bise Syrah 2016 , Vin de France - 14%	Red		3502016	£14.99	SAVE £4.00	£10.99	/10	
<i>Deep, dark, spicy Syrah from hand-selected grapes. Note the spicy richness from 18 months in top quality barrels.</i>									
13	Le XV du Président 2017 , Côtes d'Oc IGP - 15%	Red		3310017	£10.99	SAVE £1.10	£9.89	/10	
<i>The wine that launched the nation's thirst for big, rich, beautifully balanced 15% reds some 30 years ago.</i>									
14	La Font del Bosc (50cl) 2009 , Maury AOC - 16.5%	Dessert		0236009	£13.99	SAVE £1.40	£12.59	/10	AWARD WINNER
<i>Crafted from the super-ripe grapes of ancient Grenache vines and fortified to 16.5%. Sweet, tangy and luscious.</i>									

4

DOMAINES LAITHWAITE

Including Château La Clarière Laithwaite, "the leading estate in Côtes de Castillon" ('Decanter')



15	Le Blanc de La Clarière 2016 , Bordeaux AOC - 13%	White		3090116	£19.99	SAVE £2.00	£17.99	/10	AWARD WINNER
<i>Seriously impressive oak-aged Sémillon Sauvignon in the style of Cru Classé white Graves.</i>									
16	Le Rosé de La Clarière 2017 , Bordeaux AOC - 12%	Rosé		3184517	£13.99	SAVE £1.40	£12.59	/10	
<i>As pretty as any Provençal pink yet with the 'oomph' you'd hope for in a top Bordeaux estate wine.</i>									
17	Château de Colombe 2017 , Castillon Côtes de Bordeaux AOC - 14%	Red		3229217	£13.99	SAVE £1.40	£12.59	/10	AWARD WINNER
<i>From a bijou château occupying remarkable terroir in Castillon, Saint-Émilion's neighbour and equal.</i>									
18	Château La Clarière Laithwaite 2016 , Castillon Côtes de Bordeaux AOC - 13.5%	Red		0533316	£24.00	SAVE £2.40	£21.60	/10	AWARD WINNER
<i>Tony Laithwaite's gold medal (six) claret from Decanter magazine's 'leading estate in the Côtes de Castillon'.</i>									

5





ALSACE

Alsace wines are like a bridge between Germany and France with a wonderful, unique character.

19	Pierre Brecht Riesling 2017 , Alsace AOC - 12%	White		2098517	£12.49	SAVE £1.50	£10.99	/10	
<i>Thrilling French Riesling from beautiful, sun blessed Alsace. Pristine, lime and mineral freshness.</i>									
20	Pierre Brecht Gewurztraminer 2017 , Alsace AOC - 13%	White		2406117	£13.99	SAVE £1.40	£12.59	/10	
<i>Packed with rose petal, lychee and honeysuckle, great Gewurz like this is truly unique.</i>									
21	Cave Historique Hospices Strasbourg Riesling 2017 , Alsace AOC - 12%	White		3685217	£15.99	SAVE £1.60	£14.39	/10	
<i>Fine, elegant floral, mineral ... classic Riesling from a restored 600-year-old cellar.</i>									
22	Domaine Zind-Humbrecht Herrenweg Gewurztraminer 2010 , Alsace AOC - 13%	White		3360110	£28.00	SAVE £2.80	£25.20	/10	
<i>Typically approachable and generous with fabulous 'aromatic fireworks' and bags of off-dry fruit.</i>									
23	Domaine Zind-Humbrecht Pinot Gris Roche Calcaire 2015 , Alsace AOC - 13%	White		3739515	£28.00	SAVE £2.80	£25.20	/10	
<i>If you're accustomed to its more subtle cousin Pinot Grigio, this Grand Alsatian will blow you away.</i>									







6 BEAUJOLAIS

This beautiful corner of France is undergoing a renaissance thanks to immensely seductive wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
24	Vignerons de Bel Air Beaujolais 2016 , Beaujolais AOC - 12.5%	Red		3624716	£10.99	SAVE £1.10 £9.89	/10
<i>Beaujolais is a resurgent French wine region and this is a great example of its signature, supple style.</i>							
25	Vignerons de Bel Air Brouilly 2017 , Brouilly AOP - 13%	Red		0612017	£13.99	SAVE £1.40 £12.59	/10
<i>Splendid cru from rolling hills in the north of the region. Seriously rich and smooth.</i>							
26	Vignerons de Bel Air Morgon 2017 , Morgon AOP - 13%	Red		2307017	£13.99	SAVE £1.40 £12.59	/10
<i>Morgon vineyards have altitude and aspect and the wines are noble and imposing. This is a classic.</i>							
27	Vignerons de Bel Air Chiroubles 2017 , Chiroubles AOC - 13%	Red		2307117	£13.99	SAVE £1.40 £12.59	/10
<i>Delightfully silky, strawberry scented wine from the highest vineyards of all the Beaujolais Cru villages.</i>							

7 JOSEPH CASTAN & CELLIER DES PRINCES





Head via the Rhône Valley to the Languedoc and cherish these wines of character along the way.

28	Joseph Castan Excellence Merlot 2017 , Pays d'Oc IGP - 13.5%	Red		2970017	£7.99	SAVE £1.00 £6.99	/10
<i>Smooth, plum-rich Merlot which upholds the Castan family's reputation for serious quality in southern France.</i>							
29	Joseph Castan Corbières Réserve 2017 , Corbières AOP - 13.5%	Red		0880817	£9.99	SAVE £1.00 £8.99	/10
<i>Reserve quality red with abundant cassis and herbs from a forward-thinking winery in a dynamic Languedoc region.</i>							
30	Reserve Portal Vieilles Vignes 2017 , Minervois AOC - 14%	Red		3613017	£10.99	SAVE £1.10 £9.89	/10
<i>Luscious, full-bodied blend of spicy Syrah, berry-rich Grenache and old-vine Carignan, lightly oaked for extra complexity.</i>							
31	La Porte des Princes Grenache 2017 , Vaucluse IGP - 14%	Red		2004117	£9.99	SAVE £1.00 £8.99	/10
<i>Pure Grenache with juicy berry fruit and smooth tannins from Châteauneuf winemaker Thierry Ferlay.</i>							
32	Domaine Les Cassanets 2017 , Côtes du Rhône AOC - 14.5%	Red		0455617	£11.99	SAVE £2.00 £9.99	/10
<i>Top tier Côtes-du-Rhône with lovely richness and intensity thanks to ancient vines, superb terroir and oak ageing.</i>							
33	Domaine les Escondudes 2015 , Châteauneuf-du-Pape AOC - 15%	Red		0455515	£21.00	SAVE £2.10 £18.90	/10
<i>Voluptuous, spicy, brambly Châteauneuf from a superbly sited vineyard in a dazzlingly good vintage.</i>							

AWARD
WINNER

8 VINDIVIN/CABALIÉ

Winemaker extraordinaire Hervé Sabardeil shows the breadth of his talent through the Cabalié range.

34	Cabalié Sparkling 2016 , Vin Mousseux de Qualité - 12%	Sparkling White		3263616	£12.99	SAVE £1.30 £11.69	/10
<i>The latest pièce de résistance in the Cabalié range is this aromatic, tropical fruit-laden beauty.</i>							
35	Cabalié Blanc 2017 , Vin de France - 12%	White		2254517	£9.99	SAVE £1.00 £8.99	/10
<i>Viognier brings an exotic allure to this cleverly crafted white. Hats off to producer Hervé yet again.</i>							
36	Cabalié 2017 , Pays d'Oc IGP - 13%	Red		Q0022617	£10.99	SAVE £1.10 £9.89	/10
<i>An inspired favourite - the sort of red we fancy Roman soldiers enjoyed centuries ago (only better).</i>							
37	Cabalié Cuvée Vieilles Vignes 2017 , Pays d'Oc IGP - 13%	Red		1468517	£12.99	SAVE £1.50 £11.49	/10
<i>Seriously intense Carignan gives a boost of inky dark fruit to soft, spicy Grenache in this imposing red.</i>							





AWARD
WINNER

SPAIN

9

ARTIGA FUSTEL

Estate wines including super-premium Cava and incredible value Gran Reserva.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
38	Oriol Rossell Cava Brut NV, Cava DO - 11.5%	Sparkling White		0413415	£13.49	SAVE £2.50	£10.99	/10	AWARD WINNER
<i>Served in over 20 Michelin-starred restaurants in Spain and Portugal, this is Cava extraordinaire.</i>									
39	Perla del Mar 2017, Vino de Mesa - 12%	White		0370917	£9.99	SAVE £1.00	£8.99	/10	AWARD WINNER
<i>Discover the fragrant and 'grapey' Moscatel grape in this irresistibly refreshing aperitif wine.</i>									
40	Camino de Seda 2017, Jumilla DO - 14%	Red		1855017	£9.49	SAVE £1.00	£8.49	/10	AWARD WINNER
<i>Double Gold for this full-throttle Monastrell. Appropriately smooth for a red from Jumilla's historic 'Silk Road'.</i>									
41	Ermita de San Lorenzo Gran Reserva 2011, Campo de Borja DO - 14%	Red		0352711	£10.99	SAVE £1.10	£9.89	/10	AWARD WINNER
<i>An utter bargain from 50-year-old Garnacha vines with a dash of Cabernet, aged for three years in French oak.</i>									

NOTES

.....

