

ROAD SHOW

TASTE SHOP DISCOVER

Cardiff City Hall Saturday 26th January 2019







Welcome to Laithwaite's Wine Roadshow. It's great to be back in Cardiff at such a wonderful venue. We promise to mark our 50th anniversary by bringing you a bigger and better show than ever.

There are more than 80 wines for you to try today. Crisp whites, smooth reds, fortified wines and celebration bubblies too. There isn't a better occasion for you to try before you buy. Plus, when you order 12 bottles of wine at today's event, we'll add three more for FREE! Do take full advantage.

The Tasting Theatre is back, with a special focus on wines from Down Under to celebrate Australia Day. Entry is included in the price of your Roadshow ticket – but you'll need to book early. We'd also love you to try some great Australian wines from our old friend Bob Berton and meet the man himself.

Also, The Ministry of Taste invites you to push your sensory boundaries and explore how different music affects your enjoyment and perception of a wine's flavour (cue UB40 ...).

Did you know we also make our own wine? Visit the stands and meet the teams from our own ground-breaking French and Aussie wineries, Le Chai au Quai and RedHeads, and discover their latest creations.

There's no shortage of lip-smackingly tasty wines to try, but there's more. We also showcase craft beer and spirits plus olives and cheeses. You can also find out about our new flowers and wine gift service – perfect for that special someone with Valentine's Day coming up. Discover our personalised wine box service too, part of our on-going commitment to offering wines that are perfect for your tastes.

Thanks for coming, and don't forget to vote for your favourite wines in the special pods dotted around the venue.

Cheers!









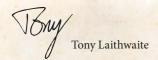


WHERE IT ALL BEGAN...

50 years ago I took a job at a Bordeaux winery where they made truly great wines. I loved the way eveyone's lives were totally wrapped around making THE BEST wine possible.

At the time there was a lot of wine fraud in the UK. So I started bringing back the 'real quality stuff' to my first ever customers. Then I wrote to the papers and lots more people wanted a taste. I borrowed a van, collected my special wines, delivered them – and things really took off.

Today we still know all our winemakers personally and understand the likes of every customer. Wine, done right, really is such a personal thing; it's best that way.



Laithwaite's

Celebrating 50 years







Fill your Case Today

Why not fill a case with all your favourites from the Show? Make up your own mixed dozen and we will throw in an extra 3 bottles FREE!*





BUY

12 BOTTLES

Minimum spend required***



10% DISCOUNT*



FREE delivery (usually £7.99).

BUY

24 BOTTLES

Minimum spend required***



FREE THREE
EXTRA BOTTLES
TODAY ONLY!"
(usually £29.97)

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15% DISCOUNT*





FREE delivery (usually £7.99).

BUY

36 BOTTLES

Minimum spend required**



FREE THREE EXTRA BOTTLES TODAY ONLY!" (usually £29.97)

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20% DISCOUNT*





FREE delivery (usually £7.99).

*Excluding champagne, English Sparkling Wine, Beers and Spirits. Any wines with greater savings are indicated in red throughout the programme. **Maximum 3 FREE bottles per household. *** Minimum spend of £100 applies.



PREMIERE MEMBERS

You will receive all the above plus **your free Premiere member bottles** which will be dispatched automatically with your order.

*For full terms & conditions please see the inside back cover of your programme.

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SCHEDULE OF EVENTS

Saturday Afternoon 1pm - 3.30pm

1.00pm Show opens

1.15pm Tasting Theatre opens

Welcome to Laithwaite's 1.20pm Wine Roadshow 2019

Wine of the Show and 3.15pm competition winners

announced

3.30pm Show closes

Saturday Evening 6pm - 8.30pm

Show opens 6pm

6.15pm Tasting Theatre opens

6.20pm Welcome to Laithwaite's

Wine Roadshow 2019

8.15pm Wine of the Show and

Competition winners announced

8.30pm Show closes

MUST-SEE HIGHLIGHTS

WSET WINE CONSULTANCY



Discover if you are a tolerant taster, a balanced taster or a hyper taster with a visit to the Wine & Spirit Education Trust.

MUSIC & WINE



A match made in heaven? Discover how music affects our perception of wine. Raise the bar at vour next dinner party!

MEET THE WINEMAKERS

Meet the winemakers face-to-face. Discover first hand why your favourite wines taste so good!

GIFT SERVICE

Make a customer, employee or loved one feel special with the gift of wine. Our service is second to none and makes spreading a little good cheer very easy indeed.

FOODIES

Taste artisan British cheeses and savour olives and oils. There's also a wide range of delicious charcuterie.

CRAFT BEERS & SPIRITS

Immerse yourself in artisan beers and favourite spirits-of-the-moment.

LE CHAI AU QUAI



We have yet to perfect the teleporter so take a virtual reality (VR) tour instead of our splendid 19th century wine cellar near Saint-Emilion. The wines are out of this world.

DOMAINES LAITHWAITES

The journey that started over 30 years ago, when Tony Laithwaite bought a vineyard near Saint-Emilion. Today Domaines Laithwaites encompasses three renowned estates that champion the wines of Bordeaux.

REDHEADS WINE



Our RedHeads studio turns out some of the most attention-grabbing wines in Australia. Meet the crew, find out about their new winery and raise a glass to Australia Day.

TASTING THEATRE

"Wine is theatre" according to Tony Laithwaite and in the intimate space of our Tasting Theatre you'll soon see why. After a 15-minute session, you'll feel entertained, uplifted and enlightened.

TASTING THEATRE EXPERIENCES

Join us in the tasting theatre where we'll be hosting a selection of entertaining masterclasses with the help of a few expert friends.

Each session is fast and fun - lasting just 20 action-packed minutes.

Seating is limited and will be offered on a first come, first served basis. If you'd like to attend reserve your ticket on arrival at the wine info hub (see floor map on the back for location).

FOOD & WINE

Saturday Afternoon 1.15 - 1.30pm Saturday Evening 6.15 - 6.30pm

Food & Wine

Try a star-studded range of craftsmanmade cheeses with authentic regional character. Pick up tips about wine pairings and find some delicious surprises that will impress every guest at your next dinner party.

CELEBRATE AUSTRALIA DAY



Saturday Afternoon 1.45 - 2pm Saturday Evening 6.45 - 7pm

Celebrate Australia Day

January 26th is one of the biggest days of the year for our friends Down Under. So come on over and say g'day to one of our best Aussie mates, Bob Berton, and enjoy a few of his brilliant wines. The guys from RedHeads are also here, pouring some of the most awarded wines on the planet and sharing news of their brand new Barossa Valley winery.



Our intrepid gastronauts - the Ministers of Taste - have found a new frontier to boldly go (to).

We have been inspired by our recent explorations into the way sounds can influence our perception of taste. So after extensive research (yes, lying around, drinking wine and listening to music), we are delighted to invite you to join us for a Wine and Music tasting that we hope will amaze you and delight you in equal measure.

