

Laithwaite's  
..... W I N E .....

# ROAD SHOW

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TASTE • SHOP • DISCOVER

Cardiff City Hall  
Saturday 26th January 2019



#LaithwaitesRoadShow

Laithwaite's  
WINE

# ROAD SHOW



Welcome to Laithwaite's Wine Roadshow. It's great to be back in Cardiff at such a wonderful venue. We promise to mark our 50th anniversary by bringing you a bigger and better show than ever.

There are more than 80 wines for you to try today. Crisp whites, smooth reds, fortified wines and celebration bubbles too. There isn't a better occasion for you to try before you buy. Plus, when you order 12 bottles of wine at today's event, we'll add three more for FREE! Do take full advantage.

The Tasting Theatre is back, with a special focus on wines from Down Under to celebrate Australia Day. Entry is included in the price of your Roadshow ticket – but you'll need to book early. We'd also love you to try some great Australian wines from our old friend Bob Berton and meet the man himself.

Also, The Ministry of Taste invites you to push your sensory boundaries and explore how different music affects your enjoyment and perception of a wine's flavour (cue UB40 ...).

Did you know we also make our own wine? Visit the stands and meet the teams from our own ground-breaking French and Aussie wineries, Le Chai au Quai and RedHeads, and discover their latest creations.

There's no shortage of lip-smackingly tasty wines to try, but there's more. We also showcase craft beer and spirits plus olives and cheeses. You can also find out about our new flowers and wine gift service – perfect for that special someone with Valentine's Day coming up. Discover our personalised wine box service too, part of our on-going commitment to offering wines that are perfect for your tastes.

Thanks for coming, and don't forget to vote for your favourite wines in the special pods dotted around the venue.

Cheers!





**BORDEAUX DIRECT**

## WHERE IT ALL BEGAN...

50 years ago I took a job at a Bordeaux winery where they made truly great wines. I loved the way everyone's lives were totally wrapped around making THE BEST wine possible.

At the time there was a lot of wine fraud in the UK. So I started bringing back the 'real quality stuff' to my first ever customers. Then I wrote to the papers and lots more people wanted a taste. I borrowed a van, collected my special wines, delivered them – and things really took off.

Today we still know all our winemakers personally and understand the likes of every customer. Wine, done right, really is such a personal thing; it's best that way.

Tony Laithwaite

Laithwaite's  
..... WINE .....

*Celebrating 50 years*





# Fill your Case Today

Why not fill a case with all your favourites from the Show?  
Make up your own mixed dozen and we will throw in  
an extra 3 bottles FREE!\*

10% OFF  
ALL WINES\*\*



FREE 3  
BOTTLES\*\*\*



\*Minimum spend of  
£100 applies. \*\* (Excluding  
Champagne, English Sparkling Wine,  
Beers and Spirits) \*\*\* Choose an additional  
three great reds or whites for your case (worth at least £29.97)

# The more YOU BUY today the better the DEAL

DON'T FORGET TO USE YOUR TICKET VOUCHER



## BUY

12 BOTTLES  
Minimum spend required\*\*\*

=



**FREE THREE EXTRA BOTTLES TODAY ONLY!\***  
(usually £29.97)

+

**10% DISCOUNT\***

+



**FREE delivery**  
(usually £7.99).

## BUY

24 BOTTLES  
Minimum spend required\*\*\*

=



**FREE THREE EXTRA BOTTLES TODAY ONLY!\***  
(usually £29.97)

+

**15% DISCOUNT\***

+



**FREE delivery**  
(usually £7.99).

## BUY

36 BOTTLES  
Minimum spend required\*\*\*

=



**FREE THREE EXTRA BOTTLES TODAY ONLY!\***  
(usually £29.97)

+

**20% DISCOUNT\***

+



**FREE delivery**  
(usually £7.99).

\*Excluding champagne, English Sparkling Wine, Beers and Spirits. Any wines with greater savings are indicated in red throughout the programme. \*\*Maximum 3 FREE bottles per household. \*\*\* Minimum spend of £100 applies.

### PREMIERE MEMBERS

You will receive all the above plus **your free Premiere member bottles** which will be dispatched automatically with your order.

\*For full terms & conditions please see the inside back cover of your programme.

.....Laithwaite's.....  
**PREMIERE**

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## SCHEDULE OF EVENTS

### Saturday Afternoon 1pm - 3.30pm

- 1.00pm Show opens
- 1.15pm Tasting Theatre opens
- 1.20pm Welcome to Laithwaite's Wine Roadshow 2019
- 3.15pm Wine of the Show and competition winners announced
- 3.30pm Show closes

### Saturday Evening 6pm - 8.30pm

- 6pm Show opens
- 6.15pm Tasting Theatre opens
- 6.20pm Welcome to Laithwaite's Wine Roadshow 2019
- 8.15pm Wine of the Show and Competition winners announced
- 8.30pm Show closes

# MUST-SEE HIGHLIGHTS

## WSET WINE CONSULTANCY



Take a tailored wine tour today!

Discover if you are a tolerant taster, a balanced taster or a hyper taster with a visit to the Wine & Spirit Education Trust.

## MUSIC & WINE



A match made in heaven? Discover how music affects our perception of wine. Raise the bar at your next dinner party!

## MEET THE WINEMAKERS

Meet the winemakers face-to-face. Discover first hand why your favourite wines taste so good!

## GIFT SERVICE

Make a customer, employee or loved one feel special with the gift of wine. Our service is second to none and makes spreading a little good cheer very easy indeed.

## FOODIES

Taste artisan British cheeses and savour olives and oils. There's also a wide range of delicious charcuterie.

## CRAFT BEERS & SPIRITS

Immerse yourself in artisan beers and favourite spirits-of-the-moment.

## LE CHAI AU QUAI



We have yet to perfect the teleporter so take a virtual reality (VR) tour instead of our splendid 19th century wine cellar near Saint-Emilion. The wines are out of this world.

## DOMAINES LAITHWAITES



Become a member - sign up today

The journey that started over 30 years ago, when Tony Laithwaite bought a vineyard near Saint-Emilion. Today Domaines Laithwaites encompasses three renowned estates that champion the wines of Bordeaux.

## REDHEADS WINE



Become a member - sign up today

Our RedHeads studio turns out some of the most attention-grabbing wines in Australia. Meet the crew, find out about their new winery and raise a glass to Australia Day.

## TASTING THEATRE

"Wine is theatre" according to Tony Laithwaite and in the intimate space of our Tasting Theatre you'll soon see why. After a 15-minute session, you'll feel entertained, uplifted and enlightened.

# TASTING THEATRE EXPERIENCES

Join us in the tasting theatre where we'll be hosting a selection of entertaining masterclasses with the help of a few expert friends.

Each session is fast and fun - lasting just 20 action-packed minutes.

Seating is limited and will be offered on a first come, first served basis. If you'd like to attend reserve your ticket on arrival at the wine info hub (see floor map on the back for location).

## FOOD & WINE

TASTE

Saturday Afternoon	1.15 - 1.30pm
Saturday Evening	6.15 - 6.30pm

### Food & Wine

Try a star-studded range of craftsman-made cheeses with authentic regional character. Pick up tips about wine pairings and find some delicious surprises that will impress every guest at your next dinner party.

## CELEBRATE AUSTRALIA DAY

MEET THE WINE MAKER

Saturday Afternoon	1.45 - 2pm
Saturday Evening	6.45 - 7pm

### Celebrate Australia Day

January 26th is one of the biggest days of the year for our friends Down Under. So come on over and say g'day to one of our best Aussie mates, Bob Berton, and enjoy a few of his brilliant wines. The guys from RedHeads are also here, pouring some of the most awarded wines on the planet and sharing news of their brand new Barossa Valley winery.



## MINISTRY OF TASTE MUSIC SESSIONS

**Our intrepid gastronomers - the Ministers of Taste - have found a new frontier to boldly go (to).**

We have been inspired by our recent explorations into the way sounds can influence our perception of taste. So after extensive research (yes, lying around, drinking wine and listening to music), we are delighted to invite you to join us for a Wine and Music tasting that we hope will amaze you and delight you in equal measure.

Using state of the art individual headphones, you will listen to three very different music tracks while you taste each wine in turn. Will the music change the flavour, or alter how much you enjoy the wine? And if so, how on earth can this actually work?