.....

.....

.....

"Spanish wines in their infinite variety are the reflection of a vast land of extremes with its contrasting colours and light.

Whether you prefer a glass of cold Fino sherry, a tropical Albariño or a mature, spicy Rioja Reserva, Spain is waiting to serve you. Have your glass at the ready!"





Beth Willard, Spanish Buyer

Tom Laithwaite checking out the view in the vineyards of Rioja

10

BODEGAS SAN VALERO

One of Carriñena's most renowned cellars and home to award winning winemaker Javier Domeque.





No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
42	Triunfo Cariñena 2017, Cariñena DO - 14.5%	Red		2380017	£9.49	SAVE £1.00	£8.49 /10
	<i>Sturdy old-vine Cariñena (Carignan) tamed and softened into something quite glorious. Stop by and try it.</i>						
43	El Bombero 2017, Cariñena DO - 15%	Red		0003917	£9.99	SAVE £1.00	£8.99 /10
	<i>Spain's original 'Big Red' is as popular as ever. Potent yet easy drinking and very nicely balanced.</i>						
44	Don Mendo Gran Reserva 2012, Cariñena DO - 14%	Red		1830512	£9.99	SAVE £1.00	£8.99 /10
	<i>Impressive Gran Reserva from one of the region's oldest and most consistently impressive wineries.</i>						
45	El Bombero Gran Reserva 2012, Cariñena DO - 14%	Red		2177512	£11.99	SAVE £1.20	£10.79 /10
	<i>The premium edition of this much-loved favourite sports sweet American oak complexity ... and a Gold medal.</i>						

AWARD
WINNERAWARD
WINNER

11

RIOJA: BARÓN DE BARBÓN





A showcase of Riojas old and new from father and son team, Julián and Javier Murúa.

46	Barón de Barbón Blanco 2017, Rioja DOCa - 13.5%	White		0243817	£10.99	SAVE £1.10	£9.89 /10
	<i>Contemporary styled white Rioja with moreish appeal and a massive fan base. Come by and discover why!</i>						
47	Barón de Barbón Oak Aged Rioja 2017, Rioja DOCa - 13.5%	Red		0002317	£10.99	SAVE £1.10	£9.89 /10
	<i>In a Rioja range this strong, it's one heck of an accolade to be the No.1 best-seller. Effortlessly enjoyable.</i>						
48	Barón de Barbón Reserva 2014, Rioja DOCa - 13.5%	Red		0041014	£14.99	SAVE £1.50	£13.49 /10
	<i>Charming, silky Reserva offering the perfect mix of complexity and mellow fruit.</i>						
49	Barón de Barbón Gran Reserva 2010, Rioja DOCa - 13.5%	Red		0324910	£17.99	SAVE £2.00	£15.99 /10
	<i>Every bit as irresistible as the other Baróns (above) but more intense, lavishly oaked and fully mature.</i>						

12

RIOJA: FAMILIA MARTÍNEZ BUJANDA

One of the founding members of our worldwide family winemaking network and 'royalty' in Rioja.

50	Teja Roja 2016, Vino Tinto - 13.5%	Red		1821016	£8.29	SAVE £0.83	£7.46 /10
	<i>Punches well above its weight thanks to Martínez Bujanda's award-winning winemaker, Gonzalo Ortiz.</i>						
51	Familia Martínez Bujanda Tempranillo 2016, Rioja DOCa - 13.5%	Red		1477516	£10.99	SAVE £1.10	£9.89 /10
	<i>Classic Rioja from a cellar that made the list of the world's top 50 wineries nine years on the trot.</i>						
52	Familia Martínez Bujanda Crianza Tempranillo 2015, Rioja DOCa - 14%	Red		0082215	£13.49	SAVE £1.50	£11.99 /10
	<i>Fine Rioja Crianza with compelling silky red fruit complexity. Always a favourite.</i>						
53	Familia Martínez Bujanda Gran Reserva 2009, Rioja DOCa - 14%	Red		1495609	£19.99	SAVE £2.00	£17.99 /10
	<i>Try this and there's no going back! Beautifully smooth with intense fruit and oaky complexity.</i>						

JOIN THE CONVERSATION  #LAITHWAITESLIVE

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200

15

ITALY

“Speaking from experience ... and from the heart, I would say no other country matches Italy for sheer variety of wines. Try our range from the crisp, classy whites of the north, including wonderful Proseccos, down to the rich, warm flavours of the south. And don't miss fantastic Farnese, Italy's three-times Winery of the Year.”

Italian Wine Buyer, Leonardo Bassano



13 ALESSANDRO GALLICI

Alessandro Gallici is one of our favourite winemakers in the Veneto region.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
54	Alessandro Gallici Prosecco NV , Prosecco DOC - 11%	Sparkling White		0109317	£13.99	SAVE £2.00 £11.99	/10
<i>Fresh and inviting Prosecco, full of delicious apple and lemon-scented flavours. Bravo Alessandro!</i>							
55	Visionario 2016 , Venezie IGP - 12.5%	White		3682916	£10.99	SAVE £1.10 £9.89	/10
<i>A cool Alpine classic in a style much sought after by swanky restaurants around the Italian lakes.</i>							
56	Di Prima Syrah 2016 , Terre Siciliane IGT - 14%	Red		2309916	£10.49	SAVE £1.05 £9.44	/10
<i>Cherry, spice and chocolate rich Syrah from a lakeside vineyard in Sicily.</i>							
57	Edizione Limitata Quinta Botte Amarone Numero 12 2013 , Amarone della Valpolicella Classico DOC - 15%	Red		2348713	£40.00	SAVE £4.00 £36.00	/10
<i>Limited edition 2013 Amarone of the highest quality crafted by the great Francesco Cristofori.</i>							

14 FARNESE



We have worked closely with Farnese, three times Winery of the Year, since the late 1980s.

58	Farnese Trebbiano 2017 , Trebbiano d'Abruzzo DOC - 12%	White		2016017	£9.99	SAVE £1.00 £8.99	/10
<i>Filippo Baccalaro's deft touch ensures bright, citrusy flavour in this perennial favourite.</i>							
59	Vesuvium Greco di Tufo 2017 , Greco di Tufo DOCG - 12.5%	White		0322017	£13.99	SAVE £1.40 £12.59	/10
<i>Minerally, pear and lemon Greco di Tufo from 500m up on the steep Irpinian hills of Campania.</i>							
60	Fantini Montepulciano 2017 , Montepulciano d'Abruzzo DOC - 13%	Red		1974117	£10.99	SAVE £1.10 £9.89	/10
<i>Exemplar of the Montepulciano d'Abruzzo style. Velvety smooth, luscious and richly plummy.</i>							
61	Ultima Edizione NV , Vino da Tavola - 13.5%	Red		0232516	£10.99	SAVE £1.10 £9.89	/10
<i>Montepulciano, Sangiovese, Primitivo and Negroamaro. No wonder it's so incredibly mouth-filling.</i>							

15

BARBANERA FAMILY

Based near Montalcino in Tuscany, the Barbanera family crafts a range of classic Italian wines.


