

Dear Wine Lovers

Welcome to our festive wine tasting at The Guildhall, Bath. We have over 30 wines for you to try, so please keep hold of your tasting glass which is yours to take home with you if you wish. Feel free to make your way around the tables in any order, helping yourself to the cheese and water to cleanse your palate and glass as you go.

Just as a courtesy to your fellow wine lovers, once you have had your chosen drop splashed into your glass, please move away from the table so that others can gain speedy access. No-one wants to see a wine jam! And of course, there's nothing to stop you revisiting.

We are delighted to be joined today by some of our lovely producers and staff. They are here to tell you about the wines so please do ask them any questions you may have and they will be happy to help. We are also pleased to welcome local food suppliers Somerset Charcuterie and Vino e Farina who will be offering a range of produce to complement the wines today.

We are delighted to introduce **brand new** event offers especially for you:

- FREE DELIVERY on orders of 6 or more bottles
- · 20% off all orders of any combination of 12 or more bottles of wine
- All the above plus a FREE bottle of Il Papavero Prosecco (normally £11.99) on orders of £150 or more
- All of the above plus a FREE pair of Dartington flutes (normally £20) on orders of £200 or more

These better than ever event offers are to say a big thank you for attending. Feel free to select any combination of wines from the event wine list; details of these offers can be found on the inside page of this booklet.

You will be given a red token upon arrival; please use this to vote for your favourite wine on show and we will announce the winner 15 minutes before the end of the tasting. Simply select your favourite from the extensive collection by placing the token in the glass on the table in front of the bottle.

Lastly, and most importantly, we hope you enjoy your tasting.

Cheers

The Events Team

Please note, the wines and prices listed are correct at the time of printing and may be subject to change depending on stock availability.

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## Share the love and get rewarded

Give your wine loving friends up to £62 off an exclusive case and you'll receive a £20 voucher for each friend you refer.



#### Table 1. **Christmas Cheer**

4

Fizz.

Notes:

It wouldn't be Christmas without a few bubbles and we're here to start your festive season off with a sparkle! Today we are joined by heavyweights of the Champagne world Laurent Perrier and Gosset with a selection guaranteed to put a tingle on your tongue!

Champagne Gosset Grand Rosé

Champagne - 12% ABV



20% mmias

Table 1	Christmas Cheer	Price	(when ordering 12 bottles)	Code	
1 Fizz	<b>Champagne Laurent-Perrier La Cuvée</b> Champagne – 12% ABV	£38.99	£26.99	51018	
Impeccable style of creamy richness, blossom scents and toasty length in the NV fizz from one of Champagne's top houses. A high proportion of Chardonnay and reserve wines, plus at least four years ageing in the cellars, ensure a very fine bubbly.					
2 Fizz	Champagne Laurent-Perrier Cuvée Rosé Brut Champagne – 12% ABV	£60.00	£50.00	50659	
The world-famous Laurent Perrier Rosé is as much a beacon of style as the Ritz, Tiffany & Co. or Chanel No. 5! Cellared for four years to add complexity and presented in a curvaceous, 17th century-style bottle, this is sparkling rosé at its finest.					
3 Fizz	Champagne Gosset Grande Réserve Brut Champagne – 12% ABV	£49.99	£39.99	50422	
For the ultimate in sparkling finesse, look for the Gosset name. Founded in 1584, this house has much to boast of, including the use of only 1er Cru and Grand Cru grapes. Long aged on its lees and hand riddled, it has unrivalled richness and power.					

Over 430 years old, the House of Gosset is regarded by connoisseurs as the ultimate in luxury when it

comes to fizz. And top scores from the world's critics for this Grande Rosé bear this out.

£59.00

£47.20

55091

#### Table 2. Le Chai au Quai, France

Stop by table 2 for a taste of Le Chai au Quai - the headquarters for Laithwaite's own winemaking situated in Castillon, on the banks of the Dordogne river. With no vineyards, this wine studio has the ultimate freedom to buy grapes from wherever it chooses. Throughout the years its main objective has remained: always to produce the finest quality at the best, most affordable price.



Table 2	Le Chai au Quai, France	List Price	20% price (when ordering 12 bottles)	Code
5 White	Le Masque Chenin Blanc 2016 Vin de France - 12.5% ABV	£11.99	£9.59	14234

Chenin Blanc is well known in the Loire, but just taste how good it is grown in the high hills of the Languedoc's Limoux region. A cool climate ensures slow ripening to bring out the intense citrus and apple fruit with a brilliant edge of minerality.