### Saturday Afternoon

2.20 - 2.40pm & 2.55 - 3.15pm

### Saturday Evening

7.20 - 7.40pm & 7.55 - 8.15pm

EXCLUSIVE EVENT-ONLY OFFER

THE SUNDAY TIMES  
**WINE**Club

HURRY  
LIMITED  
TICKETS  
AVAILABLE

# VINTAGE FESTIVAL

40<sup>TH</sup> ANNIVERSARY

SAVE  
**£8**  
PER TICKET!

## CELEBRATE THE FESTIVAL'S 40<sup>TH</sup> YEAR

Book your tickets to next year's Vintage Festival at Old Billingsgate  
on Friday 10th and Saturday 11th May 2019.

Save £8 per ticket! Just add them to your order today.  
Hurry – discounts will end at 2pm Friday 8th February 2019.

For further details visit:

[VINTAGEWINEFESTIVAL.CO.UK](http://VINTAGEWINEFESTIVAL.CO.UK)







**WSET**  
WINE & SPIRIT  
EDUCATION TRUST

## Wine Consultancy

Visit the Wine & Spirit Education Trust's (WSET) Wine Consultancy at Laithwaite's Roadshow for a taste-led voyage of self-discovery. WSET's friendly consultants will take you through some easy taste tests to find out if you are a 'tolerant taster' (nothing makes you wince), a 'balanced taster' (you've a well-balanced palate) or a 'hyper taster' (the sensitive type). Based on the findings, Laithwaite's Tour Guides will show you how to find more of 'your kind of wine'.

Whatever your result, the WSET can help improve your wine tasting skills and knowledge with courses suitable for all, from beginners to advanced.

Here are some simple tips for training your taste buds and sense of smell.



Try different wines side by side, paying attention to the levels of sweetness and acidity; to the flavour characteristics, and to how long the flavours linger after you swallow.



Experiment with food and wine pairings. Try the same wine on its own, followed by three different foods - something acidic, salty, and finally sweet. See how your impression of the same wine changes completely from one food to another.

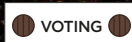


Avoid chewing gum, brushing your teeth or eating very sweet or spicy food before wine tasting - these things will reduce your ability to taste objectively.

## Vote for your wine of the show to win a bottle of Laithwaite Champagne normally £29.99

One lucky person will WIN a bottle of Laithwaite Champagne at each event session

Just vote for your wine of the show and fill in your details at the voting barrels marked on the floor plan!



# TOM'S 'HOW TO TASTE'

In a few hours you can sample more from the world of wines, beers and spirits in one day than you might otherwise do in a whole year! With this being our 50th year, today promises to be a real celebration. To help you stay the course and cross the finish line in style we have provided spittoons; don't be afraid to use them. (That would be my Top Tip!)



## FOOD MATCHING

This year we're encouraging you to think about food pairings while you taste. To prompt discussion, I've included a symbol next to each wine indicating my favourite food match.

See if you agree. There are no right or wrong answers. And if there's a combination I've missed out that you love, do let me know. We really value your feedback.



ASIAN & SPICY



BEEF/STEAK



DESSERTS



POULTRY



SHELLFISH & FISH



CHEESE



LAMB & GAME



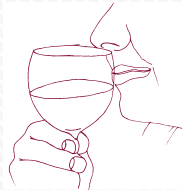
APERITIF



## STEP 1. Eye it up

Tilt your glass over a white background. The wine should look bright and tempting. For reds, a purple edge suggests youth; a garnet

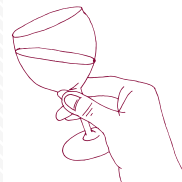
rim, age. Crisp young whites are usually pale. Older, richer, oaked and 'sweeties' are deeper. Avoid anything murky!



## STEP 2. Sniff the wine - twice

Sniff before you swirl the glass. First impressions count - it should smell clean and attractive. Swirl and sniff again.

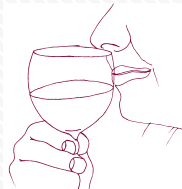
You'll notice even more. What do the aromas remind you of? Fruits? Flowers? Spices? Be confident. If you smell it - you're right!



## STEP 3. Swill & swallow (or spit)

Take a mouthful and rinse it around. Breathe in a little air too if you can without choking (it's a knack). Dry or sweet,

firm or smooth, fruity or savoury, crisp or creamy? Is everything nicely balanced? Now spit (in the spittoons!). If the flavour lingers (in a good way) - it's a good wine!



## STEP 4. Note your findings

If you have a retentive mind, great. Otherwise, write down what you liked about it. Think about when and where

you might enjoy this. Christmas for example. What might it go well with? You may even want to rate each wine on a scale of 1-10 and compare scores just for fun.

# ENGLAND



“Our 50th anniversary is the perfect reason for raising a glass of great English sparkling wine. You’ll find a host of superb choices from award-winning estates including Barbara Laithwaite’s Wyfold Vineyard and our blue-blooded exclusive Windsor Great Park 2015.”

Karl McCulloch, English Sparkling Wine buyer

## 1 THE THAMES VALLEY TRILOGY

English sparkling wine quality is rising and Laithwaite’s leads the way in the Thames Valley.

### ENGLISH SPARKLING 3 BOTTLE LIMITED EDITION CASE

**Purchase this unique trio of English sparkling wines. Presented in a limited edition gift box.**

**£80.00** Code: J00092

(saving of £17.49)

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Rating
1	<b>Harrow &amp; Hope Brut Reserve NV,</b> English Quality Sparkling Wine - 12%	Sparkling White		2941816	£26.50	/10
<i>Sparkling wine courses through the veins of the Laithwaite clan. This is Henry’s complex, elegant NV Reserve.</i>						
2	<b>Wyfold Vineyard 50th Anniversary Brut 2014,</b> English Quality Sparkling Wine - 12%	Sparkling White		3604714	£33.00	/10
<i>The cream of English fizz, commemorating the Laithwaite’s glittering half century in wine.</i>						
3	<b>Windsor Great Park Vineyard 2015,</b> English Quality Sparkling Wine - 12%	Sparkling White		2359415	£37.99	/10
<i>Our exclusive English fizz from Windsor Great Park where Henry II first planted vines in the 1100s.</i>						

AWARD  
WINNER

# FRANCE



*“France is where the Laithwaite’s story began half a century ago. So we’re going back to our roots and presenting a range of special selections from Bordeaux (claret was the very first wine that Tony sold), Champagne and southern France.”*

Nick Taylor, Wine Buying Director

## 2 POL ROGER

*Legendary Grande Marque Champagne house est. 1849 and much loved by Winston Churchill.*

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
4	<b>Pol Roger Brut Réserve NV, Champagne - 12.5%</b>	Sparkling White		1621518	£42.99	£42.99	/10
<i>Made with 30 base wines from two vintages, Pol Roger's 'signature' cuvée is a masterclass in elegance and finesse.</i>							
5	<b>Pol Roger Vintage Brut 2009, Champagne - 12.5%</b>	Sparkling White		0931309	£75.00	£75.00	/10
<i>Exceptionally rich, powerful vintage Champagne that's developing into one of Pol Roger's finest releases.</i>							

### NOTES



*Le Chai au Quai, situated on the banks of the Dordogne*





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## LE CHAI AU QUAI

Our Bordeaux riverfront cellar is a 'finishing school' for wines with exceptional potential.