No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating	
62	Duca di Cardino 2016 , Chianti DOCG - 13%	Red		0383416	£8.99	SAVE £1.00	£7.99	/10
	<i>Tuscan delight from the region's southerly vineyards close to Montalcino (famous for Brunello).</i>							
63	Corsiero Nero 2016 , Puglia IGP - 13%	Red		1541016	£9.99	SAVE £1.00	£8.99	/10
	<i>Discover the wild blackberry, violet and smoky vanilla allure of this rare, unblended Nero di Troia.</i>							
64	Saracosa Governo Rosso Toscano IGT 2017 , Toscana IGT - 13.5%	Red		3119017	£15.99	SAVE £1.60	£14.39	/10
	<i>A gorgeous mouthful from the Barbanera estate. Rich black cherry, cocoa, coffee and oak spice.</i>							
65	Vecciano 2014 , Toscana IGT - 13%	Red		1462314	£19.99	SAVE £2.00	£17.99	/10
	<i>Superb super-Tuscan comprising Sangiovese and Cabernet, aged for 18 months in French oak.</i>							

AWARD
WINNERAWARD
WINNERAWARD
WINNERAWARD
WINNER

16

PAOLO MASI

One of our longest serving growers, still crafting great wines with his own skilled hands.





66	Collezione di Paolo Bianco Vergine 2016 , Bianco Vergine Valdichiana DOP - 12.5%	White		0295516	£9.49	SAVE £1.00	£8.49	/10
	<i>Paolo's Tuscan white was been a staple of ours for decades. A tasty trio of Trebbiano, Malvasia and Chardonnay.</i>							
67	Collezione di Paolo Chianti 2016 , Chianti DOCG - 13%	Red		0019516	£10.99	SAVE £1.10	£9.89	/10
	<i>Silky, bright cherry with a tickle of spice - classic Chianti from this immaculate family estate.</i>							
68	Collezione di Paolo Chianti Riserva 2014 , Chianti DOCG - 13.5%	Red		0004714	£12.99	SAVE £1.30	£11.69	/10
	<i>Seasoned Chianti fans agree this top-of-the-range Riserva is a bit of steal. Grazie Paolo!</i>							
69	Vigna Il Corto Collezione Privata 2015 , Toscana IGT - 14%	Red		3740415	£22.00	SAVE £2.20	£19.80	/10
	<i>What a maestro! For his flagship red, Paolo adds a dash of Cabernet to gloriously rich, complex Sangiovese.</i>							

AWARD
WINNER

17

CANTINA DI NEGRAR & HILL HOUSE WINES

Taste the spectacular wines from 2016's Italian Winery of the Year.

70	Castel del Lago Bianco 2017 , Garda DOC - 12%	White		3590517	£9.99	SAVE £1.00	£8.99	/10
	<i>Creamy, peachy white with bright lemony zip from fast-draining, stony vineyards on the slopes of beautiful Lake Garda.</i>							
71	Bartolomeo Lorenzi Rosso Veronese 2016 , Veronese IGT - 14%	Red		3370016	£9.99	SAVE £1.00	£8.99	/10
	<i>A rarely seen, food-friendly red with juicy cherry fruit underpinned by Amarone-style fruit-cake and spice.</i>							
72	Dragone Selezione Rosso 2016 , Calabria IGT - 13.5%	Red		3591116	£11.99	SAVE £1.20	£10.79	/10
	<i>Remarkable 95-point red based on the ultra-rare Magliocco grape. Dark velvety plum flavours with a spicy earthy edge.</i>							
73	Bartolomeo Lorenzi Amarone 2015 , Amarone della Valpolicella DOC - 15%	Red		3629115	£24.99	SAVE £2.50	£22.49	/10
	<i>Authentic, powerful Amarone from the heart of Valpolicella. A 'vino de meditazione' - a wine to linger over!</i>							

JOIN THE CONVERSATION  #LAITHWAITESLIVE

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200

PORTUGAL

“Our Show selection of Portuguese wines covers a broad spectrum of exciting regions and thrilling grapes, including some you may never have heard of. From Setúbal and Alentejo in the South to the Douro in the north, you can try wines from top winemaking talents and beautiful old family estates.”

Jehan Sacaze, Wine Buyer



Winemaker, José Neiva

18 CASA DE VILA, CASA SANTOS LIMA

Gorgeous wines from the Pinto de Mesquita and Santos Lima families.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
74	Casa de Vila Verde 2017 , Vinho Verde DOC - 11.5%	White		2017517	£9.99	SAVE £1.00	£8.99 /10
<i>Super light, lime fresh, modern Portuguese classic, especially good with bacalhau (salt cod).</i>							
75	Amoras 2016 , Vinho Regional de Lisboa - 13%	Red		0287316	£8.99	SAVE £1.00	£7.99 /10
<i>If you tend to stick to 'safe haven' Spanish or even Aussie reds, Amoras could easily lead you astray ...</i>							
76	Quinta do Espirito Santo 2016 , Vinho Regional de Lisboa - 15%	Red		0061716	£9.99	SAVE £1.00	£8.99 /10
<i>Showcasing an array of fabulous grapes, this whopping red has a long and illustrious medal-winning history.</i>							
77	Porrais Reserva 2017 , Douro DOC - 13%	White		1977117	£12.99	SAVE £2.60	£10.39 /10
<i>Who'd have thought the region renowned for Port could fashion such a fresh, vibrant white? Be astonished!</i>							
78	Stones & Bones (2-litre Bag-in-box) 2016 , Vinho Regional de Lisboa - 14%	Red		3607116	£19.99	SAVE £2.00	£17.99 /10
<i>Open-minded customers will be the winners here when they taste this exceptionally good 'bulk buy'.</i>							

19 ALUADO & BRIGANDO

Favourites from our Portuguese range made by legendary wine 'moderniser' José Neiva.

79	Aluado Chardonnay 2017 , Estremadura VR - 12%	White		2881017	£9.99	SAVE £1.00	£8.99 /10	AWARD WINNER
<i>Not Aussie, not Burgundian, nor even southern French, yet this Portuguese Chardonnay hints at all these styles.</i>								
80	Brigando Rosé 2017 , Vinho Regional de Lisboa - 11.5%	Rosé		1983517	£8.49	SAVE £0.85	£7.64 /10	AWARD WINNER
<i>Ultra-modern rosé from José Neiva, one of the legends who led Portuguese table wines into the 21st century.</i>								
81	Brigando Shiraz Tinta Roriz Touriga Nacional 2017 , Vinho Regional de Lisboa - 13%	Red		0880717	£8.49	SAVE £0.85	£7.64 /10	AWARD WINNER
<i>The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different.</i>								
82	Aluado Alicante Bouschet 2017 , Vinho Regional de Lisboa - 13.5%	Red		1549717	£9.99	SAVE £1.00	£8.99 /10	AWARD WINNER
<i>From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.</i>								

GERMANY & AUSTRIA






“German Riesling and Austrian Grüner Veltliner are arguably two of the finest and most pleasurable white wines in the world. Come and try our mouthwatering selections. And don't forget the Spätburgunder (Pinot Noir). It's as fruity, fresh and classy as many of its better-known and pricier French counterparts.

Kirsten Willis, Wine Buyer

20

OLIVER GABEL & KARL MAY






We can think of no better introduction to the unique finesse of German wines...

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
83	Gabel Riesling Gutswein 2017 , Pfalz Qualitätswein - 12%	White		3697117	£13.99	SAVE £1.40	£12.59 /10
<i>Noble, off-dry white of substance and finesse from Germany's second largest Riesling region.</i>							
84	Gabel Goldberg Riesling 2016 , Pfalz Qualitätswein - 13%	White		3701016	£19.99	SAVE £2.00	£17.99 /10
<i>Fabulous Riesling with great character and length from rising star Oliver Gabel.</i>							
85	Karl May Riesling Gutswein Trocken 2017 , Rheinhessen Qualitätswein - 12%	White		1942617	£13.49	SAVE £1.35	£12.14 /10
<i>Dry, lime-scented and mineral-fresh Riesling, crafted by seventh generation winemakers, the May brothers.</i>							
86	Karl May Gutswein Weißburgunder 2017 , Rheinhessen Qualitätswein - 12.5%	White		2344017	£13.99	SAVE £1.40	£12.59 /10
<i>Peter and Fritz May's latest vintage of racy-fresh Pinot Blanc which has a history of high scores (90+).</i>							
87	Karl May Gutswein Pinot Noir 2017 , Rheinhessen Qualitätswein - 12.5%	Red		2403117	£14.99	SAVE £1.50	£13.49 /10
<i>A fine example of German Pinot Noir. Full of ripe, red berry character with serious depth.</i>							

21

GERMANY & AUSTRIA

Fine Rieslings, a 'sweetie' and a gorgeous Grüner Veltliner.