Using state of the art individual headphones, you will listen to three very different music tracks while you taste each wine in turn. Will the music change the flavour, or alter how much you enjoy the wine? And if so, how on earth can this actually work?

Saturday Afternoon

2.20 - 2.40pm & 2.55 - 3.15pm

Saturday Evening

7.20 - 7.40pm & 7.55 - 8.15pm







SAVE **£8**PER TICKET!

40TH ANNIVERSARY

CELEBRATE THE FESTIVAL'S 40TH YEAR

Book your tickets to next year's Vintage Festival at Old Billingsgate on Friday 10th and Saturday 11th May 2019.

Save £8 per ticket! Just add them to your order today. Hurry – discounts will end at 2pm Friday 8th February 2019.

For further details visit:

VINTAGEWINEFESTIVAL.CO.UK







Wine Consultancy

Visit the Wine & Spirit Education Trust's (WSET) Wine Consultancy at Laithwaite's Roadshow for a taste-led voyage of self-discovery. WSET's friendly consultants will take you through some easy taste tests to find out if you are a 'tolerant taster' (nothing makes you wince), a 'balanced taster' (you've a well-balanced palate) or a 'hyper taster' (the sensitive type). Based on the findings, Laithwaite's Tour Guides will show you how to find more of 'your kind of wine'.

Whatever your result, the WSET can help improve your wine tasting skills and knowledge with courses suitable for all, from beginners to advanced.

Here are some simple tips for training your taste buds and sense of smell.

Try different wines side by side, paying attention to the levels of sweetness and acidity; to the flavour characteristics, and to how long the flavours linger after you swallow.



Experiment with food and wine pairings. Try the same wine on its own, followed by three different foods

- something acidic, salty, and finally sweet. See how your impression of the same wine changes completely from one food to another.



Avoid chewing gum, brushing your teeth or eating very sweet or spicy food before wine tasting - these things

will reduce your ability to taste objectively.



TOM'S 'HOW TO TASTE'

In a few hours you can sample more from the world of wines, beers and spirits in one day than you might otherwise do in a whole year! With

this being our 50th year, today promises to be a real celebration. To help you stay the course and cross the finish line in style we have provided spittoons: don't be afraid to use them. (That would

be my Top Tip!)

FOOD MATCHING

This year we're encouraging you to think about food pairings while you taste. To prompt discussion, I've included a symbol next to each wine indicating my favourite food match

See if you agree. There are no right or wrong answers. And if there's a combination I've missed out that you love, do let me know. We really value your feedback.



ASIAN & SPICY



BEEF/STEAK



DESSERTS



POULTRY



SHELLFISH & FISH



CHEESE



LAMB & GAME



APERITIF



STEP 1. Eye it up

Tilt vour glass over a white background. The wine should look bright and tempting. For reds, a purple edge suggests youth; a garnet

rim, age. Crisp young whites are usually pale. Older, richer, oaked and 'sweeties' are deeper. Avoid anything murky!



STFP 2. Sniff the wine - twice

Sniff before you swirl the glass. First impressions count - it should smell clean and attractive. Swirl and sniff again.

You'll notice even more. What do the aromas remind you of? Fruits? Flowers? Spices? Be confident. If you smell it - you're right!



STEP 3. Swill & swallow (or spit)

Take a mouthful and rinse it around. Breathe in a little air too if you can without choking (it's a knack). Dry or sweet,

firm or smooth, fruity or savoury, crisp or creamy? Is everything nicely balanced? Now spit (in the spittoons!). If the flavour lingers (in a good way) - it's a good wine!



STEP 4. Note vour findings

If you have a retentive mind, great. Otherwise, write down what you liked about it. Think about when and where

you might enjoy this. Christmas for example. What might it go well with? You may even want to rate each wine on a scale of 1-10 and compare scores just for fun.

ENGLAND



"Our 50th anniversary is the perfect reason for raising a glass of great English sparkling wine. You'll find a host of superb choices from award-winning estates including Barbara Laithwaite's Wyfold Vineyard and our blue-blooded exclusive Windsor Great Park 2015."

Karl McCulloch, English Sparkling Wine buyer

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THE THAMES VALLEY TRILOGY

English sparkling wine quality is rising and Laithwaite's leads the way in the Thames Valley.

ENGLISH SPARKLING 3 BOTTLE LIMITED EDITION CASE



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Rating			
1	Harrow & Hope Brut Reserve NV, English Quality Sparkling Wine – 12%	Sparkling White	11	2941816	£26.50	/10			
	Sparkling wine courses through the veins of the Laithwaite cla	an. This is H	lenry's c	complex, ele	gant NV Res	erve.			
2	Wyfold Vineyard 50th Anniversary Brut 2014, English Quality Sparkling Wine - 12%	Sparkling White	11	3604714	£33.00	/10			
	The cream of English fizz, commemorating the Laithwaite's glittering half century in wine.								
3	Windsor Great Park Vineyard 2015, English Quality Sparkling Wine - 12%	Sparkling White	11	2359415	£37.99	/10			
4 1	Our exclusive English fizz from Windsor Great Park where He	nrv II first r	planted	vines in the	1100s				

WINNER

FRANCE



"France is where the Laithwaite's story began half a century ago.

So we're going back to our roots and presenting a range of special selections from Bordeaux (claret was the very first wine that Tony sold), Champagne and southern France."

Nick Taylor, Wine Buying Director

POL ROGER

Legendary Grande Marque Champagne house est. 1849 and much loved by Winston Churchill.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)		Rating
4	Pol Roger Brut Réserve NV, Champagne – 12.5%	Sparkling White	11	1621518	£42.99		£42.99	/10
	Made with 30 base wines from two vintages, Pol Roger's 'signature' cuvèe is a masterclass in elegance and finesse.						finesse.	
5	Pol Roger Vintage Brut 2009, Champagne – 12.5%	Sparkling White	11	0931309	£75.00		£75.00	/10
	Exceptionally rich, powerful vintage Champagne that's developing into one of Pol Roger's finest releases.						5.	

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Le Chai au Quai, situated on the banks of the Dordogne



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LE CHAI AU QUAI

Our Bordeaux riverfront cellar is a 'finishing school' for wines with exceptional potential.