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
6	<b>Laithwaites Sauvignon Blanc 2016,</b> Bordeaux AOC - 12%	White		0307616	£11.49	<b>SAVE £1.50</b>	£9.99	/10	AWARD WINNER
<i>Gold's galore for this legendary Sauvignon now celebrating its 22nd vintage. The benchmark for Bordeaux.</i>									
7	<b>La Voûte 2017,</b> Vin de France - 14.5%	White		1409617	£13.99	<b>SAVE £1.40</b>	£12.59	/10	AWARD WINNER
<i>Golden, barrel-aged Chardonnay made in the image of Meursault. A superb white triumph for Le Chai.</i>									
8	<b>Élan-Bise Syrah 2016,</b> Vin de France - 14%	Red		3502016	£14.99	<b>SAVE £4.00</b>	£10.99	/10	AWARD WINNER
<i>Deep, dark, spicy Syrah from hand-selected grapes. Note the spicy richness from 18 months in top quality barrels.</i>									
9	<b>Un Vent de Folie 2016, Côtes du</b> Roussillon-Villages AOC - 14.5%	Red		0513116	<del>£14.99</del> £9.99	<b>SAVE £5.00</b>	£9.99	/10	AWARD WINNER
<i>Multi gold-medal-winning southern French gem layered with dark cherry, damson and toasty oak flavours.</i>									
10	<b>La Font del Bosc (50cl) 2009,</b> Maury AOC - 16.5%	Dessert		0236009	£13.99	<b>SAVE £1.40</b>	£12.59	/10	AWARD WINNER
<i>Crafted from the super-ripe grapes of ancient Grenache vines and fortified to 16.5%. Sweet, tangy and luscious.</i>									

JOIN THE CONVERSATION #LAITHWAITESROADSHOW



ORDER AT THE EVENT, VISIT [LAITHWAITES.CO.UK/CARDIFF](http://LAITHWAITES.CO.UK/CARDIFF) OR CALL 03330 148 200



## 4 DOMAINES LAITHWAITE

Including Château La Clarière Laithwaite, "the leading estate in Côtes de Castillon" ('Decanter').

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating	
11	<b>Château de Colombe 2017</b> , Castillon Côtes de Bordeaux AOC - 14%	Red		3229217	£13.99	<b>SAVE £1.40</b>	£12.59	/10
<i>From a bijou château occupying remarkable terroir in Castillon, Saint-Emilion's neighbour and equal.</i>								
12	<b>La Chimère de La Clarière 2016</b> , Vin de France - 14%	Red		Q05429	<del>£17.99</del> £16.19	<b>SAVE £1.80</b>	£16.19	/10
<i>Rule-breaking 'Bordeaux-Hermitage' that combines the Rhône's brambly style with the class of good claret.</i>								
13	<b>Château La Clarière Laithwaite 2016</b> , Castillon Côtes de Bordeaux AOC - 13.5%	Red		Q05430	<del>£24.00</del> £21.60	<b>SAVE £2.40</b>	£21.60	/10
<i>Tony Laithwaite's gold medal (six) claret from Decanter magazine's 'leading estate in the Côtes de Castillon'.</i>								
14	<b>Château La Clarière Laithwaite 2011</b> , Castillon Côtes de Bordeaux AOC - 13.5%	Red		Q05431	<del>£24.00</del> £21.60	<b>SAVE £2.40</b>	£21.60	/10
<i>Like the great wines of Saint-Emilion, La Clarière gets more mellow and complex with age. The 2011's perfect now.</i>								

AWARD WINNER

AWARD WINNER

AWARD WINNER

## 5 JOSEPH CASTAN & CELLIER DES PRINCES

Head via the Rhône Valley to the Languedoc and cherish these wines of character along the way.

15	<b>La Porte des Princes Grenache 2017</b> , Vaucluse IGP - 14%	Red		2004117	£9.99	<b>SAVE £1.00</b>	£8.99	/10
<i>Pure Grenache with juicy berry fruit and smooth tannins from Châteauneuf winemaker Thierry Ferlay.</i>								
16	<b>Joseph Castan Corbières Réserve 2017</b> , Corbières AOP - 13.5%	Red		0880817	£9.99	<b>SAVE £1.00</b>	£8.99	/10
<i>Reserve quality red with abundant cassis and herbs from a forward-thinking winery in a dynamic Languedoc region.</i>								
17	<b>Reserve Portal Vieilles Vignes 2017</b> , Minervois AOC - 14%	Red		3613017	£10.99	<b>SAVE £2.00</b>	£8.99	/10
<i>Luscious, full-bodied blend of spicy Syrah, berry-rich Grenache and old-vine Carignan, lightly oaked for extra complexity.</i>								
18	<b>Domaine Les Cassanets 2017</b> , Côtes du Rhône AOC - 14.5%	Red		0455617	£11.99	<b>SAVE £2.00</b>	£9.99	/10
<i>Top tier Côtes-du-Rhône with lovely richness and intensity thanks to ancient vines, superb terroir and oak ageing.</i>								

## 6 MAS DE DAUMAS GASSAC

Pioneering, family-run Languedoc estate that Hugh Johnson calls "the only Grand Cru of the South".

19	<b>Grande Réserve de Gassac Blanc 2017</b> , Pays d'Hérault IGP - 12.5%	White		0132817	£10.99	<b>SAVE £1.10</b>	£9.89	/10
<i>Ripe, weighty southern French white made by Samuel Guibert exclusively for us.</i>								
20	<b>Grande Réserve de Gassac Rouge 2017</b> , Pays d'Hérault IGP - 13%	Red		0086617	£10.99	<b>SAVE £1.10</b>	£9.89	/10
<i>Herb-scented, chunky red exclusive with echoes of the estate's super-expensive grand vin.</i>								

### NOTES

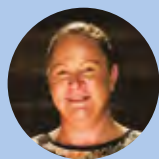
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# SPAIN



“Spanish wines in their infinite variety are the reflection of a vast land of extremes with its contrasting colours and light. Whether you prefer a glass of cold Fino sherry, a fruit-laden white Rioja or a classic, oak-aged, red Rioja, Spain is waiting to serve you. Have your glass at the ready!”

Beth Willard, Spanish Wine Buyer

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## GONZÁLEZ BYASS

Surprises and classic favourites from one of the most famous family-owned Sherry houses.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
21	<b>Viñas del Vero Series Limitadas Macabeo Chardonnay 2018,</b> Somontano DO - 13%	White		3182018	£9.49	<b>SAVE £1.00</b> £8.49	/10
<i>Crisp aromatic and alive with apple and lemon flavours. Modern Spanish winemaking at its freshest best.</i>							
22	<b>Viñas del Vero Series Limitadas Tinto 2015,</b> Somontano DO - 13.5%	Red		2434715	£9.99	<b>SAVE £1.00</b> £8.99	/10
<i>Full-bodied, oak-matured red from a Gonzales winery that's put Somontano firmly on Spain's wine map.</i>							
23	<b>Gonzalez Byass Fino Dos Palmas NV,</b> Jerez DO - 15.5%	Fortified		2912016	£17.99	<b>SAVE £1.80</b> £16.19	/10
<i>Magnificent aged Fino sherry with golden colour and deep, nutty richness. Totally dry, remarkably complex.</i>							
24	<b>Cristina Medium NV,</b> Jerez DO - 17.5%	Fortified		20130NV	£15.99	<b>SAVE £1.60</b> £14.39	/10
<i>Olorosos are usually dry, but this beauty is enriched by intensely sweet Pedro Ximénez. Incredible length.</i>							





AWARD  
WINNER

Tom Laithwaite on a wine-buying expedition in the vineyards of Rioja



## BODEGAS MANZANOS

The quality and value of Rioja never cease to amaze. Manzanos is a name to watch.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
25	<b>Los Hermanos Manzanos Blanco Barrica 2017</b> , Rioja DOCa - 13%	White		1497117	£13.99	<b>SAVE £3.50</b>	£10.49	/10	AWARD WINNER
<i>Citrus and stone fruit flavours with creamy vanilla notes from oak-ageing. A very smart white Rioja.</i>									
26	<b>Manzanos 1890 Rosado (magnum) 2016</b> , Rioja DOCa - 13%	Rosé		Q05432	<del>£29.99</del> £26.99	<b>SAVE £3.00</b>	£26.99	/10	AWARD WINNER
<i>A beautifully pure-tasting, berry-scented rosado presented in magnums - a perfect centrepiece for celebrations.</i>									
27	<b>Dinastía Manzanos Oak Aged Rioja 2017</b> , Rioja DOCa - 13.5%	Red		2576517	£11.99	<b>SAVE £1.20</b>	£10.79	/10	
<i>Ripe berry fruit flavours, toasty oak notes and smooth texture. Good Rioja at its easy-drinking best.</i>									
28	<b>Manzanos Reserva Aniversario 2009</b> , Rioja DOCa - 13.5%	Red		Q05433	<del>£40.00</del> £36.00	<b>SAVE £4.00</b>	£36.00	/10	AWARD WINNER
<i>One-of-a-kind, 97pt Rioja specially created to celebrate the Manzanos family bodega's 125th anniversary.</i>									

# Fill your Case Today

10% OFF\*

+

FREE 3 BOTTLES\*\*



SEE PAGES 4 & 5 FOR MORE INFO

\* (Excluding Champagne, English Sparkling Wine, Beers and Spirits) \*\* Choose an additional three great reds or whites for your case (worth at least £29.97)

## NOTES

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# PORTUGAL







“We’re really proud of our range from Portugal and delighted at how customers have taken to this nation’s brilliant wines. Today we’re celebrating one of Portugal’s greatest winemakers, José Neiva, and serving four of his most-loved wines.”