88	Reichsrat von Buhl Riesling Brut Sekt 2015 , Pfalz Qualitätswein - 12.5%	Sparkling White		0081815	£21.00	SAVE £3.01	£17.99 /10
<i>Sparkling Riesling made by Mathieu Kauffmann, former cellar master of Bollinger. No wonder it's this good!</i>							
89	Oliver Zeter Riesling 2017 , Pfalz Qualitätswein - 12%	White		3636417	£14.99	SAVE £2.00	£12.99 /10
<i>Superb Riesling named Wein magazine's 'Pfalz Discovery of the Year 2017'</i>							
90	My Karp Riesling 2016 , Mosel-Saar-Ruwer QbA - 10.5%	White		2338316	£12.99	SAVE £1.30	£11.69 /10
<i>My Karp is a great entry into the world of Riesling. Off-dry citrus and apricot fruit with a steely freshness.</i>							
91	Domdechant Werner Hochheimer Kirchenstück Auslese 2006 , Rheingau QmP - 8%	White		3427406	£38.00	SAVE £6.00	£32.00 /10
<i>Deliciously rich and mature wine with honey, citrus and tropical fruits. Perfect with fruit desserts.</i>							
92	Winzer Krems Kremstal DAC Reserve Grüner Veltliner 2016 , Kremstal - 13.5%	White		3708816	£15.99	SAVE £2.50	£13.49 /10
<i>A top-of-the-range classic of Austrian wine with lovely intensity and length.</i>							

AWARD
WINNER

MOLDOVA

“Moldova is Europe’s rising wine star. In its hilly landscape and Black Sea-influenced climate you find the ideal conditions for growing aromatic grape varieties. Enjoy some real gems from the renowned Château Vartely.”

Beth Willard, Wine Buyer



22 CHÂTEAU VARTELY

Young, modern, and beautifully equipped, this French-styled château in Moldova is already a trend-setter.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
93	Château Vartely Dealu Nucului Feteasca Regala & Sauvignon Blanc 2017 , Valul lui Traian – 13%	White		3139017	£9.99	SAVE £1.00 £8.99	/10
<i>Brilliant, fresh white from Moldova’s ‘2014 Winemaker of the Year’ and a leading estate.</i>							
94	Château Vartely Dealu Nucului Merlot 2016 , Valul lui Traian – 14%	Red		2339116	£9.99	SAVE £1.00 £8.99	/10
<i>Velvety, lavish, ripe fruit Merlot from a showcase estate in Moldova – a prime spot for this grape.</i>							
95	Château Vartely Dealu Nucului Cabernet Sauvignon 2017 , Valul lui Traian – 14%	Red		2275117	£10.49	SAVE £1.05 £9.44	/10
<i>Quality to rival acclaimed wines from Bordeaux or California. Dense, textured and ripe with a touch of oak.</i>							
96	Château Vartely Chardonnay Dulce Alb (in gift box) 2013 , Valul lui Traian – 11%	White		2621513	£15.99	SAVE £2.00 £13.99	/10
<i>Gold medal, late-harvest Chardonnay with notes of baked apple, peach and honey.</i>							

AWARD
WINNER

NOTES

.....

.....

.....

ARGENTINA





“From vast Mendoza to rugged and wild Patagonia, there is no shortage of ideal vine growing terroir in Argentina for magnificent Malbecs, terrific Torrontés and more. It’s all about altitude and latitude: here geography matters!”

Beth Willard, Wine Buyer

23

PEÑAFLOR

Home to two amazing winemakers – Opi Sadler and ex-pat Aussie Steve McEwen.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
97	Alma Andina Torrontés 2018, Salta – 13%	White		0189518	£9.99	SAVE £1.00	£8.99 /10
<i>The high altitude of Salta accentuates the terrifically fragrant, fruity style and crisp acidity of Torrontés.</i>							
98	The Waxed Bat 2017, Mendoza – 13.5%	Red		0125017	£10.99	SAVE £2.00	£8.99 /10
<i>An enduring favourite whose magical blend takes Malbec in a deliciously different direction.</i>							
99	Opi Malbec 2018, Mendoza – 13%	Red		2582518	£9.99	SAVE £1.00	£8.99 /10
<i>Our benchmark Argentine Malbec against which all others are judged. A dark brambly delight.</i>							
100	Opi Malbec Reserve 2015, Mendoza – 14%	Red		2670015	£14.49	SAVE £1.50	£12.99 /10
<i>Inky dark masterpiece from select, old-vine grapes. Never fails to impress.</i>							

AWARD
WINNER

JOIN THE CONVERSATION  #LAITHWAITESLIVE

Winemaker,
Opi Sadler

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200

CHILE





“If you like your wines to taste predominantly fruity rather than savoury, earthy or minerally, the chances are you’re a Chile fan. The wines have long been popular yet the fan club continues to grow. Enjoy a selection from our favourite Chilean estate.”

Beth Willard, Wine Buyer

24

VIÑA LUIS FELIPE EDWARDS

A highly respected Chilean family estate and winery. A benchmark for value too.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
101	Don Cayetano Sauvignon Blanc 2018, Valle Central – 12%	White		0000718	£8.99	SAVE £1.35	£7.64 /10
	<i>Mouthwatering, whistle-clean Chilean Sauvignon, midway 'twixt French and Kiwi styles.</i>						
102	Riversong Rosé 2018, Rapel – 12.5%	Rosé		2177318	£9.49	SAVE £1.00	£8.49 /10
	<i>Fruity, appetising pink by Nicolas Bizzarri at LFE, Chilean 'Winery of the Year' three times.</i>						
103	Don Cayetano Cabernet Sauvignon 2018, Valle de Colchagua – 13%	Red		0003018	£8.99	SAVE £1.00	£7.99 /10
	<i>Terrific value for such a beautifully made, textbook Chilean Cabernet.</i>						
104	The Patriots Merlot 2017, Valle Central – 13%	Red		2257217	£8.49	SAVE £1.00	£7.49 /10
	<i>Our epic search for Chile's finest value 2017 Merlot ended here. So should yours.</i>						

NOTES

.....

.....

.....

PREMIUM AMERICAS





“Most American wine is consumed Stateside, which may explain why the new world’s largest producer takes up so little space on UK shelves. Growers may have had a tough time over the years, with phylloxera and prohibition and more recently with drought, but make no mistake, quality today is world-class.”

Clare Tooley, Wine Expert



25 PREMIUM AMERICAS

An impressive-value selection chosen by our US expert Clare Tooley.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
105	Round the Blend 2015, California – 13.5%	Red		2292515	£13.99	SAVE £1.50	£12.49 /10
<i>A deliciously broad-flavoured yet elegant gem, carefully crafted from seven grape varieties.</i>							
106	Black Saint Peter Old Vine Zinfandel 2016, Lodi – 13.5%	Red		3385716	£15.99	SAVE £1.60	£14.39 /10
<i>Here’s proof that the older vine, the richer the wine. A glorious glassful of dark cherry, spice and chocolate.</i>							
107	Saints and Zinners Zinfandel 2016, Paso Robles – 14.8%	Red		2464016	£15.99	SAVE £1.60	£14.39 /10
<i>Award-winning Zin from the Miller family in Paso Robles - spicy, plummy temptation in a glass!</i>							
108	Inside Track Limited Release Pinot Noir 2016, Willamette Valley – 13.5%	Red		3558516	£19.99	SAVE £2.00	£17.99 /10
<i>A rare find of raspberry-scented, silky Pinot Noir from a premium enclave in Oregon. Refined and very special.</i>							

AWARD
WINNER

JOIN THE CONVERSATION  #LAITHWAITESLIVE

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVELONDON OR CALL 03330 148 200

SOUTH AFRICA





“The South African wine scene just keeps getting better. Rich in tradition with highly skilled, passionate winemakers and a huge diversity of landscapes, it is producing expressive wines in a variety of styles as never before. We’re delighted to be working with some of the country’s most talented and enthusiastic winemakers.”