6	La Voûte 2016	£13.49	£10.79	14231
White	Vin de France – 13.5% ABV	£13.49	£10./9	14231

Le Chai's best ever release of this Grand Cru style Chardonnay from Limoux's high vineyards. 2015 was a stand out vintage, producing perfect ripe fruit with pinpoint freshness. The result: a superb white with dazzling lemon fruit and subtle spice.

7	Un Vent de Folie 2015	£14.99	£11.99	67277
Red	Cotes du Roussillon-Villages AOC – 15% ABV	114.99	£11.99	0/4//

A remarkable, rich and powerful red from the Roussillon, showcasing the old-vine treasures that survive in the region's arid soils. Winemaker is Le Chai's Mark Hoddy, who adores all aspects of the region's wines. Dense with velvety blackberry spice.

8	Le XV du Président 2016	20 00	£7.99	68679
Red	Côtes Catalanes IGP – 14.5% ABV	£3.33	£7.99	000/9

The remote village of Maury in southern France is "home to thunderously powerful Grenache" (Andrew Jefford), just what's required for the legendary XV. It's the wine that inspired a generation of Big Reds and remains incomparably rich and satisfying.

Notes	
	Up to 20% OFF PLUS FI all orders tonight

## Table 3. Bodegas Manzanos, Spain

The Manzanos family have 125 years of wine history to draw upon as grape growers and, since 2002, have undertaken the winemaking too. They built a modern winery in the heart of the Rioja region, here they enjoy beautiful views over the landscape and a superb terroir for growing grapes. The fifth generation of the dynasty, brothers Victor and David Manzanos, took charge of the family estate just 5 years ago and have taken the quality even higher.



Table 3	Bodegas Manzanos, Spain	List Price	20% price (when ordering 12 bottles)	Code
9 White	Los Hermanos Manzanos Blanco Barrica 2015 Rioja DOCa – 13% ABV	£13.99	£11.19	14312

Crisp, ripe and fragrant, Los Hermanos is a class act. It comes from a 200 year old family estate that also embraces modernity. Already a triple medal winner, including best Spanish White, this is a luxurious, barrel fermented Viura Chardonnay, Superb balance, deliciously long,

10	Dinastía Manzanos 2016			
Red	Rioia DOCa - 13.5% ABV	£11.99	£9.59	68558
	3.			1

An exceptional vintage, a family estate and two great, innovative, young winemakers - these are just some of the credentials for this delightful, bright fruit Rioja. It's made for enjoying in its youth, when its fruity flavour is at its exuberant best

11	Manzanos Crianza 2014	C10 00	£8.79	68742
Red	Rioja DOCa – 13.5% ABV	£10.99	£0./9	00/42

The Manzanos family have been making wine in Rioja since the 1890s. Accumulated wisdom and knowhow, beautifully mature well tended vines, superb grapes, and patient ageing in finest oak casks, all contribute to this complex, long flavoured Crianza.

12	Marqués de Berceo 2001	£25.00	£20.00	68555
Red	Rioja DOCa – 13.5% ABV	£23.00	£20.00	00333

Gloriously mature, 16 year old Rioja gem. It comes courtesy of two young brothers who are working wonders at their family estate. They'd purchased the bodega, the oldest in Rioja, and discovered this wine. What a find and Buyer Beth snapped it up!

Notes			

#### Table 4. **Italian Greats**



Discover a selection of Italian greats perfectly suited for any festive occasion. Sample a partystarting Prosecco along with a 97 point Chianti Classico from Italian 'Winemaker of the Year' Franco Bernabei.