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating		
6	Laithwaites Sauvignon Blanc 2016, Bordeaux AOC - 12%	White	11	0307616	£11.49	SAVE £1.50	£9.99	/10	AWAR	
	Golds galore for this legendary Sauvignon now celebrating its 22nd vintage. The benchmark for Bordeaux.									
7	La Voûte 2017, Vin de France – 14.5%	White	C.	1409617	£13.99	SAVE £1.40	£12.59	/10		
	Golden, barrel-aged Chardonnay made ir	the image	e of Meu	ırsault. A sup	oerb white t	riumph for	Le Chai.			
8	Élan-Bise Syrah 2016 , Vin de France - 14%	Red		3502016	£14.99	SAVE £4.00	£10.99	/10		
	Deep, dark, spicy Syrah from hand-selected grapes. Note the spicy richness from 18 months in top quality barrels.									
9	Un Vent de Folie 2016 , Côtes du Roussillon-Villages AOC - 14.5%	Red	9	0513116	£14.99 £9.99	SAVE £5.00	£9.99	/10	AWAR	
	Multi gold-medal-winning southern Frenc	ch gem lay	ered wit	th dark cheri	ry, damson a	nd toasty	oak flavou	rs.	罗õ	
10	La Font del Bosc (50cl) 2009, Maury AOC - 16.5%	Dessert	#	0236009	£13.99	SAVE £1.40	£12.59	/10	AWAF	
	Crafted from the super-ripe grapes of an	cient Gren	ache vir	nes and fortii	fied to 16.5%	. Sweet, ta	ngy and lu	iscious.	표현	

JOIN THE CONVERSATION ##LAITHWAITESROADSHOW



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DOMAINES LAITHWAITE

Including Château La Clarière Laithwaite, "the leading estate in Côtes de Castillon" ('Decanter').



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)		Rating	
11	Château de Colombe 2017, Castillon Côtes de Bordeaux AOC - 14%	Red	E	3229217	£13.99	SAVE £1.40	£12.59	/10	AWAR
	From a bijou château occupying remarka	ble terroir	in Casti	llon, Saint-Er	milion's neig	hbour and	equal.		뛰면
12	La Chimère de La Clarière 2016, Vin de France – 14%	Red	9	Q05429	£17.99 £16.19	SAVE £1.80	£16.19	/10	
	Rule-breaking 'Bordeaux-Hermitage' that	combines	the Rh	ône's bramb	ly style with	the class o	of good cla	ret.	
13	Château La Clarière Laithwaite 2016, Castillon Côtes de Bordeaux AOC - 13.5%	Red	•••	Q05430	£24.00 £21.60	SAVE £2.40	£21.60	/10	AWAR
	Tony Laithwaite's gold medal (six) clared	t from Dec	anter n	nagazine's 'le	eading esta	te in the Co	ôtes de Ca	stillon'.	평생
14	Château La Clarière Laithwaite 2011, Castillon Côtes de Bordeaux AOC - 13.5%	Red	E	Q05431	£24.00 £21.60	SAVE £2.40	£21.60	/10	AWAR
	Like the great wines of Saint-Emilion, La C	larière gets	s more r	mellow and c	complex with	age. The 2	2011's perfe	ect now.	男音

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JOSEPH CASTAN & CELLIER DES PRINCES

Head via the Rhône Valley to the Languedoc and cherish these wines of character along the way.

15	La Porte des Princes Grenache 2017, Vaucluse IGP - 14%	Red	6	2004117	£9.99	SAVE £1.00	£8.99	/10
	Pure Grenache with juicy berry fruit and	smooth tai	nnins fro	om Châteaui	neuf winema	ker Thierry	Ferlay.	
16	Joseph Castan Corbières Réserve 2017, Corbières AOP - 13.5%	Red	E	0880817	£9.99	SAVE £1.00	£8.99	/10
	Reserve quality red with abundant cassis and herbs from a forward-thinking winery in a dynamic Languedoc region							region.
17	Resérve Portal Vieilles Vignes 2017, Minervois AOC - 14%	Red	•••	3613017	£10.99	SAVE £2.00	£8.99	/10
	Luscious, full-bodied blend of spicy Syrah, b	erry-rich Gi	renache	and old-vine	Carignan, ligh	itly oaked f	or extra coi	nplexity.
18	Domaine Les Cassanets 2017, Côtes du Rhône AOC - 14.5%	Red	6	0455617	£11.99	SAVE £2.00	£9.99	/10
	Top tier Côtes-du-Rhône with lovely richness and intensity thanks to ancient vines, superb terroir and oak ageing.							

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MAS DE DAUMAS GASSAC

Pioneering, family-run Languedoc estate that Hugh Johnson calls "the only Grand Cru of the South".

19	Grande Réserve de Gassac Blanc 2017 , Pays d'Hérault IGP – 12.5%	White		0132817	£10.99	SAVE £1.10	£9.89	/10
	Ripe, weighty southern French white mad	de by Sami	uel Guik	ert exclusiv	ely for us.			
20	Grande Réserve de Gassac Rouge 2017, Pays d'Hérault IGP - 13%	Red		0086617	£10.99	SAVE £1.10	£9.89	/10
	Herb-scented, chunky red exclusive with	echoes of	the esta	ite's super-e	xpensive gra	nd vin.		

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"Spanish wines in their infinite variety are the reflection of a vast land of extremes with its contrasting colours and light. Whether you prefer a glass of cold Fino sherry, a fruit-laden white Rioja or a classic, oak-aged, red Rioja, Spain is waiting to serve you. Have your glass at the ready!"

Beth Willard, Spanish Wine Buyer

GONZÁLEZ BYASS

Surprises and classic favourites from one of the most famous family-owned Sherry houses.

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No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating
21	Viñas del Vero Series Limitadas Macabeo Chardonnay 2018, Somontano DO - 13%	White	11	3182018	£9.49	SAVE £1.00	£8.49	/10
	Crisp aromatic and alive with apple and l	emon flavo	urs. Mo	dern Spanisi	h winemakin	g at its fre	shest best	:
22	Viñas del Vero Series Limitadas Tinto 2015, Somontano DO - 13.5%	Red		2434715	£9.99	SAVE £1.00	£8.99	/10
	Full-bodied, oak-matured red from a Gor	nzales wine	ry that's	s put Somon	tano firmly	on Spain's	wine map.	
23	Gonzalez Byass Fino Dos Palmas NV, Jerez DO - 15.5%	Fortified	11	2912016	£17.99	SAVE £1.80	£16.19	/10
	Magnificent aged Fino sherry with golder	n colour an	d deep,	nutty richne	ess. Totally d	ry, remarka	ably comp	lex.
24	Cristina Medium NV, Jerez DO - 17.5%	Fortified	11	20130NV	£15.99	SAVE £1.60	£14.39	/10
	Olorosos are usually dry, but this beauty	is enriched	by inte	nsely sweet	Pedro Ximéi	nez. Increa	ible length	7.