Kirsten Willis, Wine Buyer

26

JOURNEY'S END

Get to know supremely fresh whites and tasty reds with a uniquely South African character.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
109	Bees Knees Chenin Blanc Viognier 2018 , Western Cape WO - 12%	White		2114618	£10.99	SAVE £1.10 £9.89	/10
<i>Journey's End winemaker Leon Esterhuizen has 'souped up' his Chenin with a dash of Viognier. Genius!</i>							
110	Queen Bee Viognier 2018 , Western Cape WO - 12.5%	White		3714718	£12.99	SAVE £3.00 £9.99	/10
<i>A mouthful of apricot and honeysuckle deliciousness, chased by a refreshing finish.</i>							
111	Got Red! NV , Western Cape WO - 13%	Red		3355117	£8.49	SAVE £0.85 £7.64	/10
<i>A knock-out blend of Pinotage, Shiraz and Ruby Cabernet for coffee, spice and sumptuous berry character.</i>							
112	House of Fun Shiraz Malbec 2018 , Western Cape WO - 14%	Red		3703918	£9.99	SAVE £1.00 £8.99	/10
<i>A clever pairing of two of the world's favourite red grapes with classic South African smoothness. Such fun!</i>							

JOIN THE CONVERSATION  #LAITHWAITESLIVE



Harvest time in South Africa

NEW ZEALAND




"In New Zealand it's the little guys who tend to produce the biggest bang for your buck (but there's still room in our range for icons like Cloudy Bay). Many of our friends were the original pioneers of the Kiwi wine scene. Come by. Press the flesh. Try the wines. Experience some of the purest flavours in the world of wine."

Dan Parrott, Wine Buyer

The original Split Rock in Nelson





27 SEIFRIED ESTATE

The skills of the Seifried family and Nelson's unique climate produce seriously aromatic wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
113	Split Rock Sauvignon Blanc 2018, Nelson - 13%	White		0033118	£12.99	SAVE £2.00	£10.99 /10
<i>Brilliantly fruity Sauvignon from some of the sunniest vineyards in New Zealand.</i>							
114	Seifried Gewürztraminer 2017, Nelson - 12.5%	White		3398517	£14.99	SAVE £2.00	£12.99 /10
<i>Everything you'd expect of a spicy, floral, mouthfilling Gewurz but with added Kiwi quaffability.</i>							
115	Seifried Estate Sweet Agnes Riesling (half bottle) 2016, Nelson - 13.5%	White		1801516	£18.99	SAVE £2.00	£16.99 /10
<i>One of New Zealand's finest, much-bemedalled 'sweeties', combining intensity, ripeness, purity and perfect balance.</i>							

28 PREMIUM NEW ZEALAND

You can taste the unmistakable quality of top Kiwi wines here - don't miss the Pinot Noir!

116	Hunter's Riesling 2017, Marlborough - 12.5%	White		2033717	£14.99	SAVE £1.50	£13.49 /10
<i>Ravishingly fresh, lime-scented Riesling from Jane Hunter, pioneer of Marlborough wine since the 1980s.</i>							
117	Hunter's Chardonnay 2017, Marlborough - 13%	White		1921017	£17.99	SAVE £1.80	£16.19 /10
<i>Seriously good quality Chardonnay, carefully oak-fermented with a complex flinty, stone fruit and hazelnut character.</i>							
118	Cloudy Bay Sauvignon Blanc 2017, Marlborough - 13%	White		0927717	£25.00	SAVE £2.50	£22.50 /10
<i>The wine that first set the standard for intensely refreshing Kiwi Sauvignon - after 33 vintages it's as impressive as ever.</i>							
119	Trinity Hill Gimblett Gravels Tempranillo 2016, Hawke's Bay - 13%	Red		2655216	£24.00	SAVE £2.40	£21.60 /10
<i>Renowned terroir, top winemaking, French and American oak ... no wonder this is so deeply impressive.</i>							

AUSTRALIA




“Australian wine is forever reinventing itself but those Shiraz blockbusters and upfront Chardonnays are as popular as ever. So too are the winemakers – larger-than-life characters like The Black Stump’s Alan Kennett and the wild-eyed RedHeads team. Try the wines on show and taste what makes Australia one of the world’s greatest wine countries.”

Dan Parrott, Wine Buyer

29

THE BLACK STUMP

Aussie wines are famed for big flavours, but check out Black Stump Reserve for elegance too.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
120	The Black Stump Chardonnay Pinot Grigio 2017 , South Eastern Australia – 12.5%	White		0066917	£9.99	SAVE £1.00	£8.99 /10
<i>Ripper combination from one of Australia’s most ‘in-touch’ winemakers – he knows what we love... and delivers it!</i>							
121	The Black Stump Durif Shiraz 2017 , South Eastern Australia – 14%	Red		Q0002417	£10.99	SAVE £1.10	£9.89 /10
<i>Our all-time Aussie bestseller that has made Durif famous after a century in the French wine wilderness.</i>							
122	Dark Corner Durif Shiraz 2017 , South Eastern Australia – 14%	Red		2161517	£10.99	SAVE £1.10	£9.89 /10
<i>Durif and Shiraz are meant for each other and they really get it together here. A marriage made in Murrumbidgee.</i>							
123	The Black Stump Reserve Shiraz 2017 , Clare Valley – 14.5%	Red		0287217	£12.99	SAVE £1.30	£11.69 /10
<i>Stellar incarnation of customer favourite Black Stump - a smooth, full yet elegant Shiraz to savour round the fireside.</i>							

NOTES

.....





.....

.....

30

PREMIUM AUSTRALIA

Aussie regions have their own character - taste four of the most compelling here.






No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
124	Woodlands Chardonnay 2016, Margaret River - 13%	White		2137616	£17.99	SAVE £1.80	£16.19 /10
	<i>Made in the style of fine Burgundy by a winery rated 'best of the best' - creamy with layers of orchard fruits.</i>						
125	Peter Lehmann The Pastor's Son Shiraz 2015, Barossa - 14.5%	Red		1481915	£15.99	SAVE £6.00	£9.99 /10
	<i>Gorgeous, bold Barossa Shiraz commemorating the late, great Peter Lehmann, Baron of the Barossa.</i>						
126	Baileys Of Glenrowan Durif 2015, Glenrowan - 14%	Red		2991815	£19.99	SAVE £2.00	£17.99 /10
	<i>Inky-dark, seriously full-flavoured red from a historic winery (est 1870) in Ned Kelly bandit country.</i>						
127	Limited Release McLaren Vale Shiraz 2017, McLaren Vale - 16%	Red		3568017	£22.00	SAVE £2.20	£19.80 /10
	<i>From an iconic producer, a 'knock your socks off' Shiraz stuffed with luscious black berry fruit and mocha spice.</i>						

31

REDHEADS STUDIO

Our Australian winery where we give winemakers 'freedom of expression' with stunning results.



128	Le Bâtard Barossa Marsanne Roussanne Viognier 2017, Barossa and Clare Valley - 12.5%	White		2677117	£15.49	SAVE £1.55	£13.94 /10	AWARD WINNER
	<i>Aromatic Viognier, luscious peachy Marsanne and Roussanne, combine in this exotic oak-fermented beauty.</i>							
129	Adelais Pinot Noir Shiraz 2017, South Australia - 14%	Red		3419017	£12.99	SAVE £1.30	£11.69 /10	AWARD WINNER
	<i>RedHeads in masterful, rule-breaking form with this light and fresh, spicy, berry scented, Pinot Noir Shiraz.</i>							
130	The Corroboree Shiraz 2016, Barossa and Clare Valley - 14.5%	Red		2105516	£14.99	SAVE £1.50	£13.49 /10	AWARD WINNER
	<i>Triple Gold for this luscious red that shows premium Aussie Shiraz at its rich, ripe-fruit best.</i>							
131	Night Of The Living Red 2016, Australia - 14.5%	Red		3244516	£19.99	SAVE £2.00	£17.99 /10	AWARD WINNER
	<i>RedHeads original based on Durif and Shiraz with Touriga Nacional too. Pumping with rich, ripe black fruit and spice.</i>							
132	Whip-Hand Cabernet Sauvignon 2015, Barossa - 14.5%	Red		2406515	£25.00	SAVE £2.50	£22.50 /10	AWARD WINNER
	<i>A cracking good, trophy-winning Barossa Cabernet leant elegance by a dash of cooler Eden Valley fruit.</i>							

The latest site to be liberated by the renegade RedHeads!

FORTIFIED





“Fortifying wines gives them extra stability and a longer life - note the mature rarities here. Fine port and sherry are crafted with care and passion and deliver an amazing array of flavours, so it’s little wonder they inspire such loyal followings. We’re proud to focus on the show selections - we think you’ll be delighted by them.”