Jehan Sacaze, Wine Buyer

## 9 DFJ WINES

Favourites from our Portuguese range made by legendary wine ‘moderniser’ José Neiva.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating	
29	<b>Aluado Chardonnay 2017,</b> Estremadura VR - 12%	White		2881017	£9.99	<b>SAVE £1.00</b>	£8.99	/10
<i>Not Aussie, not Burgundian, nor even southern French, yet this Portuguese Chardonnay hints at all these styles.</i>								
30	<b>Brigando Rosé 2017,</b> Vinho Regional de Lisboa - 11.5%	Rosé		1983517	£8.49	<b>SAVE £0.85</b>	£7.64	/10
<i>Ultra-modern rosé from José Neiva, one of the legends who led Portuguese table wines into the 21st century.</i>								
31	<b>Brigando Shiraz Tinta Roriz Touriga Nacional 2017,</b> Vinho Regional de Lisboa - 13%	Red		0880717	£8.49	<b>SAVE £0.85</b>	£7.64	/10
<i>The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different.</i>								
32	<b>Aluado Alicante Bouschet 2017,</b> Vinho Regional de Lisboa - 13.5%	Red		1549717	£9.99	<b>SAVE £1.00</b>	£8.99	/10
<i>From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.</i>								

AWARD  
WINNER

AWARD  
WINNER

AWARD  
WINNER

AWARD  
WINNER

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# ITALY



“Speaking from experience ... and from the heart, I would say no other country matches Italy for sheer variety of wines. We’re focusing today on the north of the country and serving wonderful Prosecco, refreshing Gavi, profound Barolo and more.”

Leonardo Bassano, Italian Wine Buyer



## 10 VINNOVATIVE

Alessandro Gallici is one of our favourite winemakers in the Veneto region.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
33	<b>Alessandro Gallici Prosecco NV</b> , Prosecco DOC - 11%	Sparkling White		0109317	£13.99	<b>SAVE £1.40</b>	£12.59 /10
<i>Fresh and inviting Prosecco, full of delicious apple and lemon-scented flavours. Bravo Alessandro!</i>							
34	<b>Alessandro Gallici Pinot Grigio 2018</b> , Delle Venezie DOC - 12%	White		0606318	£10.99	<b>SAVE £1.10</b>	£9.89 /10
<i>Crisp Pinot Grigio is as popular as ever and this pure, pristine favourite really stands out from the crowd.</i>							
35	<b>Visionario Trevenezie 2016</b> , Bianco Trevenezie IGT - 12.5%	White		3682916	£10.99	<b>SAVE £3.00</b>	£7.99 /10
<i>A cool Alpine classic in a style much sought after by swanky restaurants around the Italian lakes.</i>							
36	<b>Di Prima Syrah 2016</b> , Terre Siciliane IGT - 14%	Red		2309916	£10.49	<b>SAVE £1.05</b>	£9.44 /10
<i>Cherry, spice and chocolate rich Syrah from a lakeside vineyard in Sicily.</i>							

AWARD  
WINNER

## 11 ARALDICA VINI

Northern Italian classics from one of the biggest names in Piedmont.

37	<b>Manera Cortese 2017</b> , Piemonte DOC - 12%	White		2228717	£10.99	<b>SAVE £1.10</b>	£9.89 /10
<i>Pure, almond-scented Cortese from the Manera family's vines located just outside of Gavi.</i>							
38	<b>La Trombetta Gavi 2016</b> , Gavi DOCG - 12%	White		1632916	£13.49	<b>SAVE £1.50</b>	£11.99 /10
<i>From a trumpet-shaped vineyard, this piercingly fresh, zesty Gavi hits all the right notes.</i>							
39	<b>Villa dei Ladri Barolo 2013</b> , Barolo DOCG - 14%	Red		2083513	£19.99	<b>SAVE £2.00</b>	£17.99 /10
<i>Violets, roses and tarry aromas, dense, black cherry flavour - this is a truly classic Barolo.</i>							

# GERMANY & AUSTRIA



“In Germany Riesling is king and I’m proud to present a classic from Pfalz and a delicious sparkling Sekt. Austrian Grüner Veltliner is one of the finest and most pleasurable white wines in the world. Come and try two mouthwatering selections. You can also discover Blauer Zweigelt, a gorgeously fruity red with a lovely twist of pepper. One of my favourite new finds.”

Kirsten Willis, Wine Buyer

## 12 VON BUHL

The Pfalz is warmer than Germany’s more northerly vineyards - hence the ripeness in these lovely wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
40	<b>Reichsrat Von Buhl Riesling Brut Sekt 2016</b> , Pfalz Qualitätswein - 12.5%	Sparkling White		0081816	<del>£21.00</del> £18.90	<b>SAVE £2.10</b>	£18.90 /10
<i>Sparkling Riesling made by Mathieu Kauffmann, former cellar master of Bollinger. No wonder it's this good!</i>							
41	<b>Reichsrat Von Buhl Riesling Nr 1 2017</b> , Pfalz Qualitätswein - 12.5%	White		0040217	£12.99	<b>SAVE £1.50</b>	£11.49 /10
<i>Excellent Riesling from the 160-year-old Von Buhl estate with zesty lime, ripe peach, mineral freshness and lovely bite.</i>							

## 13 WINZER KREMS

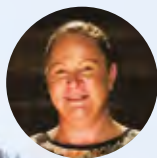
Discover the unique, delicious character of Austria’s most celebrated styles.

42	<b>Danaris Grüner Veltliner 2017</b> , Niederösterreich - 12%	White		0091217	£10.99	<b>SAVE £1.10</b>	£9.89 /10
<i>Gentle spice, green apple fruit and a twist of pepper - the Grüner Veltliner grape is a delicious revelation!</i>							
43	<b>Winzer Krems Kremstal DAC Reserve Grüner Veltliner 2017</b> , Kremstal - 13.5%	White		3708817	£15.99	<b>SAVE £1.60</b>	£14.39 /10
<i>A top-of-the-range classic of Austrian wine with lovely intensity and length.</i>							
44	<b>Danaris Blauer Zweigelt 2017</b> , Niederösterreich - 13%	Red		1929117	£11.99	<b>SAVE £1.20</b>	£10.79 /10
<i>Get to know the Blauer Zweigelt grape with this cinnamon-scented, mineral, fruit-filled find.</i>							

AWARD WINNER

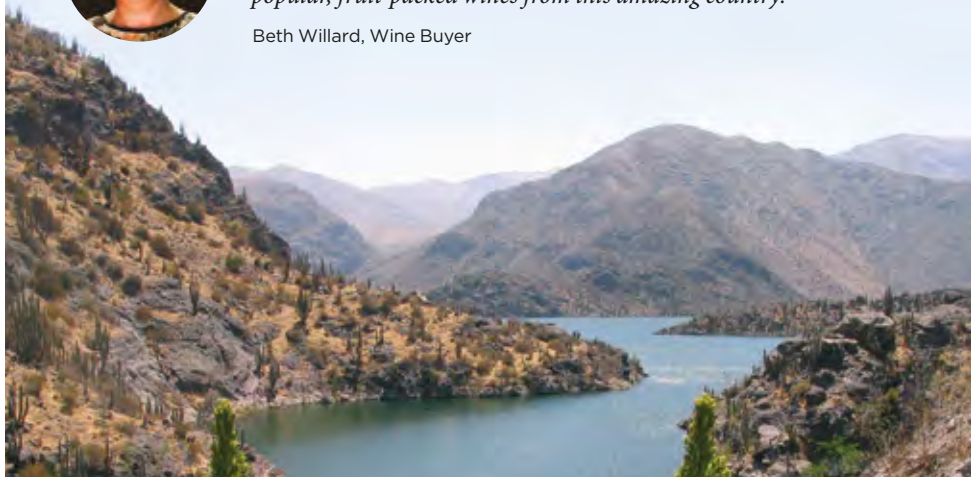
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# CHILE