Tom Laithwaite on a wine-buying expedition in the vineyards of Rioja

BODEGAS MANZANOS

The quality and value of Rioja never cease to amaze. Manzanos is a name to watch.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating	
25	Los Hermanos Manzanos Blanco Barrica 2017, Rioja DOCa - 13%	White	6	1497117	£13.99	SAVE £3.50	£10.49	/10	AWAR
	Citrus and stone fruit flavours with cream	ny vanilla no	otes fro	m oak-agein	g. A very sn	nart white i	Rioja.		魚品
26	Manzanos 1890 Rosado (magnum) 2016, Rioja DOCa - 13%	Rosé	11	Q05432	£29.99 £26.99	SAVE £3.00	£26.99	/10	WINN
	A beautifully pure-tasting, berry-scented	rosado pre	esented	in magnum:	s - a perfect	centrepied	e for celek	orations.	魚品
27	Dinastía Manzanos Oak Aged Rioja 2017, Rioja DOCa - 13.5%	Red	6	2576517	£11.99	SAVE £1.20	£10.79	/10	
	Ripe berry fruit flavours, toasty oak notes	and smod	th textu	ire. Good Ric	oja at its eas	y-drinking	best.		
28	Manzanos Reserva Aniversario 2009, Rioja DOCa - 13.5%	Red	•••	Q05433	£40.00 £36.00	SAVE £4.00	£36.00	/10	AWAR
	One-of-a-kind, 97pt Rioja specially create	ed to celeb	rate the	Manzanos f	amily bodes	a's 125th a	nniversary	:	ᇁở



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PORTUGAL



"We're really proud of our range from Portugal and delighted at how customers have taken to this nation's brilliant wines. Today we're celebrating one of Portugal's greatest winemakers, José Neiva, and serving four of his most-loved wines."

Jehan Sacaze, Wine Buyer

9 DFJ WINES

Favourites from our Portuguese range made by legendary wine 'moderniser' José Neiva.

No. Wine Description, Vintage & Appellation Aluado Chardonnay 2017, Estremadura VR - 12% Not Aussie, not Burgundian, nor even southern French, yet this Portuguese Chardonnay hints at all these styles. Brigando Rosé 2017, Vinho Regional de Lisboa - 11.5% Ultra-modern rosé from José Neiva, one of the legends who led Portuguese table wines into the 21st century. Brigando Shiraz Tinta Roriz Touriga Nacional 2017, Vinho Regional de Lisboa - 13% The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different. Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red Osao717 Es.49 SAVE £0.85 £7.64 /10 WAWARD Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.														
Brigando Rosé 2017, Vinho Regional de Lisboa - 11.5% Rosé I 1983517 E8.49 SAVE £0.85 £7.64 /10 Windo Regional de Lisboa - 11.5% Ultra-modern rosé from José Neiva, one of the legends who led Portuguese table wines into the 21st century. Brigando Shiraz Tinta Roriz Touriga Nacional 2017, Vinho Regional de Lisboa - 13% The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different. Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red 1983517 £8.49 SAVE £0.85 £7.64 /10 Windo Regional de Lisboa F7.64 F	No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating					
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Brigando Shiraz Tinta Roriz Touriga Nacional 2017, Vinho Regional de Lisboa - 13% The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different. Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red 1549717 1549717 154999 154991 1549717 154991 1549717 154991 1549717 154991 154991 1549717		Not Aussie, not Burgundian, nor even sou	ıthern Frei	nch, yet	this Portugu	iese Chardoi	nnay hints	at all these	e styles.	뜄므				
Brigando Shiraz Tinta Roriz Touriga Nacional 2017, Vinho Regional de Lisboa - 13% The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different. Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red 1549717 1549717 154999 154991 1549717 154991 1549717 154991 1549717 154991 154991 1549717	30		Rosé	11	1983517	£8.49		£7.64	/10	AWAR				
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The reassurance of Shiraz with the trisson of native Port grapes. Dares to be different. Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red 1549717 £9.99 £8.99 /10	31	Nacional 2017, Vinho Regional de	Red	6	0880717	£8.49		£7.64	/10	AWARD				
Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5% Red 1549717 £9.99 SAVE £1.00 £8.99 /10 From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.		The reassurance of Shiraz with the frissor	n of native	Port gra	apes. Dares	to be differe	nt.			ת כ				
From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.	32	The state of the s	Red	0	1549717	£9.99		£8.99	/10	AWAR				
		From a historic 12th century estate. Pitch	black with	genero	ous, fruit-lad	en flavours a	nd two shi	ny Gold m	edals.	罗豆				





"Speaking from experience ... and from the heart, I would say no other country matches Italy for sheer variety of wines. We're focusing today on the north of the country and serving wonderful Prosecco, refreshing Gavi, profound Barolo and more."

Leonardo Bassano, Italian Wine Buyer



10 VINNOVATIVE

Alessandro Gallici is one of our favourite winemakers in the Veneto region.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)		Rating				
33	Alessandro Gallici Prosecco NV, Prosecco DOC - 11%	Sparkling White	11	0109317	£13.99	SAVE £1.40	£12.59	/10				
	Fresh and inviting Prosecco, full of delicio	Fresh and inviting Prosecco, full of delicious apple and lemon-scented flavours. Bravo Alessandro!										
34	Alessandro Gallici Pinot Grigio 2018, Delle Venezie DOC - 12%	White	11	0606318	£10.99	SAVE £1.10	£9.89	/10				
	Crisp Pinot Grigio is as popular as ever ar	nd this pure	e, pristin	e favourite r	really stands	out from t	the crowd.					
35	Visionario Trevenezie 2016, Bianco Trevenezie IGT - 12.5%	White	19	3682916	£10.99	SAVE £3.00	£7.99	/10				
	A cool Alpine classic in a style much sought after by swanky restaurants around the Italian lakes.											
36	Di Prima Syrah 2016 , Terre Siciliane IGT - 14%	Red		2309916	£10.49	SAVE £1.05	£9.44	/10				
	Cherry, spice and chocolate rich Syrah fro	om a lakesi	de viney	ard in Sicily.								

ARALDICA VINI

Northern Italian classics from one of the biggest names in Piedmont.

37	Manera Cortese 2017, Piemonte DOC - 12%	White	11	2228717	£10.99	SAVE £1.10	£9.89	/10				
	Pure, almond-scented Cortese from the I	Manera fam	nily's vin	es located ju	ıst outside o	f Gavi.						
38	La Trombetta Gavi 2016 , Gavi DOCG - 12%	White	11	1632916	£13.49	SAVE £1.50	£11.99	/10				
	From a trumpet-shaped vineyard, this piercingly fresh, zesty Gavi hits all the right notes.											
39	Villa dei Ladri Barolo 2013, Barolo DOCG - 14%	Red		2083513	£19.99	SAVE £2.00	£17.99	/10				
	Violets, roses and tarry aromas, dense, bl	Violets, roses and tarry aromas, dense, black cherry flavour - this is a truly classic Barolo.										



"In Germany Riesling is king and I'm proud to present a classic from Pfalz and a delicious sparkling Sekt. Austrian Grüner Veltliner is one of the finest and most pleasurable white wines in the world. Come and try two mouthwatering selections. You can also discover Blauer Zweigelt, a gorgeously fruity red with a lovely twist of pepper. One of my favourite new finds."