Kirsten Willis, Fortified Buyer

32

ANDRESEN



Andresen passionately believe port is one of the world's finest wines. Taste four reasons why!

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
133	Andresen Fine Ruby Port NV, Port - 19.5%	Fortified		1954512	£13.99	SAVE £1.40	£12.59 /10
<i>A superior, full-bodied ruby port with powerful red fruit flavours and a long juicy finish.</i>							
134	Andresen Late Bottled Vintage Port 2012, Port - 20%	Fortified		0612312	£16.99	SAVE £1.70	£15.29 /10
<i>Very polished LBV - rich and smooth with blackcurrant, chocolate, spice and tobacco notes.</i>							
135	Andresen Colheita Port (50cl) 2005, Port - 20%	Fortified		3533005	£16.99	SAVE £1.70	£15.29 /10
<i>In the words of The Wine Advocate, 'Lush, fresh and caressing ... waves of flavour on the finish'. A mature treasure.</i>							
136	Andresen 20-year-old White Port (50cl) NV, Port - 20%	Fortified		2594615	£25.00	SAVE £2.50	£22.50 /10
<i>A rare, venerable white Port with layers of subtle complexity. Smooth, sweet and nutty.</i>							

33

XECO SHERRY

Xeco sherries have 21st century attitude even though they're from a bodega dating from 1876.

137	Xeco Fino NV, Jerez DO - 15%	Fortified		3722318	£16.99	SAVE £1.70	£15.29 /10
<i>Sherry at its crispest and most refreshingly dry. Serve chilled solo or with tapas - or in showstopping cocktails.</i>							
138	Xeco Amontillado NV, Jerez DO - 18%	Fortified		3722518	£21.00	SAVE £2.10	£18.90 /10
<i>Nutty, aromatic and amber-hued with subtle flavours of sun-baked fruit and fresh vanilla.</i>							

The cellars at Andresen, one of the last remaining family owned port houses.

SPIRITS

JOIN
OUR GIN
CLUB!

“Throughout the world gifted distillers are producing ever more exciting tipples for eager followers. Just as top winemakers keep looking forward so do the artisans behind the vodka, gin and whiskies here. The following are all gorgeous in their own right, but they have a big part to play in cocktails too. The world of spirits is more colourful than ever!”

Jehan Sacaze, Spirits Buyer



34

WILLIAM GRANT & SONS

Take a sip of these modern takes on the rich heritage of fine spirits.

NEW TASTING
EXPERIENCES
FOR 2018

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
139	Reyka Icelandic Vodka (70cl), Iceland – 40%	Spirit		2671016	£28.00	£28.00	/10
<i>Award-winning Vodka made with water filtered through ancient lava rocks. Beautifully textured and perfectly balanced.</i>							
140	Hendrick's Gin (70cl), Scotland – 41.4%	Spirit		2472616	£28.00	£28.00	/10
<i>Smooth, fragrant gin with an eccentric but delicious cucumber character plus juniper, citrus and coriander.</i>							
141	Monkey Shoulder Blended Malt Scotch Whisky (70cl), Speyside – 40%	Spirit		26194NV	£30.00	£30.00	/10
<i>Mellow blend of three Speyside malts that makes for a smooth dram by itself and works a treat in cocktails too.</i>							
142	Glenfiddich Fire and Cane (70cl), Scotland – 43%	Spirit		3718418	£45.00	£45.00	/10
<i>Carefully crafted fusion of smoky, peaty and sweeter, fruity styles finished in rum casks. Very limited availability.</i>							

AWARD
WINNER

35



USUALLY £75.00
NOW £50.00

Extra special introductory offer – SAVE £25

ORDER TODAY AND RECEIVE: Osmoz Citrus Gin (70cl), Salcombe Gin Start Point (70cl), Fever-Tree Refreshingly Light Tonic Water (50cl), plus two free Dartington gin glasses and FREE delivery (usually £7.99). Save up to 10% on two bottles every 12 weeks, with FREE delivery. Code: F10027

We'll let you know in advance what exciting gins we've sourced for your next delivery. As a Gin Club customer you will pay up to 10% less and get first dibs on the new arrivals, plus of course complimentary Fever-Tree Tonic, serving advice and the story behind each gin. Great gins and first class customer service. If you enjoy exploring the world of gin, there's no better way than with The Gin Club. We offer the finest gins and a flexible service so you can miss a delivery or cancel whenever you like.

JOIN
TODAY!

Visit laitahwaites.co.uk/ginclub for more information

BEER



“The craft beer movement is incredibly inventive and quick on its feet. Understandably we’re big fans of Loose Cannon in Abingdon, and we’re also showing what our old friends Thomas Hardy’s Ale are up to. Hop-to and try some today!”

Lucy Lettice,
Craft Beer and Cider buyer

36 LOOSE CANNON BREWERY

A passion for beer led Will Laithwaite into brewing. Taste the fruits of his labour.

LOOSE CANNON
ESTABLISHED 2012

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
143	Loose Cannon Session India Pale Ale (33cl can), Oxfordshire - 4.1%	Beer		3290917	£1.99	£1.99	/10
<i>Addictively delicious. Never stand between a thirsty real ale lover and this gently hoppy brew!</i>							
144	Loose Cannon Gunners Gold (500ml bottle), Oxfordshire - 3.5%	Beer		2362015	£2.25	£2.25	/10
<i>Zesty new, Gold medal ale honouring local hero and Lancaster bomber veteran Stan Bradford.</i>							
145	Loose Cannon Abingdon Bridge (500ml bottle), Oxfordshire - 4.1%	Beer		2321518	£2.25	£2.25	/10
<i>Multiple Gold medal-winning star of the range with balanced bite and floral aftertaste.</i>							
146	Loose Cannon Bombshell (500ml bottle), Oxfordshire - 4.2%	Beer		2321718	£2.25	£2.25	/10
<i>Lemon and orange zest aromas delightfully reminiscent of Sauvignon Blanc thanks to Citra and Challenger hops.</i>							

AWARD WINNER

37 THOMAS HARDY'S ALE

A chance to tap into the old tradition of serious, strong ale known as barley wine.

147	Thomas Hardy's Ale Golden Edition 50th Anniversary (33cl bottle) 2018, London - 13%	Beer		3635618	£5.99	£5.99	/10
<i>Firmly rooted in the old ways and unashamedly strong with smooth, complex flavours.</i>							

NOTES

.....

.....

.....



OYSTER MEISTER
NATURE'S OPULLENCE FOR ANY OCCASION



OYSTER & BUBBLES

BAR

Oyster Meister is a new concept in catering and will be serving top quality oysters, shucked on the spot, at London Live. Take a seat at the Oyster and Bubbles bar upstairs and enjoy a glass of quality sparkling wine or Champagne. The oysters are the very best of the season from first-class sources in England, Scotland, Ireland and France. Choose from classic condiments including shallot vinegar, red and green Tabasco, freshly ground black pepper and freshly squeezed lemon juice.

We look forward to welcoming you upstairs at the Oyster & Bubbles bar!

www.oystermeister.com • Tel: 0208 747 8981 • Email: info@oystermeister.com

Laithwaite's Live Events 2019

Bringing the best of our wines and winemakers to you!



Cardiff Live

Saturday 26th January 2019

Scotland Live

Friday 22nd & Saturday
23rd March 2019

London Live

Friday 8th &
Saturday 9th
November 2019



Celebrating 50 years of Laithwaite's

FOR THE FOODIES

"A fabulous opportunity to stock the larder for the festive season."