Table 4	Italian Greats	List Price	20% price (when ordering 12 bottles)	Code
13 Fizz	Fili Prosecco NV Prosecco DOC - 11.5% ABV	£14.99	£11.99	51019
the work o	of our most elegant Proseccos - a creamy, light, steady r of Paolo Sacchetto, whose family have been making grea eliciously moreish fizz.			
14 Red	Lornano Chianti Classico 2013 Chianti Classico DOCG - 13.5% ABV	£16.99	£13.59	69133
family's L	s the original and most prestigious Chianti zone, first re ornano estate in the Castellina hills make this superb, 97 se, oak aged for 12 months.			
15 Red	Sartirano Figli Barbaresco Riserva DOCG 2005 Barbaresco DOCG	£17.99	£14.39	69209
Notes				

## Table 5. DFJ Vinhos, Portugal

If any winemaker has made Portugal the place to go for fascinating wines and great value, it is Jose Neiva of DFJ Vinhos. Over the last decade, José's cellar has won more awards than any other, with wines offering "ripe, accessible fruit, lush textures and good concentration, all at very affordable prices" (Jamie Goode). Try a fantastic selection of them here today.



Table 5	DFJ Vinhos, Portugal	List Price	20% price (when ordering 12 bottles)	Code
16 Whit	<b>Aluado Chardonnay 2016</b> Estremadura VR - 12.5% ABV	£9.49	£7.59	14363

If you enjoy a white with a real zip of freshness accompanied by appealing ripe fruit, this ocean cooled Chardonnay from Portugal will perfectly fit the bill. A Gold medal winner, it's from one of the finest winemakers in this great value country.

17	Brigando Shiraz Tinta Roriz Touriga			
Red	Nacional 2016	£8.29	£6.63	68579
ried	Vinho Regional de Lisboa – 13% ABV			

For fans of great quality and brilliant value Brigando is the real deal, with a Trophy, a Platinum and two Golds this vintage. It's a gorgeous rich red from the biggest name in Portuguese wine, José Neiva, winner of IWC Red Wine of the Year twice!

18	Aluado Alicante Bouschet 2016	£9.49	£7.59	68609
Red	Vinho Regional de Lisboa – 13% ABV	£3.43	£7.55	00009

Velvet black fruit Alicante plays a minor role in many of Portugal's reds but José Neiva Correia decided to give it centre stage in this wine. Madness some thought, but three Golds, a Best Buy award and 90 points from Wine Enthusiast prove him right.

Notes:

#### Table 6.

#### Fabre Montmayou, Argentina



The multi award-winning winery of Fabre Montmayou was founded in the early 1990's by winemaker Hervé Joyaux Fabre when when he moved to Argentina from his native Bordeaux. The wines of Fabre Montmayou demonstrate real purity of fruit with complexity, freshness and elegance. This is all held together by Hervé's unshakeable belief in the local terroirs, and his determination that all his wines should express these terroirs as elegantly as possible.

Table 6	Fabre Montmayou, Argentina	List Price	20% price (when ordering 12 bottles)	Code
19 White	HJ Fabre Reservado Chardonnay 2016 Mendoza – 13.5% ABV	£13.99	£9.49	14547

Bordeaux born Hervé Fabre is a leading light in Argentina. First it was with Malbec, now he's leading the way with Chardonnay too. He's harnessed the high Andean climate to bring delicious freshness and fruit vitality to this stone fruit Chardonnay.

		OFFER	
20 Red	<b>HJ Fabre Barrel Selection Malbec 2015</b> Patagonia – 14% ABV	£15.99 £12.49	67852

Hervé Fabre is 'old school Bordeaux': elegant, well mannered and the owner of a lovely château. He makes award winning wines, not in France, but in Argentina, and this superb, 92 point, oak aged Malbec hails from the windswept vineyards of Patagonia.

21	Fabre Montmayou Reservado Cabernet			
Red	Franc 2015	£15.99	£12.79	69152
Red	Mendoza – 14% ABV			

Every year Hervé wins Trophies and high points galore. Awarded 94 by Tim Atkin MW, this is a beautifully balanced, barrel aged red with silky fruit finesse.

21	HJ Fabre Reservado Cabernet Sauvignon 2015	£15.99	£12.79	69153
Red	Mendoza – 14% ABV	£15.99	£14./9	09133

This superb red uses all hand picked Cabernet Sauvignon from Luján de Cuyo and Perdriel vineyards, where grapes ripen slowly. Aged for a year in French oak, it's a full bodied, complex red that will make fine drinking over the next few years.

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#### Table 7. Luis Felipe Edwards, Chile

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Luis Felipe Edwards has built on his father's vision to establish LFE as one of Chile's foremost fine-wine producers. Established in 1936 by descendants of a London-born doctor, Viña Luis Felipe Edwards is today synonymous with quality and innovation - the estate has been voted 'Best Chilean Wine Producer' three times by two of the world's biggest wine competitions. Sample an outstanding selection here today.