Kirsten Willis, Wine Buyer



VON BUHL

The Pfalz is warmer than Germany's more northerly vineyards - hence the ripeness in these lovely wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)		Rating			
40	Reichsrat Von Buhl Riesling Brut Sekt 2016, Pfalz Qualitätswein - 12.5%	Sparkling White	11	0081816	£21.00 £18.90	SAVE £2.10	£18.90	/10			
	Sparkling Riesling made by Mathieu Kauffmann, former cellarmaster of Bollinger. No wonder it's this good!										
41	Reichsrat Von Buhl Riesling Nr 1 2017, Pfalz Qualitätswein – 12.5%	White		0040217	£12.99	SAVE £1.50	£11.49	/10			
	Excellent Riesling from the 160-year-old Von Buhl estate with zesty lime, ripe peach, mineral freshness and lovely bite.										

13

WINZER KREMS

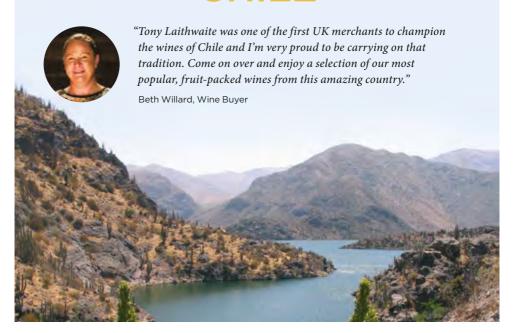
Discover the unique, delicious character of Austria's most celebrated styles.

42	Danaris Grüner Veltliner 2017, Niederösterreich – 12%	White	11	0091217	£10.99	SAVE £1.10	£9.89	/10		
	Gentle spice, green apple fruit and a twis	t of peppe	r - the C	Grüner Veltlir	ner grape is a	a delicious	revelation	!		
43	Winzer Krems Kremstal DAC Reserve Grüner Veltliner 2017, Kremstal – 13.5%	White		3708817	£15.99	SAVE £1.60	£14.39	/10		
	A top-of-the-range classic of Austrian wine with lovely intensity and length.									
44	Danaris Blauer Zweigelt 2017, Niederösterreich – 13%	Red	C.	1929117	£11.99	SAVE £1.20	£10.79	/10		
	Get to know the Blauer Zweigelt grape w	ith this cin	namon-	scented, mir	nerally, fruit-	filled find.				

JOIN THE CONVERSATION ##LAITHWAITESROADSHOW

NEW PER

CHILE



CHILEAN CLASSICS

We were the first UK merchants to champion Chile. Presenting four of our current favourites.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating				
45	Don Cayetano Sauvignon Blanc 2018, Valle Central - 12%	White	11	0000718	£8.99	SAVE £1.00	£7.99	/10				
	Mouthwatering, whistle-clean Chilean Sau	Mouthwatering, whistle-clean Chilean Sauvignon, midway 'twixt French and Kiwi styles.										
46	The Patriots Merlot 2018, Valle Central - 13%	Red	C.	2257218	£8.49	SAVE £1.00	£7.49	/10				
	Smooth, plummy customer favourite that	's flying th	e flag fo	or Chiliean M	lerlot.							
47	Los Rosales Don Manuel Block Single Vineyard Selection Carmenère 2016, Rapel - 13.5%	Red	0	0808916	£9.99	SAVE £1.00	£8.99	/10				
	Carmenère is so smooth and packed with soft berry fruit, it's often mistaken for Merlot.											
48	Viña Tarapacá Malbec Shiraz 2017, Valle Central – 13%	Red	9	2141517	£10.49	SAVE £1.05	£9.44	/10				
	Inky dark Malbec and spicy Shiraz, from o	our oldest f	riends i	n Chile. Diffe	erent but de	licious!						

NOTES	

ARGENTINA



"From vast Mendoza to rugged and wild Patagonia, there is no shortage of ideal vine growing terroir in Argentina for magnificent Malbecs, terrific Torrontés and more. It's all about altitude and latitude: here geography matters!"

Beth Willard, Wine Buyer

GRUPO PEÑAFLOR

Home to two amazing winemakers - Opi Sadler and ex-pat Aussie Steve McEwen.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating		
49	Alma Andina Torrontés 2018, Salta - 13%	White	77	0189518	£9.99	SAVE £1.00	£8.99	/10		
	The high altitude of Salta accentuates the	e terrifically	/ fragrai	nt, fruity styl	e and crisp a	acidity of T	orrontés.			
50	End of the Line Malbec 2018, Mendoza - 13%	Red	27	3471018	£7.99	SAVE £1.00	£6.99	/10		
	Gorgeous, velvet textured Malbec from the	he winema	ker beh	ind our best	-loved Arger	ntine reds,	Opi Sadlei	:		
51	The Waxed Bat Reserve 2017, Mendoza – 13.5%	Red	0	0576217	£13.99	SAVE £1.40	£12.59	/10		
	Opi's magical, juicy bestseller is inspired by the bats that fluttered by candlelight in his father's cellar.									
52	Opi Malbec Reserve 2017, Mendoza - 14%	Red	9	2670017	£14.49	SAVE £1.50	£12.99	/10		
	New vintage of the deep, dark, blueberry	-scented re	ed that :	started our v	ery own Ma	lbec revolu	ition.			



SOUTH AFRICA



"The South African wine scene just keeps getting better. Rich in tradition with highly skilled winemakers and a huge diversity of landscapes, it is producing expressive wines in a variety of styles as never before. We're delighted to be working with some of the country's most talented and enthusiastic winemakers."

Kirsten Willis, Wine Buyer

ACCOLADE WINES

Get to know supremely fresh whites and reds with a uniquely South African character.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating			
53	Lobster Shack Chardonnay Viognier Chenin Blanc 2018, Western Cape WO - 13.5%	White		2267018	£10.99	SAVE £2.00	£8.99	/10			
	Zesty, refreshing, aromatic blend from a S	South Afric	an 'Win	ery of the Ye	ear' winner -	simply add	d lobster!				
54	Flagstone Free Run Sauvignon Blanc 2017, Cape South Coast WO - 14%	White	27	2232217	£13.49	SAVE £1.35	£12.14	/10			
	Pure, bright Sauvignon from ocean-coole	d vineyard	s. Very	fresh-tasting	yet with ric	hness fron	n ageing o	n lees.			
55	The Swashbuckler Pinotage 2018, Western Cape WO - 14%	Red		3715818	£9.99	SAVE £1.00	£8.99	/10			
	Get to know South Africa's speciality red grape with this smoky, spicy absolutely classic Pinotage.										
56	VAT 16 2017 , Western Cape WO - 16%	Red		3716017	£12.99	SAVE £1.30	£11.69	/10			
	Award-winning winemaker Gerhard Swar	t's very tas	ty Gren	ache-rich, R	hône-inspire	ed red.					







SEIFRIED ESTATE

The skills of the Seifried family and Nelson's unique climate produce seriously aromatic wines.