Tom Laithwaite



THE REAL OLIVE COMPANY

therealolivecompany.co.uk



Since The Real Olive Co.'s beginnings in Bristol's St. Nicholas Market in 1998 a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods. Our olives remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. Using time honoured methods we prepare them at our accredited production site in Bristol, then package them with the greatest care to ensure that they reach you in perfect condition. We are proud to call our olives, 'Real Food for Real People'.

f [facebook.com/TheRealOliveCompany](https://www.facebook.com/TheRealOliveCompany)

t [@RealOlive](https://twitter.com/RealOlive)

Email: info@therealolivecompany.co.uk

DONALD RUSSELL

donaldrussell.com

Donald Russell

Scotland's Finest Butcher

Donald Russell is Scotland's finest butcher, driven by a passion for quality and flavour. We have proudly held the Royal Warrant for over 30 years, and are the choice of many of the world's leading chefs and restaurants. We have long been renowned for the quality of our grass-fed, UK beef and lamb, and now offer a complete range of premium meat and more. All our meat passes through our stringent selection process before we mature it to perfection and hand cut it to the highest specification. Visit our website or call 01467 629666 to have Donald Russell quality delivered direct to your own home.

f [facebook.com/donaldrussellbutchers](https://www.facebook.com/donaldrussellbutchers)

t [@gourmetbutcher](https://twitter.com/gourmetbutcher)

i [@donaldrussellbutchers](https://www.instagram.com/donaldrussellbutchers) #donaldrussell



PAXTON & WHITFIELD

paxtonandwhitfield.co.uk



Paxton & Whitfield are proud to be London's oldest cheesemonger, having been established in 1797. Granted their first Royal Warrant in 1850, they continue to supply Buckingham Palace to this day. Specialists in British and Continental cheese, they have shops in Piccadilly, Chelsea, Bath and Stratford-upon-Avon.

f [facebook.com/PaxtonandWhitfield](https://www.facebook.com/PaxtonandWhitfield)

t [@paxtonscheese](https://twitter.com/paxtonscheese)

i [@paxtonscheese](https://www.instagram.com/paxtonscheese)

Email: jermynstreet@paxtonandwhitfield.co.uk

GORVETT & STONE HANDMADE CHOCOLATES

gorvettandstone.com



Gorvett & Stone are based in Henley-on-Thames, where they have a shop. Their products are also available online and in selected food stores/delicatessens including Fortnum & Mason. All the chocolates are handmade in a kitchen at the rear of the shop using the finest ingredients. Visit the stand to chat to the chocolatiers and most importantly to try award-winning Milk Chocolate Truffles with Sea Salt, handmade Cinder Toffee, made using honey from local bees and the hugely popular Exploding Chocolate Frogs with popping candy.

f [facebook.com/Gorvett-Stone](https://www.facebook.com/Gorvett-Stone)

t [@GorvettandStone](https://twitter.com/GorvettandStone)

Email: info@gorvettandstone.com

ORDER
TODAY!

Gifts Galore

Wine is all about sharing and that's what makes it such a beautiful present, so pick up a gift brochure from our stand at the show and plan for Christmas. In the meantime, here's a snapshot of the wonderful gifts available.

Spirit of Christmas

Various gourmet treats presented in a kubu basket.

£125

S10006
£114.13
ex VAT



Spirit Crackers

Six hand crafted crackers, each containing a luxury miniature, party hat and joke.

£34.99

6 x crackers
with spirits
S00132
£29.15
ex VAT



Champagne, flutes and truffles

Fine Champagne, two beautiful Dartington flutes and six indulgent Champagne truffles in a luxury gift box.

£45

S00020
£37.50
ex VAT



Moët & Chandon Cracker

The ultimate Christmas table cracker ... or just a stylish gift for the Champagne lover in your life.

£19.99

1 x 20cl bottle
Q00444
£16.65
ex VAT



The Complete Book of Port

A taste of 10 Port styles including Colheita 1990 from the 14th-generation Barão (Baron) de Vilar.

£50

10 x 6cl gift
set Q00932
£41.66
ex VAT





Edible Cocktail Pastilles

Two packs, each containing eight edible cocktails from G & T, Rum Punch to Pineapple Bellini ... with a subtle kick to get the night going.
Great fun.

£24.99

16 pastilles
S00053
£20.81
ex VAT



Whisky Baubles

A special 'Best of British' whisky from ... The Lake District!
Guaranteed to impress, surprise and delight.

£36

Whisky Baubles
(6 x 5cl)
Q01018
£30 ex VAT



Gin Baubles

Give these gin baubles as a gift, hang them on the tree and, best of all, refill them!

£35

Gin Baubles
(6 x 5cl)
Q00983
£29.16 ex VAT



9-year-old Rioja magnum in a wooden gift box

Smooth and fragrant.
Impressive centre piece for the Christmas table... or just too good to share?

£30

Finca del Marquesado
Gran Reserva 2009
(magnum) Q00677
£25 ex VAT



Classic white Bordeaux in impressive magnums

From the famous Château Thieuley, this stunning white brims with honeyed, creamy lemon and soft spice.

£40

Château Thieuley
2015 (magnum)
Q05041
£33.33 ex VAT



See the full range in our Christmas Gift catalogue, available at the stand (see floor plan on back cover).

Order now and make someone's Christmas extra special.

*For the full selection visit:
laithwaites.co.uk/gifts*

Advent calendars

We have a range of special Advent calendars guaranteed to add a little 'grown up' cheer in the countdown to Christmas!

Wine Advent Calendar

24 bottles x 187ml - 250ml

1st instalment **£10** 2nd instalment **£69.99**

Delivered late November

Code: Z00004



SEE THE FULL RANGE IN OUR CHRISTMAS GIFT CATALOGUE,
AVAILABLE AT THE STAND (SEE FLOOR PLAN ON BACK COVER).

GREAT
GIFT
IDEAS!

Wooden Wine Box Creations

Support a wonderful charitable endeavour

What happens to all those handsome wooden wine boxes once they're empty? Laithwaites sends some of them to Brookfields Specialist SEN School where members of the Silvers' Workshop assist staff and pupils to make useful, attractive pine products, some of which are one sale today.

This exciting project has many redeeming features. The children learn to construct simple structures using hand drills and hammers, under the direction of a teacher, and learn about the different types of materials used. The school benefits too as they receive 100% of sales revenue while we, the Silvers' Workshop members see the joy we help bring the children and get great personal satisfaction from assisting. Last but not least, there's the recycling aspect. It's great to see these wine boxes, often stamped with the logo of a famous chateau, go on to serve another, equally useful purpose. We would love you to take something home with you today.

Brought to you by:



The Silvers' Workshop is affiliated to the UK Men's Sheds Association. Our aim is to help combat loneliness and social isolation arising as a result of age or disability by the provision of a workshop where older men can meet and engage in practical activities and social interaction. We provide a fully equipped wood and metalwork shop where members share and develop their skills in a number of genres; engage their practical and artistic creativeness and generally socialise.

Bringing all these elements together we help our members improve their health, wellbeing and skills.



Gift Cards



Wine makes such a great gift, it's easy to give and lovely to receive. To make sure your friends, family or colleagues get exactly the wine they want, why not buy them one of our handy gift cards?

- Free next day* delivery
- Simple and easy to use
- Wallet designs for all occasions
- £10, £25, £50, £75 or £100

*Orders received by 1pm on business days will be dispatched same day, orders after this point will be the next working day.

Call 03330 148 200 or go to laithwaites.co.uk/gifts



Our Flagship Store

Set in our Victorian Railway Arch in the heart of historical London, at the food and wine Mecca that is Borough Market, is The Arch. Come and explore our fantastic store, stocking over 700 wines.

Private event space to hire • Engaging wine events held every week
Relaxing bar space • Wedding wine advice • Trade discounts

*Excludes Champagnes, Fine Wines and wines already on offer.



Call 0207 407 6378 or go to laithwaiteswine.co.uk/thearch

Share the love and be rewarded

Give your wine-loving friends
£58 OFF an exclusive intro case
and you'll receive a £20 voucher
for every friend who orders.

Go online now, search for
'friend' and start sharing.
Visit: laithwaites.co.uk

REFER
A FRIEND

£20
VOUCHER

For you

£58 OFF

For your friend

We'd love to get to know you better

At Laithwaite's we know taste is a personal thing and every customer is different. Tell us about the wines you like and we'll make sure you hear about bottles you're going to love.

Setting your preferences online and keeping them up to date helps you to get wines that are perfect for your taste. You might prefer certain styles, grapes or countries and may enjoy reds more than whites ... everyone is different and we want to offer wines that are just right for you.

Please take a moment to tell us a bit about what you enjoy drinking and we'll make sure you hear more about wines you're sure to love ...

Let us know what you like - it's easy!