*“Tony Laithwaite was one of the first UK merchants to champion the wines of Chile and I’m very proud to be carrying on that tradition. Come on over and enjoy a selection of our most popular, fruit-packed wines from this amazing country.”*

Beth Willard, Wine Buyer



14

## CHILEAN CLASSICS

*We were the first UK merchants to champion Chile. Presenting four of our current favourites.*

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
45	<b>Don Cayetano Sauvignon Blanc 2018,</b> Valle Central – 12%	White		0000718	£8.99	<b>SAVE £1.00</b>	£7.99 /10
	<i>Mouthwatering, whistle-clean Chilean Sauvignon, midway 'twixt French and Kiwi styles.</i>						
46	<b>The Patriots Merlot 2018,</b> Valle Central – 13%	Red		2257218	£8.49	<b>SAVE £1.00</b>	£7.49 /10
	<i>Smooth, plummy customer favourite that's flying the flag for Chilean Merlot.</i>						
47	<b>Los Rosales Don Manuel Block Single Vineyard Selection Carmenère 2016,</b> Rapel – 13.5%	Red		0808916	£9.99	<b>SAVE £1.00</b>	£8.99 /10
	<i>Carmenère is so smooth and packed with soft berry fruit, it's often mistaken for Merlot.</i>						
48	<b>Viña Tarapacá Malbec Shiraz 2017,</b> Valle Central – 13%	Red		2141517	£10.49	<b>SAVE £1.05</b>	£9.44 /10
	<i>Inky dark Malbec and spicy Shiraz, from our oldest friends in Chile. Different but delicious!</i>						

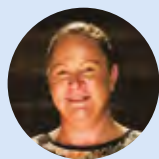
### NOTES

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# ARGENTINA



“From vast Mendoza to rugged and wild Patagonia, there is no shortage of ideal vine growing terroir in Argentina for magnificent Malbecs, terrific Torrontés and more. It’s all about altitude and latitude: here geography matters!”

Beth Willard, Wine Buyer

15

## GRUPO PEÑAFLO

Home to two amazing winemakers - Opi Sadler and ex-pat Aussie Steve McEwen.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
49	<b>Alma Andina Torrontés 2018,</b> Salta - 13%	White		0189518	£9.99	<b>SAVE £1.00</b>	£8.99 /10
	<i>The high altitude of Salta accentuates the terrifically fragrant, fruity style and crisp acidity of Torrontés.</i>						
50	<b>End of the Line Malbec 2018,</b> Mendoza - 13%	Red		3471018	£7.99	<b>SAVE £1.00</b>	£6.99 /10
	<i>Gorgeous, velvet textured Malbec from the winemaker behind our best-loved Argentine reds, Opi Sadler.</i>						
51	<b>The Waxed Bat Reserve 2017,</b> Mendoza - 13.5%	Red		0576217	£13.99	<b>SAVE £1.40</b>	£12.59 /10
	<i>Opi's magical, juicy bestseller is inspired by the bats that fluttered by candlelight in his father's cellar.</i>						
52	<b>Opi Malbec Reserve 2017,</b> Mendoza - 14%	Red		2670017	£14.49	<b>SAVE £1.50</b>	£12.99 /10
	<i>New vintage of the deep, dark, blueberry-scented red that started our very own Malbec revolution.</i>						

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Winemaker,  
Opi Sadler

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# SOUTH AFRICA



“The South African wine scene just keeps getting better. Rich in tradition with highly skilled winemakers and a huge diversity of landscapes, it is producing expressive wines in a variety of styles as never before. We're delighted to be working with some of the country's most talented and enthusiastic winemakers.”

Kirsten Willis, Wine Buyer

## 16 ACCOLADE WINES

Get to know supremely fresh whites and reds with a uniquely South African character.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
53	<b>Lobster Shack Chardonnay Viognier Chenin Blanc 2018</b> , Western Cape WO - 13.5%	White		2267018	£10.99	<b>SAVE £2.00</b> £8.99	/10
<i>Zesty, refreshing, aromatic blend from a South African 'Winery of the Year' winner - simply add lobster!</i>							
54	<b>Flagstone Free Run Sauvignon Blanc 2017</b> , Cape South Coast WO - 14%	White		2232217	£13.49	<b>SAVE £1.35</b> £12.14	/10
<i>Pure, bright Sauvignon from ocean-cooled vineyards. Very fresh-tasting yet with richness from ageing on lees.</i>							
55	<b>The Swashbuckler Pinotage 2018</b> , Western Cape WO - 14%	Red		3715818	£9.99	<b>SAVE £1.00</b> £8.99	/10
<i>Get to know South Africa's speciality red grape with this smoky, spicy absolutely classic Pinotage.</i>							
56	<b>VAT 16 2017</b> , Western Cape WO - 16%	Red		3716017	£12.99	<b>SAVE £1.30</b> £11.69	/10
<i>Award-winning winemaker Gerhard Swart's very tasty Grenache-rich, Rhône-inspired red.</i>							

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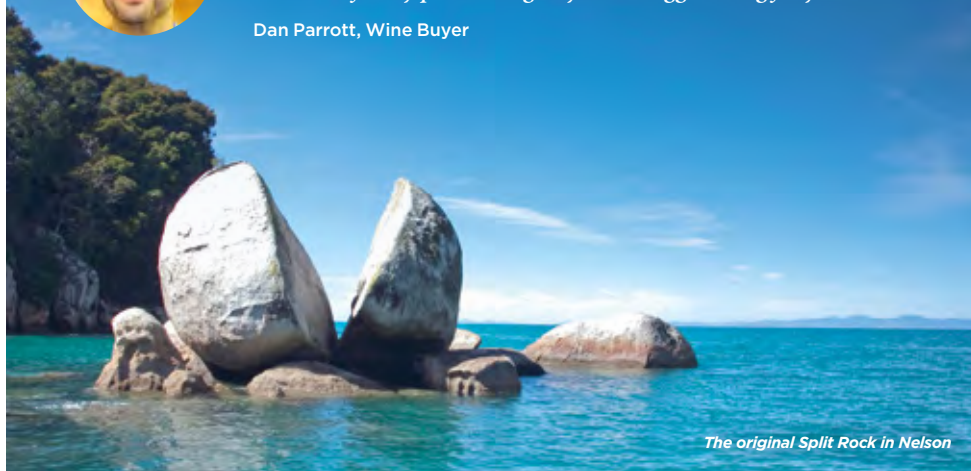
Harvest time in South Africa

# NEW ZEALAND



“To celebrate our golden anniversary, we’re showcasing the cracking wines of the Seifried family, one of our very first Kiwi suppliers. They underline something we’ve always strongly believed – that New Zealand’s family producers give you the biggest bang for your buck.”

Dan Parrott, Wine Buyer



The original Split Rock in Nelson

17

## SEIFRIED ESTATE

The skills of the Seifried family and Nelson’s unique climate produce seriously aromatic wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
57	<b>Split Rock Sauvignon Blanc 2018,</b> Nelson – 13%	White		0033118	£12.99	<b>SAVE £4.00</b> £8.99	/10
<i>Brilliantly fruity Sauvignon from some of the sunniest vineyards in New Zealand.</i>							
58	<b>Seifried Gewürztraminer 2017,</b> Nelson – 12.5%	White		3398517	£14.99	<b>SAVE £1.50</b> £13.49	/10
<i>Everything you’d expect of a spicy, floral, mouthfilling Gewürtz but with added Kiwi quaffability.</i>							
59	<b>Nelson Bay Pinot Noir 2017,</b> Nelson – 13.5%	Red		3700817	£14.99	<b>SAVE £3.30</b> £11.69	/10
<i>Ripe, plummy Pinot that loves the long hours of sunshine Nelson’s vineyards bathe in. Versatile and hugely moreish.</i>							
60	<b>Seifried Estate Sweet Agnes Riesling (37.5cl) 2016,</b> Nelson – 10.5%	Dessert		1801516	£18.99	<b>SAVE £2.00</b> £16.99	/10
<i>One of New Zealand’s finest, much-beredalled ‘sweeties’, combining intensity, ripeness, purity and perfect balance.</i>							

AWARD  
WINNER

### NOTES





# AUSTRALIA



“Tony Laithwaite introduced customers to the fruit-filled delights of Australian wine way ahead of the curve. Customers continue to benefit from our close links with winemaking legends like Bob Berton, and from our brand new winery run by the crazy-talented RedHeads team. Try the wines on show and join us in raising a glass to Australia Day.”