White		0033118		SAVE						
		0000110	£12.99	£4.00	£8.99	/10				
Brilliantly fruity Sauvignon from some of the sunniest vineyards in New Zealand.										
White	<u></u>	3398517	£14.99	SAVE £1.50	£13.49	/10				
loral, mouthfillir	ng Gewi	ürtz but with	added Kiwi	i quaffabili	ty.					
Red	℃	3700817	£14.99	SAVE £3.30	£11.69	/10				
Ripe, plummy Pinot that loves the long hours of sunshine Nelson's vineyards bathe in. Versatile and hugely moreish.										
ng Dessert	#	1801516	£18.99	SAVE £2.00	£16.99	/10				
emedalled 'swee	ties', coi	mbining inter	nsity, ripenes	s, purity an	d perfect k	alance.				
	Red pg hours of sunsing Dessert	Red Red Dessert Dessert	Red 3700817 Red 3700817 Red 1801516	Red 3700817 £14.99 ng hours of sunshine Nelson's vineyards bathe in. Dessert 1801516 £18.99	White 3398517 £14.99 £1.50 Floral, mouthfilling Gewürtz but with added Kiwi quaffabilit Red 3700817 £14.99 SAVE £3.30 Dessert 1801516 £18.99 SAVE £2.00	White 3398517 £14.99 £1.50 £13.49 Floral, mouthfilling Gewürtz but with added Kiwi quaffability. Red 3700817 £14.99 SAVE £3.30 £11.69 Ing hours of sunshine Nelson's vineyards bathe in. Versatile and hugely response to the sunshine Nelson's vineyards bathe in. Versatile and hugely response to the sunshine Nelson's vineyards bathe in.				

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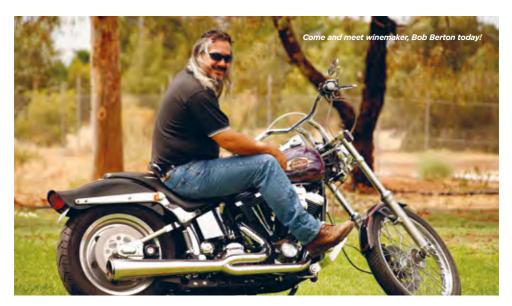
AUSTRALIA 📽





"Tony Laithwaite introduced customers to the fruit-filled delights of Australian wine way ahead of the curve. Customers continue to benefit from our close links with winemaking legends like Bob Berton, and from our brand new winery run by the crazy-talented RedHeads team. Try the wines on show and join us in raising a glass to Australia Day."

Dan Parrott, Wine Buyer



BERTON VINEYARDS

Bob Berton is the 'pied piper of Aussie wine'. Everywhere he goes, customers and lots of awards follow.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)		Rating				
61	Berton All Out Pinot Grigio 2018, South Eastern Australia - 12%	White	77	0883518	£9.99	SAVE £1.00	£8.99	/10				
	Keen cricketer Bob is a great all rounder	Keen cricketer Bob is a great all rounder - just like this exceptionally fruity, citrus-fresh Aussie Pinot Grigio.										
62	Spotlight Vermentino 2017, Riverina – 12%	White		1596517	£10.99	SAVE £1.10	£9.89	/10				
	Bob loves to focus on the weird and wor	nderful. Thi	s lemon	y, minerally	Vermentino	is a classic	case in po	int.				
63	Berton All Out Merlot 2017, South Eastern Australia – 14%	Red	C-	1496117	£9.99	SAVE £1.00	£8.99	/10				
	All the smooth red fruit flavours you associate with good Merlot - plus a little bit of Aussie 'oomph'.											
64	Kelly Country Shiraz 2018, South Eastern Australia – 14.5%	Red	0	1831018	£9.99	SAVE £1.00	£8.99	/10				
	From Ned Kelly country, this is so addicti	vely smoot	h, rich a	and spicy it s	hould be ou	tlawed.						

19

CALABRIA FAMILY WINES & MCPHERSON FAMILY WINES

Crowd-pleasing wines from Bill Calabria and Andrew McPherson, two of our oldest friends Down Under.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating			
65	Yarrunga Field Special Reserve White 2018, New South Wales - 12%	White	77	0011618	£9.99	SAVE £1.00	£8.99	/10			
	Mouthwatering, tropical fruit-packed new	Mouthwatering, tropical fruit-packed new release of the white that the BBC called "Aussie sunshine in a glass".									
66	Long Live The King Cabernet Sauvignon 2018, South Eastern Australia – 14%	Red	0	1960717	£9.99	SAVE £1.00	£8.99	/10			
	Juicy berry fruit, cassis and plum plus hints of mint - this collaboration between Bill and Andrew is a winner.										
67	Yarrunga Field Special Reserve Shiraz 2017, New South Wales - 13.5%	Red	0	2265517	£9.99	SAVE £1.00	£8.99	/10			
	Bill selects premium parcels of Shiraz grapes to make sure his Special Reserve is crammed with spiced black fruit.										
68	McPherson Family Series Pickles Sauvignon Blanc 2018, South Eastern Australia – 12%	White		0591418	£9.99	SAVE £1.00	£8.99	/10			
	Tongue tingling citrus flavours, with juicy, tropical notes. In honour of Andrew's wife, Nikki 'Pickles' McPherson.										
69	McPherson Family Series Andrew's Shiraz 2017, South Eastern Australia - 14%	Red		1934617	£9.99	SAVE £1.00	£8.99	/10			
	There's a lovely touch of freshness that marks out this spicy, brambly release from the Shiraz crowd.										
70	McPherson's The Full Fifteen Sparkling Red NV, South Eastern Australia - 14.5%	Sparkling Red	27	35935NV	£11.99	SAVE £1.20	£10.79	/10			
	What an amazing glassful! Ripe black frui	t flavours,	lively bu	ubbles and a	gorgeous a	leep pink n	nousse.				



REDHEADS WINE

Our Australian winery where we give winemakers 'freedom of expression' with stunning results.



71	Rusty Roof Chardonnay 2018, Barossa Valley - 12.5%	White	C-	3628518	£13.99	SAVE £1.40	£12.59	/10			
	This peachy, creamy, spicy Chardonnay w	as the first	ever re	lease from F	RedHeads sh	iny new tii	n shed.				
72	Adelais Pinot Noir Shiraz 2017, South Australia - 14%	Red	27	3419017	£12.99	SAVE £4.00	£8.99	/10			
	RedHeads on masterful, rule-breaking for	RedHeads on masterful, rule-breaking form with this light and fresh, spicy, berry scented, Pinot Noir Shiraz blend.									
73	The Corroboree Shiraz 2016, Barossa and Clare Valley - 14.5%	Red	0	2105516	£14.99	SAVE £1.50	£13.49	/10			
	Triple Gold for this luscious red that shows premium Aussie Shiraz at its rich, ripe-fruit best.										
74	Nobs & Snobs 2017, Clare Valley - 14.5%	Red		3149217	£15.49	SAVE £1.55	£13.94	/10			
	Noble Cabernet takes on new upstart, Malbec, in this rip-roaring red from the acclaimed Clare Valley.										
75	Dogs of the Barossa Shiraz 2016, Barossa Valley - 14.5%	Red	•••	2677216	£29.00	SAVE £3.01	£25.99	/10			
	Incredibly rich, concentrated Shiraz that s	stakes Redi	Heads c	laim as top (dogs in the l	Barossa.					