MY
TOP RATED



MY
PREFERENCES



MY
FAVOURITES



MY
PURCHASED



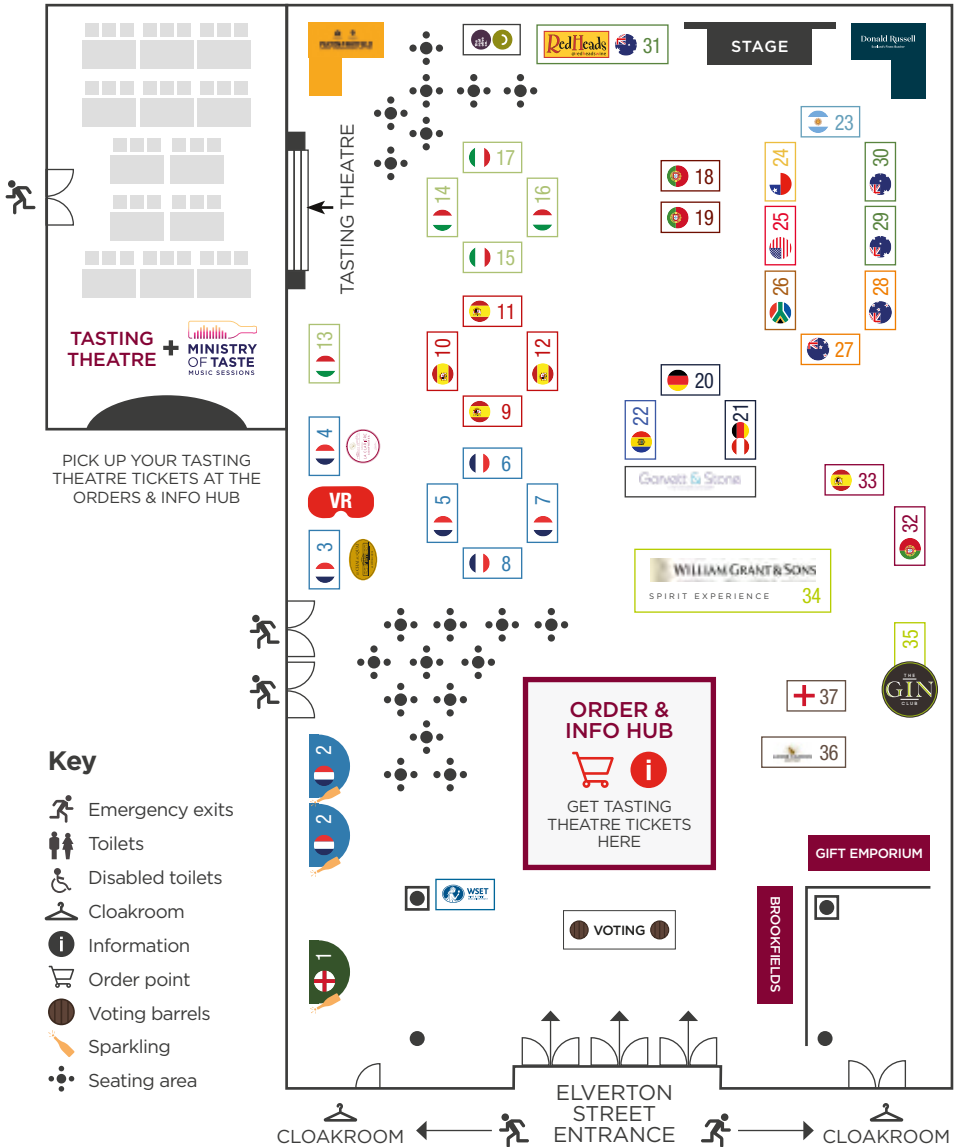
MY
RECOMMENDED



Just go to laithwaites.co.uk/preferences or call us on **03330 148 200**

Laithwaite's Wine Live

TASTE • SHOP • DISCOVER • #LAITHWAITESLIVE



PICK UP YOUR TASTING THEATRE TICKETS AT THE ORDERS & INFO HUB

Key

- Emergency exits
- Toilets
- Disabled toilets
- Cloakroom
- Information
- Order point
- Voting barrels
- Sparkling
- Seating area

OYSTER MEISTER
BY THE SEA • OYSTER LOVER'S BEST FRIEND

OYSTER & BUBBLES

BAR

THE OYSTER AND BUBBLES BAR IS SITUATED UPSTAIRS

TODAY ONLY

FREE
3 BOTTLES

When ordering ANY MIX of 12+ bottles of wine.

10%*
DISCOUNT

When ordering ANY MIX of 12 bottles of wine.

15%*
DISCOUNT

When ordering ANY MIX of 24 bottles of wine.

20%*
DISCOUNT

When ordering ANY MIX of 36 bottles of wine.

FREE DELIVERY ON ALL ORDERS OF 12+ BOTTLES

*Excluding Champagne, English Sparkling Wines, Beers and Spirits.

HOW TO ORDER

1. Simply select your wines and fill out the order form. Take the form to the Orders & Information Hub where an Advisor will complete your order.
2. Order online at laithwaites.co.uk/livelondon (bottle prices will automatically display the discounted prices).
3. Call 03330 148 200 and mention you have been to Laithwaites's Live London to get your event offers. But hurry - you must order by 2pm Friday 16th November 2018 to take advantage of the exclusive event discounts and FREE delivery!



ORDER HERE TODAY



ORDER ONLINE AT
LAITHWAITES.CO.UK/
LIVELONDON



ORDER BY PHONE ON
03330 148 200

ORDER BY 2PM FRIDAY 16TH NOVEMBER '18 TO GET YOUR EVENT OFFERS

You or anybody you buy wine for must be 18 years or over. All goods are subject to availability. Prices and special offers (including free delivery) are limited to one per household and valid until 2pm on 16th November 2018, or while stocks last. Three Free bottles offer: You will receive three free bottles of red or white wine, on any mix of 12 bottles of wine you buy on the day from the wines shown in the event brochure. This offer is only available when you place your order at the event. With a maximum of three free bottles of wine per household. 10% discount offer: you will receive a 10% discount on any mix of 12 bottles of wine from the event brochure. Excluding Champagne, English Sparkling Wines, Beers and Spirits. These prices are highlighted in red in this brochure and are available until 2pm on 16th November 2018. 15% discount offer: If you place an order at Laithwaites's Wine Live London 2018 or at any time up to 2pm on 16th November for any mix of 24 bottles of wine, we will apply a further 15% discount. 20% discount offer: you'll receive a further 20% discount on any order from the event brochure, when you order any mix of 36 bottles of wine or more, before 2pm on 16th November 2018. Free delivery offer: If you place an order at Laithwaites's Wine Live London 2018 or at any time up to 2pm on 16th November 2018 for at least 12 bottles, we will give you our standard three-day delivery free of charge (normally £7.99). Additional requirements for placing an order to which the discounts and free offers apply. You can place an order at Laithwaites's Wine Live London 2018 or at any time up to 2pm on 16th November 2018. If you wish to place an order after the event, please call our Customer Services team on 03330 148 198; you will need to have available the name and membership number of the customer who purchased your ticket (if this was not you). A professional photographer will be present at this event. The photographs/videos may be used for marketing and promotion in our publications and on our digital channels. If you do not wish to be photographed please let the event organisers know. Items are offered at the price and quantity stated in this brochure. If you wish to order different quantities, please call us for prices and availability. Delivery to UK addresses only (excluding Channel Islands and BFPO addresses). Standard delivery takes 3 working days (delivery to offshore islands, NI, Scottish Highlands and some other areas of Scotland may take a few days longer). Orders for two or more cases may arrive separately. You can track your order online by logging into your account and clicking on 'My Orders' or by calling 03330 148 198. In the unlikely event of wines becoming unavailable, a substitute of similar style and of equal or greater value will be supplied. If you are unhappy with any substitutions you receive we will arrange to collect them from you (free of charge) and replace the bottles or give you a refund as appropriate. If you would rather that we didn't substitute, please tick 'No substitutes' on your order form, or let our operator know. You may cancel your order up to and including 14 calendar days after the day on which you receive your order. Please let us know if you wish to cancel by contacting our Customer Service team by phone, email or completing the cancellation form available online at laithwaites.co.uk/cancellationform. Order acceptance and the contract between you and Laithwaites's Wine will only be formed on the despatch to you of the products ordered. Please see laithwaites.co.uk/terms for full terms and conditions. If you have any queries please call 03330 148 198 or email us at customerservice@laithwaites.co.uk. We may monitor and record calls for training purposes. By registering and entering your details you consent to receiving promotional offers from Laithwaites's Wine and other members of the Direct Wines Group. Please see our Privacy Policy and Cookies Policy available at laithwaites.co.uk/privacy. Laithwaites's Wine part of Direct Wines Ltd. Registered in England and Wales. Registered Number 1095091. One Waterside Drive, Arlington Business Park, Theale, Reading, Berkshire, RG7 4SW.