Dan Parrott, Wine Buyer



18

## BERTON VINEYARDS

Bob Berton is the 'pied piper of Aussie wine'. Everywhere he goes, customers and lots of awards follow.







No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
61	<b>Berton All Out Pinot Grigio 2018,</b> South Eastern Australia - 12%	White		0883518	£9.99	<b>SAVE £1.00</b> £8.99	/10
<i>Keen cricketer Bob is a great all rounder - just like this exceptionally fruity, citrus-fresh Aussie Pinot Grigio.</i>							
62	<b>Spotlight Vermentino 2017,</b> Riverina - 12%	White		1596517	£10.99	<b>SAVE £1.00</b> £9.89	/10
<i>Bob loves to focus on the weird and wonderful. This lemony, mineraly Vermentino is a classic case in point.</i>							
63	<b>Berton All Out Merlot 2017,</b> South Eastern Australia - 14%	Red		1496117	£9.99	<b>SAVE £1.00</b> £8.99	/10
<i>All the smooth red fruit flavours you associate with good Merlot - plus a little bit of Aussie 'oomph'.</i>							
64	<b>Kelly Country Shiraz 2018,</b> South Eastern Australia - 14.5%	Red		1831018	£9.99	<b>SAVE £1.00</b> £8.99	/10
<i>From Ned Kelly country, this is so addictively smooth, rich and spicy it should be outlawed.</i>							



19

## CALABRIA FAMILY WINES & MCPHERSON FAMILY WINES

Crowd-pleasing wines from Bill Calabria and Andrew McPherson, two of our oldest friends Down Under.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
65	<b>Yarrunga Field Special Reserve White 2018</b> , New South Wales – 12%	White		0011618	£9.99	<b>SAVE £1.00</b>	£8.99 /10
<i>Mouthwatering, tropical fruit-packed new release of the white that the BBC called "Aussie sunshine in a glass".</i>							
66	<b>Long Live The King Cabernet Sauvignon 2018</b> , South Eastern Australia – 14%	Red		1960717	£9.99	<b>SAVE £1.00</b>	£8.99 /10
<i>Juicy berry fruit, cassis and plum plus hints of mint – this collaboration between Bill and Andrew is a winner.</i>							
67	<b>Yarrunga Field Special Reserve Shiraz 2017</b> , New South Wales – 13.5%	Red		2265517	£9.99	<b>SAVE £1.00</b>	£8.99 /10
<i>Bill selects premium parcels of Shiraz grapes to make sure his Special Reserve is crammed with spiced black fruit.</i>							
68	<b>McPherson Family Series Pickles Sauvignon Blanc 2018</b> , South Eastern Australia – 12%	White		0591418	£9.99	<b>SAVE £1.00</b>	£8.99 /10
<i>Tongue tingling citrus flavours, with juicy, tropical notes. In honour of Andrew's wife, Nikki 'Pickles' McPherson.</i>							
69	<b>McPherson Family Series Andrew's Shiraz 2017</b> , South Eastern Australia – 14%	Red		1934617	£9.99	<b>SAVE £1.00</b>	£8.99 /10
<i>There's a lovely touch of freshness that marks out this spicy, brambly release from the Shiraz crowd.</i>							
70	<b>McPherson's The Full Fifteen Sparkling Red NV</b> , South Eastern Australia – 14.5%	Sparkling Red		35935NV	£11.99	<b>SAVE £1.20</b>	£10.79 /10
<i>What an amazing glassful! Ripe black fruit flavours, lively bubbles and a gorgeous deep pink mousse.</i>							






AWARD  
WINNER

20

## REDHEADS WINE

Our Australian winery where we give winemakers 'freedom of expression' with stunning results.



71	<b>Rusty Roof Chardonnay 2018</b> , Barossa Valley – 12.5%	White		3628518	£13.99	<b>SAVE £1.40</b>	£12.59 /10
<i>This peachy, creamy, spicy Chardonnay was the first ever release from RedHeads shiny new tin shed.</i>							
72	<b>Adelais Pinot Noir Shiraz 2017</b> , South Australia – 14%	Red		3419017	£12.99	<b>SAVE £4.00</b>	£8.99 /10
<i>RedHeads on masterful, rule-breaking form with this light and fresh, spicy, berry scented, Pinot Noir Shiraz blend.</i>							
73	<b>The Corrobooree Shiraz 2016</b> , Barossa and Clare Valley – 14.5%	Red		2105516	£14.99	<b>SAVE £1.50</b>	£13.49 /10
<i>Triple Gold for this luscious red that shows premium Aussie Shiraz at its rich, ripe-fruit best.</i>							
74	<b>Nobs &amp; Snobs 2017</b> , Clare Valley – 14.5%	Red		3149217	£15.49	<b>SAVE £1.55</b>	£13.94 /10
<i>Noble Cabernet takes on new upstart, Malbec, in this rip-roaring red from the acclaimed Clare Valley.</i>							
75	<b>Dogs of the Barossa Shiraz 2016</b> , Barossa Valley – 14.5%	Red		2677216	£29.00	<b>SAVE £3.01</b>	£25.99 /10
<i>Incredibly rich, concentrated Shiraz that stakes RedHeads claim as top dogs in the Barossa.</i>							

AWARD  
WINNERAWARD  
WINNERAWARD  
WINNERAWARD  
WINNER

# SPIRITS



“Throughout the world gifted distillers are producing ever more exciting tipples for eager followers. Just as top winemakers keep looking forward so do the artisans behind the vodka, gin, rum and whisky here. The following are all gorgeous in their own right, but they have a big part to play in cocktails too. The world of spirits is more colourful than ever!”

Jehan Sacaze, Spirits Buyer

## 21 OLD BAKERY GIN

Made at the former north London bakery that was once an illicit distillery.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
76	<b>Old Bakery Gin (50cl),</b> London - 41.2%	Spirit		3407018	£37.00	£37.00	/10
<i>Elegant, aromatic gin with a delightfully punchy hit of juniper. Fact - this is Michael Portillo's favourite gin!</i>							

## 22 SPIRITS

Take a sip of these modern takes on the rich heritage of fine spirits.

77	<b>V Gallery Toffee Fudge Vodka (50cl),</b> United Kingdom - 21%	Spirit		3367017	£17.99	£17.99	/10
<i>The mindblowing result of five times distilled Italian grain vodka combined with toffee and fudge.</i>							
78	<b>Plantation 5-year-old Barbados Rum (70cl),</b> Barbados - 40%	Spirit		1841717	£27.95	£27.95	/10
<i>Maturation in bourbon casks in Barbados, then in Cognac barrels in France gives this rum fabulous richness.</i>							
79	<b>Warner Edwards Honeybee Gin (70cl),</b> Northamptonshire - 43%	Spirit		3584818	£40.00	£40.00	/10
<i>Lovely floral aromas with an extra buzz of subtle sweetness from the distillery's own bees.</i>							
80	<b>Glenfiddich Fire and Cane (70cl),</b> United Kingdom - 43%	Spirit		3718418	£45.00	£45.00	/10
<i>Carefully crafted fusion of smoky, peaty and sweeter, fruity styles finished in rum casks. Very limited availability.</i>							

AWARD  
WINNER



# BEER



*“There are a lot of new breweries emerging onto the beer scene right now. But Primátor have been continuously brewing fabulous beers since 1872. So there’s nearly one-and-a-half centuries of expertise behind their refreshing Pilsner, aromatic Weizen and hoppy IPA. Plus, taste how far low-strength beer has come with Bavaria’s Lucky Saint. Cheers!”*

Lucy Lettice, Craft Beer and Cider Buyer



23

## LUCKY SAINT

*One for the road! The satisfying, low-strength beer you can drink all night long.*

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
81	Lucky Saint Low Alcohol Lager (33cl), Bavaria - 0.5%	Beer		3754118	£1.99	£1.99	/10
<i>Bavarian spring water, malt and hops make this taste just like a top Pilsner!</i>							