SPIRITS



"Throughout the world gifted distillers are producing ever more exciting tipples for eager followers. Just as top winemakers keep looking forward so do the artisans behind the vodka, gin,rum and whisky here. The following are all gorgeous in their own right, but they have a big part to play in cocktails too. The world of spirits is more colourful than ever!"

Jehan Sacaze, Spirits Buyer

21

OLD BAKERY GIN

Made at the former north London bakery that was once an illicit distillery.

ı	No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating
76		Old Bakery Gin (50cl), London - 41.2%	Spirit	!!	3407018	£37.00		£37.00	/10
	Elegant, aromatic gin with a delightfully punchy hit of juniper. Fact – this is Michael Portillo's favourite gin!								

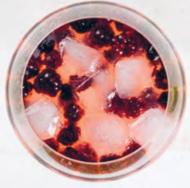
22

SPIRITS

Take a sip of these modern takes on the rich heritage of fine spirits.

77	77	V Gallery Toffee Fudge Vodka (50cl), United Kingdom - 21%	Spirit	#	3367017	£17.99		£17.99	/10		
		The mindblowing result of five times distilled Italian grain vodka combined with toffee and fudge.									
	78	Plantation 5-year-old Barbados Rum (70cl), Barbados - 40%	Spirit	#	1841717	£27.95		£27.95	/10		
		Maturation in bourbon casks in Barbados, then in Cognac barrels in France gives this rum fabulous richness.									
79	79	Warner Edwards Honeybee Gin (70cl), Northamptonshire – 43%	Spirit	11	3584818	£40.00		£40.00	/10		
		Lovely floral aromas with an extra buzz of subtle sweetness from the distillery's own bees.									
80	80	Glenfiddich Fire and Cane (70cl), United Kingdom - 43%	Spirit	E	3718418	£45.00		£45.00	/10		
		Carefully crafted fusion of smoky, peaty a	and sweete	r, fruity	styles finish	ed in rum ca	sks. Very li	mited avai	lability.		







BEER



"There are a lot of new breweries emerging onto the beer scene right now. But Primátor have been continuously brewing fabulous beers since 1872. So there's nearly one-and-a-half centuries of expertise behind their refreshing Pilsner, aromatic Weizen and hoppy IPA. Plus, taste how far low-strength beer has come with Bavaria's Lucky Saint. Cheers!"

Lucy Lettice, Craft Beer and Cider Buyer

23 ^l

LUCKY SAINT

One for the road! The satisfying, low-strength beer you can drink all night long.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+	mix case)	Rating		
81	Lucky Saint Low Alcohol Lager (33cl), Bavaria - 0.5%	Beer	11	3754118	£1.99		£1.99	/10		
	Bavarian spring water, malt and hops make this taste just like a top Pilsner!									



PRIMATOR

Primátor's quenched the thirst of Czech beer fans since 1872. Let them quench yours today!

82	Primátor IPA (33cl), Náchod - 6.5%	Beer	11	3633218	£2.00		£2.00	/10		
	Intense, aromatic IPA made with six types of hops and four types of malt. A serious beer for serious beer lovers!									
83	Primátor Premium Lager (50cl), Náchod - 5%	Beer	11	2642518	£2.25		£2.25	/10		
	Pure, refreshing, award-winning lager from the medieval town of Náchod in Bohemia.									
84	Primátor Weizenbier (50cl), Náchod - 4.8%	Beer	C.	1856018	£2.25		£2.25	/10		
	Gorgeously smooth, malty, authentic We	izenbier - fi	resh-tas	sting and foc	od-friendly.					

FOODIES



"Laithwaite's Wine Roadshow is not just about great wine. It's also a gastronomic celebration that showcases delicacies from some of the UK's best little food producers.

Like our winemaker friends, they have a real passion for their craft and are obsessive about flavour and quality. Come and meet them and taste their wonderful creations at the artisan food stands. Make sure your glass is topped up – you might just find the perfect wine and food pairing."

Tom Laithwaite

GOULD'S CHEDDAR

gouldscheddar.co.uk



Batch Farm Cheesemakers Ltd are makers of Gould's Cheddar and are one of the last remaining Cheddar makers in the world. They make a range of traditionally handmade farmhouse Cheddars and in over fifty years have won numerous awards at The British Cheese Awards, The Global Cheese Awards and The World Cheese Awards

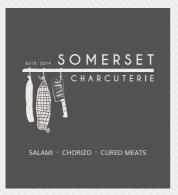
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SOMERSET CHARCUTERIE

somersetcharcuterie.com



Somerset Charcuterie believes in embracing traditional Italian and Spanish methods combined with some of the fantastic flavours and rich food culture of the West Country. Mixing the old with the new, and continental with British, their salami, chorizo and cured meat deliver bold, robust flavours that will excite and intrigue.

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THE REAL OLIVE COMPANY

therealolivecompany.co.uk





Since The Real Olive Co.'s beginnings in Bristol's St. Nicholas Market in 1998 a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods. Our olives remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. Using time honoured methods we prepare them at our accredited production site in Bristol, then package them with the greatest care to ensure that they reach you in perfect condition. We are proud to call our olives, 'Real Food for Real People'.

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Give the gift of wine and flowers

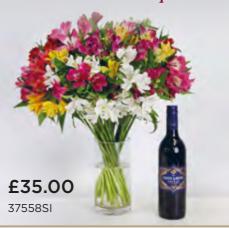
Treat someone to the very best: a fantastic bottle of wine and a bouquet of our lovingly arranged flowers delivered straight to your door.

Order by 2pm Monday to Friday to qualify for next day delivery.

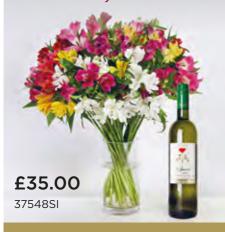
Sunday Bay Bouquet



Eden Grove Bouquet



Pretty in Pinot



Bubbles & Blooms



Call 03330 148 200 or go to laithwaites.co.uk/flowers



Gift Carols

Wine makes such a great gift, it's easy to give and lovely to receive. To make sure your friends, family or colleagues get exactly the wine they would like, why not buy them one of our handy gift cards?

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- Simple and easy to use
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- *Orders received by 1pm on business days will be dispatched same day, orders after this point will be the next working day.

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To find out more, please visit laithwaites.co.uk/rewards

We'd love to get to know you better

At Laithwaite's we know taste is a personal thing and every customer is different. Tell us about the wines you like and we'll make sure you hear about bottles you're going to love.

Setting your preferences online and keeping them up to date helps you to get wines that are perfect for your taste. You might prefer certain styles, grapes or countries and may enjoy reds more than whites ... everyone is different and we want to offer wines that are just right for you.

Please take a moment to tell us a bit about what you enjoy drinking and we'll make sure you hear more about wines you're sure to love ...

Let us know what you like - it's easy!