Table 7	Luis Felipe Edwards, Chile	List Price	20% price (when ordering 12 bottles)	Code
23 White	Pago Centro Sauvignon Blanc 2016 San Antonio – 13% ABV	£10.99	£8.79	14109

Top Chilean producer Luis Felipe Edwards owns extensive vineyards including some in the outstanding, cool San Antonio Valley. Working here with thrice 'New Zealand Winemaker of the Year' Matt Thomson, they produced the dazzling Pago Centro Sauvignon.

24	Don Cayetano Chardonnay 2016	£8.49	£6.79	14174
White	Valle de Colchagua – 13% ABV	10.49	£0./9	141/4

With their pure, vibrant flavours, Chilean wines enjoy wide international appeal and one of the country's leading producers is Luis Felipe Edwards. In this Chardonnay the team has captured a brilliant balance between ripe fruit and freshness.

25 Red	<b>Don Cayetano Carmenère 2017</b> Valle de Colchagua – 13% ABV	£8.49	£6.79	69199
26 Red	<b>The Patriots Merlot 2016</b> Valle Central – 13% ABV	£8.49	£6.79	68139

The Patriots is the ultimate expression of the red that Chile does better than anywhere else - juicy, easy drinking Merlot. Each year we search out a Merlot with the perfect combination of smooth texture and ripe berry flavours at a great price.

## Table 8. RedHeads Studio, Australia

New to RedHeads? Allow us to introduce you to their show-stomping, big-ego wines, packed full of flavour. RedHeads is a small studio winery that started out as just an idea in 2002 - an idea to have a winery where some of Australia's top young winemakers, many already with experience around the globe, could come in the evening, throw off their corporate day job, and be 'creative without



frontiers'. Initially launched in McLaren Vale the momentum has not waned since they relocated to Barossa. With grower mates in all the top regions ensuring access to gorgeous grapes - from there exciting wines evolve.

Table 8	RedHeads Studio, Australia	List Price	20% price (when ordering 12 bottles)	Code
27 Red	RedHeads Princess of Thieves MGS 2016 Barossa - 14.5% ABV	£17.99	£14.39	68436

A real Princess of a wine - shimmering in regal purple (and Gold) with pure fruit pedigree, using old vine grapes grown in the premium McLaren Vale. It's from the RedHeads wine studio, handcrafted from the classic blend - Mataro, Grenache and Shiraz,

28	RedHeads Nobs and Snobs Malbec Cabenet				
	20 Red	Sauvignon 2016	£14.99	£11.99	68435
	κeα	Clare Valley – 14.5% ABV			

An exciting new release from RedHeads wine studio. It combines top quality grapes from grower Richard Hughes in premium Clare Valley with the winemaking talent of Dan Graham. With a year in oak, this is a luscious, spicy red with ample black fruit.

2: Re	0015	t Sauvignon	£25.00	£20.00	68437
30 Re		az 2015	£14.99	£11.99	67765

Last vintage 'Wine of the Show' in London and New York, this vintage Gold and Best Value awards in China - we're very proud of this rich, smoky, berry red. It's from our tiny winemaking studio RedHeads in the Barossa and premium Koonunga fruit.

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#### Table 9. Seifried Estate, New Zealand

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Pure, varietal and sustainably produced wines is Seifried Estates focus. Today it's a real family business with the whole family involved, and the region of Nelson though still small is more and more recognised as producing some truly world-class wines. Take time to chat with Marie on the stand and sample the selection on offer.

Table 9	Seifried Estate, New Zealand	List Price	20% price (when ordering 12 bottles)	Code
31 White	Split Rock Riesling 2014 Nelson - 11.5% ABV	£11.99	£9.59	13210

This off-dry aromatic Riesling comes from the oldest boutique family winery on New Zealand's South Island, one that beat even Cloudy Bay to world class quality. The Aussies make wonderful, limey Rieslings but just wait till you taste it the Kiwi way.

32	Split Rock Sauvignon Blanc 2017	£11.49	£9.19	14442
White	Nelson – 12.5% ABV	£11.49	£9.19	14442

Split Rock is a vibrant Sauvignon Blanc, packed with lemon and tropical fruit. It's from the pioneering Seifried family estate, who set up in the coastal Nelson region in 1973, way before most of Marlborough next door. A brilliant, sun filled white.