24

## PRIMATOR

*Primátor’s quenched the thirst of Czech beer fans since 1872. Let them quench yours today!*

82	Primátor IPA (33cl), Náchod - 6.5%	Beer		3633218	£2.00	£2.00	/10
<i>Intense, aromatic IPA made with six types of hops and four types of malt. A serious beer for serious beer lovers!</i>							
83	Primátor Premium Lager (50cl), Náchod - 5%	Beer		2642518	£2.25	£2.25	/10
<i>Pure, refreshing, award-winning lager from the medieval town of Náchod in Bohemia.</i>							
84	Primátor Weizenbier (50cl), Náchod - 4.8%	Beer		1856018	£2.25	£2.25	/10
<i>Gorgeously smooth, malty, authentic Weizenbier - fresh-tasting and food-friendly.</i>							

AWARD  
WINNER

AWARD  
WINNER

# FOODIES



*“Laithwaite's Wine Roadshow is not just about great wine. It's also a gastronomic celebration that showcases delicacies from some of the UK's best little food producers.*

*Like our winemaker friends, they have a real passion for their craft and are obsessive about flavour and quality. Come and meet them and taste their wonderful creations at the artisan food stands. Make sure your glass is topped up – you might just find the perfect wine and food pairing.”*

Tom Laithwaite

## GOULD'S CHEDDAR

[gouldscheddar.co.uk](http://gouldscheddar.co.uk)

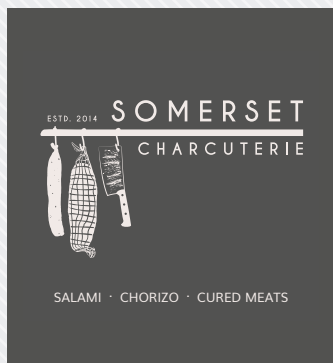


*Batch Farm Cheesemakers Ltd are makers of Gould's Cheddar and are one of the last remaining Cheddar makers in the world. They make a range of traditionally handmade farmhouse Cheddars and in over fifty years have won numerous awards at The British Cheese Awards, The Global Cheese Awards and The World Cheese Awards.*

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## SOMERSET CHARCUTERIE

[somersetcharcuterie.com](http://somersetcharcuterie.com)



*Somerset Charcuterie believes in embracing traditional Italian and Spanish methods combined with some of the fantastic flavours and rich food culture of the West Country. Mixing the old with the new, and continental with British, their salami, chorizo and cured meat deliver bold, robust flavours that will excite and intrigue.*

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olive  
co.



*Since The Real Olive Co.'s beginnings in Bristol's St. Nicholas Market in 1998 a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods. Our olives remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. Using time honoured methods we prepare them at our accredited production site in Bristol, then package them with the greatest care to ensure that they reach you in perfect condition. We are proud to call our olives, 'Real Food for Real People'.*

**f** [facebook.com/TheRealOliveCompany](https://www.facebook.com/TheRealOliveCompany)

**t** [twitter.com/RealOlive](https://twitter.com/RealOlive)

Email: [info@therealolivecompany.co.uk](mailto:info@therealolivecompany.co.uk)

ORDER  
TODAY!

# Give the gift of wine and flowers

Treat someone to the very best: a fantastic bottle of wine and a bouquet of our lovingly arranged flowers delivered straight to your door. Order by 2pm Monday to Friday to qualify for next day delivery.

## *Sunday Bay Bouquet*



**£40.00**

37559SI

## *Eden Grove Bouquet*



**£35.00**

37558SI

## *Pretty in Pinot*



**£35.00**

37548SI

## *Bubbles & Blooms*



**£45.00**

37688SI

Call 03330 148 200 or go to [laithwaites.co.uk/flowers](http://laithwaites.co.uk/flowers)



# Gift Cards

Wine makes such a great gift, it's easy to give and lovely to receive. To make sure your friends, family or colleagues get exactly the wine they would like, why not buy them one of our handy gift cards?

- Free next day\* delivery
- Simple and easy to use
- Wallet designs for all occasions
- £10, £25, £50, £75 or £100

\*Orders received by 1pm on business days will be dispatched same day, orders after this point will be the next working day.

Call 03330 148 200 or go to [laithwaites.co.uk/gifts](http://laithwaites.co.uk/gifts)

## Share the love and be rewarded

Give your wine-loving friends £58 OFF an exclusive intro case and you'll receive a £20 voucher for every friend who orders.

Go online now, search for 'friend' and start sharing.  
Visit: [laithwaites.co.uk](http://laithwaites.co.uk)

**REFER  
A FRIEND**

**£20  
VOUCHER**

*For you*

**£58 OFF**

*For your friend*

**Laithwaite's**  
WINE  
**REWARDS**

**NEW**

**You asked, we listened ...**  
introducing **THE** smartest  
way to buy your wine!



**Real benefits each and every time you order ... starting now**



**FREE bottle normally £10 or more**  
With every 12 bottles you order, whether you choose to pay from your rewards account or not



**FREE standard delivery (usually £7.99)**  
Available with every 12 bottles, whether you choose to pay from your rewards account or not



**100% quality guaranteed**  
If you don't like a wine, we'll arrange to collect it and refund you



**You're always in control**  
Flexibility to change your monthly payment, or leave at any time and have your money back



**No hidden surprises**  
Order the wines you want when you want them



**Friendly expert advice**  
Your own Personal Wine Advisor is part of the service, if you'd like

To find out more, please visit [laithwaites.co.uk/rewards](http://laithwaites.co.uk/rewards)

*We'd love to get to know you better*

At Laithwaite's we know taste is a personal thing and every customer is different. Tell us about the wines you like and we'll make sure you hear about bottles you're going to love.

Setting your preferences online and keeping them up to date helps you to get wines that are perfect for your taste. You might prefer certain styles, grapes or countries and may enjoy reds more than whites ... everyone is different and we want to offer wines that are just right for you.

Please take a moment to tell us a bit about what you enjoy drinking and we'll make sure you hear more about wines you're sure to love ...

**Let us know what you like - it's easy!**



MY TOP RATED



MY PREFERENCES



MY FAVOURITES



MY PURCHASED



MY RECOMMENDED



Just go to [laithwaites.co.uk/preferences](http://laithwaites.co.uk/preferences) or call us on **03330 148 200**



Laithwaite's

..... WINE .....

# ROAD SHOW

## Events 2019



*Join us on the road to celebrate 50 years of Laithwaite's Wine*



### **Nottingham**

*Saturday 23rd February*

### **Scotland**

*Friday 22nd March*

*Saturday 23rd March*

### **Portsmouth**

*Thursday 13th June*

### **Belfast**

*Saturday 28th September*

### **London**

*Friday 8th November*

*Saturday 9th November*

### **Manchester**

*Friday 22nd November*

*Saturday 23rd November*

**#LaithwaitesRoadShow**



Laithwaite's  
.....UNLIMITED.....



**20% discount**  
on nationwide  
events for  
Unlimited  
members

Enjoy **fast, convenient, unlimited delivery** with no charges and exclusive offers for **just £2 a month**. Join Laithwaite's Unlimited for an annual charge of just £24 – and **you'll have paid for your membership in only three orders!**