Just go to laithwaites.co.uk/preferences or call us on 03330 148 200



 ${\it Join us on the road to celebrate 50 years of Laithwaite's Wine}$



Nottingham

Saturday 23rd February

Scotland

Friday 22nd March Saturday 23rd March

Portsmouth

Thursday 13th June

Belfast

Saturday 28th September

London

Friday 8th November Saturday 9th November

Manchester

Friday 22nd November Saturday 23rd November

#LaithwaitesRoadShow



Enjoy fast, convenient, unlimited delivery with no charges and exclusive offers for just £2 a month. Join Laithwaite's Unlimited for an annual charge of just £24 – and you'll have paid for your membership in only three orders!

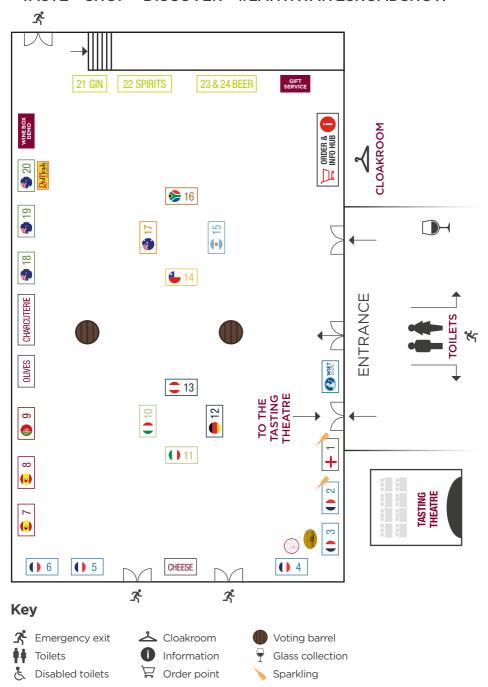
Why become an Unlimited member

	Standard	Unlimited
Choose from 1,500 wines	√	✓
Award-winning customer service	√	✓
100% moneyback guarantee	✓	✓
No delivery charge on any order of 6 bottles or more		✓
No delivery charge on Wine Plan cases		✓
No delivery charge on our Gifts range		✓
Next day and named day delivery - FREE		✓
No delivery charge for multiple addresses (so useful at Christmas)		✓
Exclusive offers only Unlimited members will see		✓
Enjoy a direct line to the Unlimited team		✓
20% discount on nationwide events tickets		✓

Just £24 for your first year's membership – Join today!

Laithwaite's Roadshow

TASTE • SHOP • DISCOVER • #LAITHWAITESROADSHOW



EXTRA SAVINGS



When ordering ANY MIX of 12+ bottles of wine.

When ordering ANY MIX of 12 bottles of wine.

When ordering ANY MIX of 24 bottles of wine.

When ordering ANY MIX of 36 bottles of wine.

FREE DELIVERY ON ALL ORDERS OF 12+ BOTTLES

*Excluding Champagne, English Sparkling Wines, Beers and Spirits.

HOW TO ORDER

- Simply select your wines and fill out the order form. Take the form to the Orders & Information Hub where an Advisor will complete your order.
- Order online at laithwaites.co.uk/cardiff (bottle prices will automatically display the discounted prices).
- 3. Call 03330 148 200 and mention you have been to Laithwaite's Wine Roadshow Cardiff to get your event offers. But hurry - you must order by 2pm Friday 8th February 2019 to take advantage of the exclusive event discounts and FREE delivery!









ORDER BY PHONE ON **03330 148 200**

ORDER BY 2PM FRIDAY 8TH FEBRUARY '19 TO GET YOUR EVENT OFFERS

You or anybody you buy wine for must be 18 years or over. All goods are subject to availability. Prices and special offers (including free delivery) are limited to one per household and valid until 2pm on 8th February 2019, or while stocks last. Three Free bottles offer: You will receive three free bottles of red or white wine, on any mix of 12 bottles of wine you buy on the day from the wines shown in the event brochure with a minimum spend of £100.00. This offer is only available when you place your order at the event. With a maximum of three free bottles of wine per household. 10% discount offer: you will receive a 10% discount on any mix of 12 bottles of wine from the event brochure. Excluding Champagne, English Sparkling Wines, Beers and Spirits. These prices are highlighted in red in this brochure and are available until 2pm on 8th February 2019. 15% discount offer: If you place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019 for any mix of 24 bottles of wine, we will apply a 15% discount (excluding Champagne, English Sparkling Wines, Beers and Spirits). 20% discount offer: you'll receive a 20% discount on any order from the event brochure (excluding Champagne, English Sparkling Wines, Beers and Spirits), when you order any mix of 36 bottles of wine or more, before 2pm on 8th February 2019. Free delivery offer: If you place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019 for at least 12 bottles, we will give you our standard three-day delivery free of charge (normally £7.99). Additional requirements for placing an order to which the discounts and free offers apply. You can place an order at Laithwaite's Wine Roadshow Cardiff 2019 or at any time up to 2pm on 8th February 2019. If you wish to place an order after the event, please call our Customer Services team on 03330 148 198; you will need to have available the name and membership number of the customer who purchased your ticket (if this was not you). A professional photographer will be present at this event. The photographs/videos may be used for marketing and promotion in our publications and on our digital channels. If you do not wish to be photographed please let the event organisers know. Items are offered at the price and quantity stated in this brochure. If you wish to order different quantities, please call us for prices and availability. Delivery to UK addresses only (excluding Channel Islands and BFPO addresses). Standard delivery takes 3 working days (delivery to offshore islands, NI, Scottish Highlands and some other areas of Scotland may take a few days longer). Orders for two or more cases may arrive separately. You can track your order online by logging into your account and clicking on 'My Orders' or by calling 03330 148 198. In the unlikely event of wines becoming unavailable, a substitute of similar style and of equal or greater value will be supplied. If you are unhappy with any substitutions you receive we will arrange to collect them from you (free of charge) and replace the bottles or give you a refund as appropriate. If you would rather that we didn't substitute, please tick 'No substitutes' on your order form, or let our operator know. You may cancel your order up to and including 14 calendar days after the day on which you receive your order. Please let us know if you wish to cancel by contacting our Customer Service team by phone, email or completing the cancellation form available online at laithwaites.co.uk/cancellationform. Order acceptance and the contract between you and Laithwaite's Wine will only be formed on the despatch to you of the products ordered. Please see laithwaites.co.uk/terms for full terms and conditions. If you have any queries please call 03330 148 198 or email us at customerservice@laithwaites.co.uk. We may monitor and record calls for training purposes. By registering and entering your details you consent to receiving promotional offers from Laithwaite's Wine and other members of the Direct Wines Group. Please see our Privacy Policy and Cookies Policy available at laithwaites.co.uk/privacy. Laithwaite's Wine part of Direct Wines Ltd. Registered in England and Wales. Registered Number 1095091. One Waterside Drive, Arlington Business Park, Theale, Reading, Berkshire, RG7 4SW.