33	Seifried Estate Sweet Agnes Riesling			
Desse	(half bottle) 2014	£16.99	£13.59	13417
Desse	Nelson – 10% ABV			

Sunshine totalling 2,400 hours a year, cool sea breezes and rich soil lend an understated brilliance to the white wines of Nelson on Tasman Bay. This tiny production sweetie from the pioneering Seifried estate has taken the world by storm.

### Table 10. Huguenot, South Africa



Huguenot hails from the South African town of Franschhoek which is the culinary capital of South Africa - perhaps because of the influence of the French Huguenots who settled there in the 17th century. The winery honours the contribution of the Huguenot's to the development of the Cape's

Table 10	Huguenot, South Africa	List Price	20% price (when ordering 12 bottles)	Code	
34 White	The Huguenot Chenin Blanc 2017 Western Cape - 13% ABV	£9.99	£7.99	14588	
shows yo	ic Chenin Blanc grape makes South Africa's signature w u why. Extra concentrated thanks to the amazing 2017 vir e fruit with terrific, lemony zip.				
35 White	The Huguenot Sauvignon Blanc 2017 Western Cape - 13% ABV	£9.99	£7.99	13975	
With its exuberant tropical fruit and lean citrus freshness, The Huguenot perfectly captures why South Africa has gained such a great name for Sauvignon. It slots neatly in style between the two touchstone classic Loire and explosive Kiwi wines.					
36 Red	The Huguenot Cabernet Sauvignon 2016 Western Cape - 13.5% ABV	£8.99	£7.19	68057	
Superb ne	ew vintage of a red that has earned many rave reviews or ely rich Cabernet Sauvignon from the Huguenot town o				
impressiv	the love of fine wine - remains to this day.				
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#### Table 11. Spirit of Christmas

Get yourself in to the Christmas spirit with our top festive tipples and sample a delightful range to get the party started. Step up your gin game with Warner Edwards' rhubarb gin and indulge in a quintuple distilled Italian toffee fudge vodka. Not forgetting our 10 year-old white port and a quintessential Cognac from the Frapin family.

Table 11	Spirit of Christmas	List Price	20% price (when ordering 12 bottles)	Code
37 Spirit	Warner Edwards Victoria's Rhubarb Gin (70cl) NV Northamptonshire – 40% ABV	£33.95	£27.16	73423

The craft distilling movement is gaining momentum and some wonderful new distilleries are emerging. Warner Edwards was created by Sion Edwards and Tom Warner, who craft their award winning gins in a 200 year old converted Northamptonshire barn.

Gold medal winning Landy V.S.O.P. combines traditional techniques with a modern image aimed at young Cognac drinkers - rap star Snoop Dogg is a brand ambassador. Beneath the hype is a superb, mellow classic with vanilla, ripe fruit and oaky length.

39	V Gallery Toffee Fudge Vodka (50cl) NV	£17.99	£14.39	73562
Spirit	Great Britain – 21% ABV	£17.99	£14.33	/3362

The mindblowing result of five times distilled Italian grain vodka combined with a classic pairing of toffee and fudge. The flavour is intense and gorgeously smooth. Judges at the International Wine & Spirit Competition loved it and so do we!

40	Andresen 10-year-old White Port (50cl) NV	£14.99	£11.99	72979
Fortified	Port - 20% ABV	£14.99	£11.99	/29/9

White port is traditionally drunk in its youth, but Andresen realised that the high quality white grapes from their solely A-rated vines, were capable of so much more - sweet, nutty and deliciously moreish, this is a discovery NOT to be missed!

Notes:				

#### Table 12.

#### Vino e Farina

Vino e Farina are disrupting the snack market with their delicously light, healthily baked savoury snacks produced by bakers in Puglia, Southern Italy. Fabulous as an aparetif with a beer, wine, olives and dips. Simple yet utterly moreish. Their products are made exclusively by family-run business using many traditional recipes. Delicious bar snacks and organic and gluten free savoury biscuits.



# Table 13. Somerset Charcuterie

Somerset Charcuterie believes in embracing traditional Italian and Spanish methods combined with some of the fantastic flavours and rich food culture of the West Country. Mixing the old with the new, and continental with British, their salami, chorizo and cured meat deliver bold, robust flavours that will exite and intrigue.

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