## Why become an Unlimited member

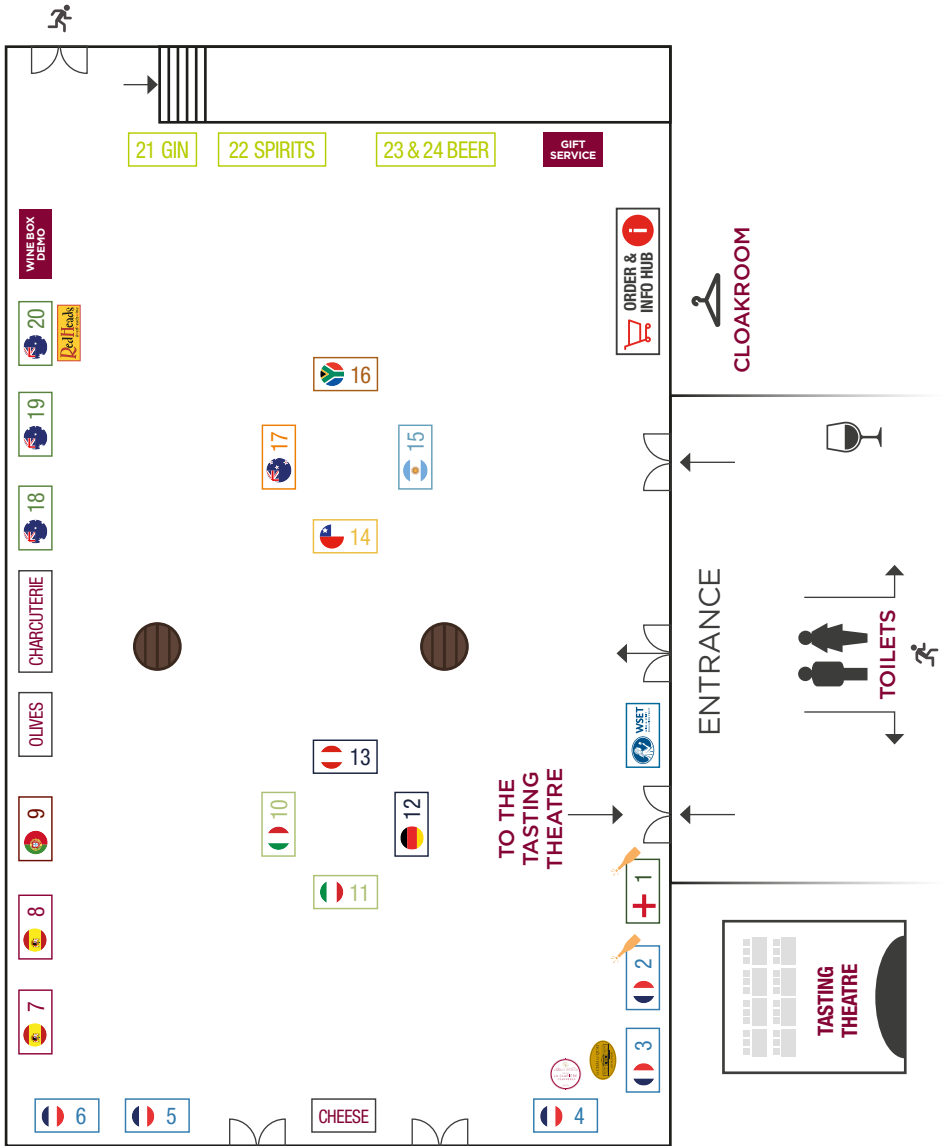
	Standard	Unlimited
Choose from 1,500 wines	✓	✓
Award-winning customer service	✓	✓
100% moneyback guarantee	✓	✓
No delivery charge on any order of 6 bottles or more		✓
No delivery charge on Wine Plan cases		✓
No delivery charge on our Gifts range		✓
Next day and named day delivery – FREE		✓
No delivery charge for multiple addresses (so useful at Christmas)		✓
Exclusive offers only Unlimited members will see		✓
Enjoy a direct line to the Unlimited team		✓
20% discount on nationwide events tickets		✓

**Just £24 for your first year's membership – Join today!**

visit [laithwaites.co.uk/unlimited](http://laithwaites.co.uk/unlimited) or call us on **03330 148 200**

# Laithwaite's Roadshow

TASTE • SHOP • DISCOVER • #LAITHWAITESROADSHOW



## Key

- Emergency exit
- Toilets
- Disabled toilets

- Cloakroom
- Information
- Order point

- Voting barrel
- Glass collection
- Sparkling

## EXTRA SAVINGS

TODAY ONLY

# FREE

## 3 BOTTLES

When ordering ANY MIX of 12+ bottles of wine.

# 10%\*

## DISCOUNT

When ordering ANY MIX of 12 bottles of wine.

# 15%\*

## DISCOUNT

When ordering ANY MIX of 24 bottles of wine.

# 20%\*

## DISCOUNT

When ordering ANY MIX of 36 bottles of wine.

## FREE DELIVERY ON ALL ORDERS OF 12+ BOTTLES

\*Excluding Champagne, English Sparkling Wines, Beers and Spirits.

## HOW TO ORDER

1. Simply select your wines and fill out the order form. Take the form to the Orders & Information Hub where an Advisor will complete your order.
2. Order online at [laithwaites.co.uk/cardiff](http://laithwaites.co.uk/cardiff) (bottle prices will automatically display the discounted prices).
3. Call 03330 148 200 and mention you have been to Laithwaite's Wine Roadshow Cardiff to get your event offers. But hurry - you must order by 2pm Friday 8th February 2019 to take advantage of the exclusive event discounts and FREE delivery!



**ORDER HERE TODAY**



**ORDER ONLINE AT  
LAITHWAITES.CO.UK/  
CARDIFF**



**ORDER BY PHONE ON  
03330 148 200**

## ORDER BY 2PM FRIDAY 8TH FEBRUARY '19 TO GET YOUR EVENT OFFERS

You or anybody you buy wine for must be 18 years or over. All goods are subject to availability. Prices and special offers (including free delivery) are limited to one per household and valid until 2pm on 8th February 2019, or while stocks last. Three Free bottles offer: You will receive three free bottles of red or white wine, on any mix of 12 bottles of wine you buy on the day from the wines shown in the event brochure with a minimum spend of £100.00. This offer is only available when you place your order at the event. With a maximum of three free bottles of wine per household. 10% discount offer: you will receive a 10% discount on any mix of 12 bottles of wine from the event brochure. Excluding Champagne, English Sparkling Wines, Beers and Spirits. These prices are highlighted in red in this brochure and are available until 2pm on 8th February 2019. 15% discount offer: If you place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019 for any mix of 24 bottles of wine, we will apply a 15% discount (excluding Champagne, English Sparkling Wines, Beers and Spirits). 20% discount offer: you'll receive a 20% discount on any order from the event brochure (excluding Champagne, English Sparkling Wines, Beers and Spirits), when you order any mix of 36 bottles of wine or more, before 2pm on 8th February 2019. Free delivery offer: If you place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019 for at least 12 bottles, we will give you our standard three-day delivery free of charge (normally £7.99). Additional requirements for placing an order to which the discounts and free offers apply. You can place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019. If you wish to place an order after the event, please call our Customer Services team on 03330 148 198; you will need to have available the name and membership number of the customer who purchased your ticket (if this was not you). A professional photographer will be present at this event. The photographs/videos may be used for marketing and promotion in our publications and on our digital channels. If you do not wish to be photographed please let the event organisers know. Items are offered at the price and quantity stated in this brochure. If you wish to order different quantities, please call us for prices and availability. Delivery to UK addresses only (excluding Channel Islands and BFPO addresses). Standard delivery takes 3 working days (delivery to offshore islands, NI, Scottish Highlands and some other areas of Scotland may take a few days longer). Orders for two or more cases may arrive separately. You can track your order online by logging into your account and clicking on 'My Orders' or by calling 03330 148 198. In the unlikely event of wines becoming unavailable, a substitute of similar style and of equal or greater value will be supplied. If you are unhappy with any substitutions you receive we will arrange to collect them from you (free of charge) and replace the bottles or give you a refund as appropriate. If you would rather that we didn't substitute, please tick 'No substitutes' on your order form, or let our operator know. You may cancel your order up to and including 14 calendar days after the day on which you receive your order. Please let us know if you wish to cancel by contacting our Customer Service team by phone, email or completing the cancellation form available online at [laithwaites.co.uk/cancellationform](http://laithwaites.co.uk/cancellationform). Order acceptance and the contract between you and Laithwaite's Wine will only be formed on the despatch to you of the products ordered. Please see [laithwaites.co.uk/terms](http://laithwaites.co.uk/terms) for full terms and conditions. If you have any queries please call 03330 148 198 or email us at [customerservice@laithwaites.co.uk](mailto:customerservice@laithwaites.co.uk). We may monitor and record calls for training purposes. By registering and entering your details you consent to receiving promotional offers from Laithwaite's Wine and other members of the Direct Wines Group. Please see our Privacy Policy and Cookies Policy available at [laithwaites.co.uk/privacy](http://laithwaites.co.uk/privacy). Laithwaite's Wine part of Direct Wines Ltd. Registered in England and Wales. Registered Number 1095091. One Waterside Drive, Arlington Business Park, Theale, Reading, Berkshire, RG7 4SW.